SWIM 2005 – Director's Final Budget – 3/14/05 – Post Board Meeting

Budget Approved:

- 1. **Final Budget 2005-C-172** is the **approved budget** with approved line items and rates from the 3/13/05 Board Meeting. 172 attendees. **\$1242** profit margin. (2 pages)
- 2. **Final Budget 2005-C-187** is this budget with 187 attendees, a reasonable expectation with a summer brochure printing. This results in a **\$4748** profit margin. (2 pages)
- 3. **Final Budget 2005-C-202** is this budget with 202 attendees, with active outreach on the congregational level and at other camps and conferences. **\$8255** profit margin. (2 pages)

Other Budget Report Attachments:

- 4. Budget for 2003 which was approved for 2004 in the absence of 2003 records and successful results in 2003. (2 pages)
- 5. Proposed 2005 staffing levels (1 page)
- 6. Budget for 2005 with existing cost structure and special expenses -- at 172 enrollment, we loose about \$4000 (2 pages)
- 7. Budget for 2005 with existing cost structure and special expenses -- we'd need to add 50 full price adults for 10% margin (2 pages)
- 8. Budget for 2006 with expected cost structure if Owaissa Bauer was available, with a price increase to address rising costs (2 pages)
- 9. Budget for 2005 with an early start on price increases -- at 172 enrollment, we'd break even (2 pages)
- 10. Budget for 2005 with an early start on price increases -- at 202 enrollment, we'd have 10% margin (2 pages)

Options considered by the Board:

- 1. Reduce expenses: eliminate vans, reduce Outdoor expenses, cut corners, get more donations.
- 2. Increase revenue by increasing what we're charging.
- 3. Increase revenue by increasing attendance through hard work and word of mouth.
- 4. Increase revenue by increasing attendance through more mailings and advertising.

How do you wish to proceed?

Proposal to Board:

- 1. Increase fees to "2006" levels
- 2. Increase promotions through direct action in congregations with CU2C2 materials, targeting all congregations in the Florida District and the TJ District
- 3. Increase promotions through 2000 unit postcard mailing with \$750 budget
- 4. Get the brochure done early and get it delivered by summer to camps and by September to households and congregations.
- 5. Use the last two budgets (2005-B-172 and 2005-B-202) to govern expenditures. [see approved budgets above]

Under the influence,

Pepi Acebo Director SWIM 2005 – Heavenly Bodies

SWIM 2005 Final Budget - Version C - 172

172 attendance, rate increase, additional outreach, search costs, and full program funding

							Jost	Cost		
	Registration	Room/Use	Food	Full Ride	Late Fees	Early Bird	Incr Room	Incr	Food	
19+	120	90	120	330	40	-20	60		45	
19+Offsite	120	0	120	240	40	-20	0		45	
19+FT	90	90	120	300	40	-20	60		45	
19+ on Staff	0	90	120	210	40	-20	60		45	
13-18	10	90	120	220	40	-20	60		40	
ages 6-12	10	90	40	140	40	-20	60		40	
ages 3-5	10	90	40	140	40	-20	60		20	
									2.5 Single Meal	
Camp Fees	2003		2004		2005		2006			
	600/night for 60	660/	night for 60	66	0/night for 60	2	2090/night for	150		
	75/ea addl hr	75/ea	a addl hr	75	/ea addl hr	1	400/night for	100		
	9/night	10/ni	ight	10)/night	1	4/night			
	150/2hr for pool		2hr for pool	15	0/2hr for pool		160/2hr for po	ool		
	100 to 120/campfire		to 120/campfire		00 to 120/campfi		100 to 120/ca			
	p					-	,			
SWIM Staff	2005 Late F	ees Early	Bird \$ Car	1	2004	4	Can Exch	Discount		
Credit \$110	31	0	0	0	25					
Credit \$300	24	0	0	0	25					
·										
Participants							0.83			Food Costs
19+	65	10	5	5	70		273.9	-	56.1	\$ 6,875.00
19+Offsite	19	0	0	0	19		199.2	-	40.8	
19+FT	1	0	0	0	1		249		-51	
13-18	22	10	0	0	22		182.6	_	37.4	
ages 6-12	5	0	0	Ō	5		116.2		23.8	
ages 3-5	5	0	0	Ö	5		116.2		23.8	
-5 5 5	-		•	-	•		110.2			

Total 172 172

Income \$49,978 \$49,977.50 Expense \$48,736 \$48,735.80 Profit \$1,242 \$1,241.70

 Budget for SWIM 2005
 \$9,160.00
 \$9,160.00
 \$24,993.00
 \$24,993.00

 Totals (columns added multiple ways to catch typos)
 \$49,977.50
 \$49,977.50
 \$48,735.80
 \$48,735.80

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Dept	Туре	Description	Qty	Amt/Unit	Inc	come	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot
Overhead (m	inimum income/ex	xpense)		60							
Registration		19+ on Staff		55	120	6600					
Registration		19+ not Staff		5	120	600					
Room		19+		60	90	5400		60)	60 3600	0
Meals	Food	19+		60	120	7200		60)	45 2700	0
							19800				6300
Admin	Staff	Reg Comp		12	-120	-1440				(0
Adult Prog	Staff	Reg Comp		16	-120	-1920				(0
Youth	Staff	Reg Comp			-120	0				(0
Teens	Staff	Reg Comp		0	-120	0				(0
							-3360				0
Admin	Staff	Full Comp		1	-330	-330)
Adult Prog	Staff	Full Comp			-330	0				()
Youth	Staff	Full Comp			-330	-1980)
Teens	Staff	Full Comp		5	-330	-1650				(0
							-3960				0
Meals	Food	Gopher Mileage								.00 100	
Meals	Staff	Cook Fees (include						() 8	800	0
		*Florida law requ	iires worke				es				
Meals	Staff	Reg Comp			-120	-360					0
Meals	Staff	Full Comp		12	-330	-3960				(0
							-4320				100
									_		_
Admin	Board/Staff	Meeting								250 500	
Admin	Board/Staff	Travel/Reim		2	500	1000				500	
Admin	Board/Staff	CU2C2 Meeting								600	
Admin	Board/Staff	Search Committe	ee							1000	
Admin	Director	Discretionary								300	
Admin	Insurance	CHICO								.00 2100	
Admin	Advertising	CU2C2 CU2C2						172		375 375 1.5 258	
Admin Admin	Dues Postcard		_							750 750	
Admin	Brochure	Printing & Mailing Printing & Mailing								500 3500	
Admin	Website	Hosting & DNS	J							.50 150	
Admin		Rental								700 700	
Admin	Storage Owaissa Bauer	Rental Adj								60 36	
Admin	Owaissa Bauer Owaissa Bauer	Rental Xtras								75 17	
Admin	Owaissa Bauer Owaissa Bauer	Pool								75 300	
Admin	Porta Johns	Rental								300	
Admin	Star Car	Rental								200 200	
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Admin Admin										
	Supplies	First Aid					1	100	100	
	Supplies	Misc					1 1	100 400	100 400	
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dult Prog	Tent	Purchase					5	200	1000	
dult Prog	Chair/Table	Rental					1	200	200	
dult Prog	Supplies	New Years					1	125	125	
dult Prog	Supplies	Newsletter					1	100	100	
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egistration		13-18	22	10	220					
egistration		ages 6-12	5	10	50					
egistration		ages 3-5	5	10	50					
-5		-9	-			9890				0
egistration	Late Fees	19+	10	40	400					
egistration	Late Fees	19+Offsite	0	40	0					
egistration	Late Fees	19+FT	0	40	0					
egistration	Late Fees	13-18	10	40	400					
egistration	Late Fees	ages 6-12	0	40	0					
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	Food	13-18	22	120				40	880	
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eals eals eals eals dult Prog dult Prog outh outh eens eens dult Prog outh outh	Food Food Food Food Food Food Food Food	ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp / hour est les Toner & Paper Fuel Tolls Rental Fuel Tolls Rental	5 5 10 140 140 10 22 22 22 2000 0 68 18 185 0 5 440	40 40 5 37.5 2 20 0 30 0 1 0 8 8 8 1 0 35 1	200 200 50 50 5250 280 200 0 660 0 2000 0 544 144 185 0 175 440 600		5 5 10 140 140 10 10 22 22 310 2000 1 0 0 0 0 200 100 160	40 20 2.5 28.72 2 20 15 15 15 1 1 417 0 0 0 0 1 1 5 1 1	200 100 25 25 4020.8 280 200 150 330 310 2000 417 0 0 0 0 200 500 160	

SWIM 2005 Final Budget - Version C - 187

187 attendance, rate increase, additional outreach, search costs, and full program funding

							Cost	Cost		
	Registration	Room/Use	Food	Full Ride	Late Fees	Early Bird	Incr Room	Incr F	ood	
19+	120	90	120	330	40	-20	60		45	
19+Offsite	120	0	120	240	40	-20	0		45	
19+FT	90	90	120	300	40	-20	60		45	
19+ on Staff	0	90	120	210	40	-20	60		45	
13-18	10	90	120	220	40	-20	60		40	
ages 6-12	10	90	40	140	40	-20	60		40	
ages 3-5	10	90	40	140	40	-20	60		20	
									2.5 Single Meal	
Camp Fees	2003		2004		2005		2006			
	600/night for 60	660/1	night for 60	66	60/night for 60		2090/night for	150		
	75/ea addl hr	75/ea	a addl hr	75	/ea addl hr		1400/night for	100		
	9/night	10/ni	ght	10)/night		14/night			
	150/2hr for pool	150/2	2hr for pool		0/2hr for pool		160/2hr for po	ool		
	100 to 120/campfire		to 120/campfire		00 to 120/campfi		100 to 120/ca			
	100 to 120, camping	200 (.o 120, campine		70 to 120, camp		100 to 120, ca			
SWIM Staff	2005 Late F	ees Early	Bird \$ Car	n	2004		\$ Can Exch	Discount		
Credit \$110	31	0	0	0	25					
Credit \$300	24	0	0	0	25					
Participants							0.83			Food Costs
19+	80	10	5	5	70		273.9	-5	6.1	\$ 7,550.00
19+Offsite	19	0	0	0	19		199.2	-4	0.8	
19+FT	1	0	0	0	1		249		-51	
13-18	22	10	0	0	22		182.6	-3	7.4	
ages 6-12	5	0	0	0	5		116.2		3.8	
ages 3-5	5	0	0	0	5		116.2		3.8	
- 3										

Total 187 172

Income \$55,520 \$55,520.00 Expense \$50,772 \$50,771.60 Profit \$4,748 \$4,748.40

 Budget for SWIM 2005
 \$9,160.00
 \$9,160.00
 \$24,993.00
 \$24,993.00

 Totals (columns added multiple ways to catch typos)
 \$55,520.00
 \$55,520.00
 \$50,771.60
 \$50,771.60

Negistration 19+ on Staff 55 120 6600 8 8 8 8 8 8 8 8 8	Dept	Туре	Description	Qty	Amt/Unit	Income	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot
Registration 19+ not Staff 5 120 600 60 60 3600 60 60 3600 60 6	Overhead (r	minimum income/e	xpense)	60							
Registration 19+ not Staff 5 120 600 60 60 3600 60 60 3600 60 6	Pegistration		10± on Staff	55	120	6600					
Neals Food 19+ 60 90 5400 60 60 3600 7200 60 45 2700 7200 7200 60 45 2700 72											
Meals Food 19+ 60 120 7200 60 45 2700 6300								6	0 60	3600	
Admin Staff Reg Comp 12 -120 -1440 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		Food									
Admin Staff Reg Comp 12 -120 -1440	ricuis	1000	151	00	120	7200	19800		0 45	2700	
Adult Prog Staff Reg Comp 16	Admin	Staff	Rea Comp	12	-120	-1440	13000			0	0300
Vouth											
Teens											
Admin Staff Full Comp 1 -330 -330											
Admin Staff Full Comp 1 -330 -330	reens	Stair	ricg comp	Ŭ	120	Ŭ	-3360			· ·	0
Adult Prog Staff Full Comp 0 -330 0 0 0 0 0 0 0 0 0	Admin	Staff	Full Comp	1	-330	-330	5500			0	· ·
Youth Teens Staff Full Comp 6 -330 -1980 0 7 7 7 7 7 7 8 7 980 0 0 8 0 0 8 0 <											
Teens											
Meals Food Gopher Mileage Staff Cook Fees (includes employee leasing if needed*) 0 800 0 0											
Meals Food Cook Fees (Includes employee leasing if needed*) 1 100 0 800 100 800 <th< td=""><td></td><td>Otan</td><td>r an comp</td><td>, and a</td><td>550</td><td>1000</td><td>-3960</td><td></td><td></td><td>· ·</td><td>0</td></th<>		Otan	r an comp	, and a	550	1000	-3960			· ·	0
Meals Staff Cook Fees (includes employee leasing if needed*) 0 800 0 *Florida law requires worker's comp if 2 or more paid employees Meals Staff Reg Comp 3 -120 -360 0 Meals Staff Full Comp 12 -330 -3960 0 Admin Board/Staff Meeting 2 250 500 Admin Board/Staff Travel/Reim 2 500 100 2 2500 5000 Admin Board/Staff CU2C2 Meeting 1 1 600 600 600 Admin Board/Staff Search Committee 1 1 1000	Meals	Food	Gonher Mileage				5500		1 100	100	
Florida law requires worker's comp if 2 or more paid employees Reg Comp 3 -120 -360 O				des employee l	easing if neede	d)					
Meals Meals Staff Full Comp Reg Comp 12 3 -120 -3860 O O O O O O O O O O O O O O O O O O O							ees				
Meals Staff Full Comp 12 -330 -3960 -4320 100 Admin Board/Staff Meeting 2 500 1000 2 2500 5000 Admin Board/Staff CU2C2 Meeting 1 600 600 600 Admin Board/Staff Search Committee 1 1000 1000 Admin Director Discretionary 1 300 300 Admin Insurance 1 200 2100 2100 Admin Advertising CU2C2 1 375 375 Admin Postcard Printing & Mailing 1 750 750 Admin Brochure Printing & Mailing 1 3500 3500 Admin Website Hosting & Dus 1 150 150 Admin Owaissa Bauer Rental Adj 6 6 60 360 Admin Owaissa Bauer Rental Xtras 1 175 <td>Meals</td> <td>Staff</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0</td> <td></td>	Meals	Staff								0	
Admin Board/Staff Meeting 2 250 500											
Admin Board/Staff Travel/Reim 2 500 1000 2 2500 5000 Admin Board/Staff CUZC2 Meeting 1 600 600 Admin Board/Staff Search Committee 1 1000 1000 Admin Discretionary 1 300 300 Admin Insurance 1 2100 2100 Admin Advertising CU2C2 1 375 375 Admin Postcard Printing & Mailing 1 750 750 Admin Brochure Printing & Mailing 1 3500 3500 Admin Website Hosting & DNS 1 150 150 Admin Storage Rental 1 700 700 Admin Owaissa Bauer Rental Adj 6 6 60 360 Admin Owaissa Bauer Rental Xtras 1 175 175 175 Admin Porta Johns <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-4320</td> <td></td> <td></td> <td></td> <td>100</td>							-4320				100
Admin Board/Staff Travel/Reim 2 500 1000 2 2500 5000 Admin Board/Staff CUZC2 Meeting 1 600 600 Admin Board/Staff Search Committee 1 1000 1000 Admin Discretionary 1 300 300 Admin Insurance 1 2100 2100 Admin Advertising CU2C2 1 375 375 Admin Postcard Printing & Mailing 1 750 750 Admin Brochure Printing & Mailing 1 3500 3500 Admin Website Hosting & DNS 1 150 150 Admin Storage Rental 1 700 700 Admin Owaissa Bauer Rental Adj 6 6 60 360 Admin Owaissa Bauer Rental Xtras 1 175 175 175 Admin Porta Johns <td>Admin</td> <td>Poord/Ctoff</td> <td>Mosting</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>2 250</td> <td>F00</td> <td></td>	Admin	Poord/Ctoff	Mosting						2 250	F00	
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Admin Director Discretionary 1 300 300 Admin Insurance 1 2100 2100 Admin Advertising CU2C2 1 375 375 Admin Dues CU2C2 172 1.5 258 Admin Postcard Printing & Mailing 1 750 750 Admin Brochure Printing & Mailing 1 3500 3500 Admin Website Hosting & DNS 1 150 150 Admin Storage Rental 1 700 700 Admin Owaissa Bauer Rental Adj 6 60 360 Admin Owaissa Bauer Rental Xtras 1 175 175 Admin Owaissa Bauer Pool 4 75 300 Admin Porta Johns Rental 1 300 300				10							
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Admin Owaissa Bauer Pool 4 75 300 Admin Porta Johns Rental 1 300 300											
Admin Porta Johns Rental 1 300 300											
	Admin	Star Car	Rental								

Admin Admin										
4amm	Supplies	First Aid					1	100	100	
	Supplies	Misc					1	100	100	
dult Prog	Fair Day	Rental					1	400	400	
dult Prog	Tent	Rental					0	2000	0	
dult Prog	Tent	Purchase					5	200	1000	
dult Prog	Chair/Table	Rental					1	200	200	
dult Prog	Supplies	New Years					1	125	125	
dult Prog	Supplies	Newsletter				1000	1	100	100	10502
ncremental i	income/expense					1000				18593
egistration		19+	75	120	9000					
egistration		19+Offsite	19	120	2280					
egistration		19+FT	1	90	90					
egistration		13-18	22	10	220					
egistration		ages 6-12	5	10	50					
egistration		ages 3-5	5	10	50					
						11690				0
egistration egistration	Late Fees Late Fees	19+ 19+Offsite	10 0	40 40	400 0					
		19+FT	0	40	0					
egistration	Late Fees									
egistration	Late Fees	13-18	10	40	400					
egistration	Late Fees	ages 6-12	0	40	0					
egistration	Late Fees	ages 3-5	0	40	0	800				0
egistration	Early Bird	19+	5	-20	-100	300				U
egistration	Early Bird	19+Offsite	0	-20	0					
egistration	Early Bird	19+FT	Ö	-20	0					
egistration	Early Bird	13-18	Ö	-20	0					
egistration	Early Bird	ages 6-12	0	-20	0					
egistration	Early Bird	ages 3-5	0	-20	0					
- 3.00. 00.011	,	292000	Ü	20	•	-100				0
egistration	\$ Can	19+	5	-56.1	-280.5					
egistration	\$ Can	19+Offsite	0	-40.8	0					
egistration	\$ Can	19+FT	0	-51	0					
egistration	\$ Can	13-18	0	-37.4	0					
egistration.	\$ Can	ages 6-12	0	-23.8	0					
egistration	\$ Can	ages 3-5	0	-23.8	0	200 5				
Base income/	expense (172 O	ccupancy)				-280.5				
oom		19+	75	90	6750		75	60	4500	
.oom		19+Offsite	19	0	0		19	0	0	
oom		19+FT	1	90	90		1	60	60	
.oom		13-18	22	90	1980		22	60	1320	
.oom		ages 6-12	5	90	450		5	60	300	
oom		ages 3-5	5	90	450		5	60	300	
loals	Food	10+	75	120	0000	9720	75	45	3375	6480
1eals 1eals	Food Food	19+ 19+Offsite	5	120 120	9000 600		75 5	45 45	3375 225	
leais leals	Food	19+FT	1	120	120		1	45 45	45	
			22	120	2640			45 40	880	
leals leals	Food Food	13-18 ages 6-12	5	40	2640 200		22 5	40 40	880 200	
leais leals					200				100	
	FOOd						5			
eals	Food Food	ages 3-5 A La Carte	5 10	40 5	50		5 10	20 2.5	25	
eals		ages 3-5	5		50	12810				4850
dult Prog	Food Adventure	ages 3-5 A La Carte Fees/Avg	5 10 155	37.5	5812.5	12810	10 155	28.72	4451.6	4850
dult Prog dult Prog	Adventure Workshops	ages 3-5 A La Carte Fees/Avg Fees/Avg	5 10 155 155	37.5 2	5812.5 310	12810	155 155	2.5 28.72 2	4451.6 310	4850
dult Prog dult Prog outh	Adventure Workshops Youth	ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees	5 10 155 155 10	37.5 2 20	5812.5 310 200	12810	155 155 10	2.5 28.72 2 20	4451.6 310 200	4850
dult Prog dult Prog outh outh	Adventure Workshops Youth Youth	ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies	5 10 155 155 10 10	37.5 2 20 0	5812.5 310 200 0	12810	155 155 10 10	2.5 28.72 2 20 15	4451.6 310 200 150	4850
dult Prog dult Prog outh outh eens	Adventure Workshops Youth Youth Teens	ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees	5 10 155 155 10 10 22	37.5 2 20 0 30	5812.5 310 200 0 660	12810	155 155 10 10 22	2.5 28.72 2 20 15 15	4451.6 310 200 150 330	4850
dult Prog dult Prog outh outh eens eens	Adventure Workshops Youth Youth Teens Teens	ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies	5 10 155 155 10 10 22 22	37.5 2 20 0 30 0	5812.5 310 200 0 660 0	12810	155 155 10 10 22 22	2.5 28.72 2 20 15 15 15	4451.6 310 200 150 330 330	4850
dult Prog dult Prog outh outh eens eens dult Prog	Adventure Workshops Youth Youth Teens Teens Auction	ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations	5 10 155 155 10 10 22 22 22 2000	37.5 2 20 0 30 0	5812.5 310 200 0 660 0 2000	12810	10 155 155 10 10 22 22 310	2.5 28.72 2 20 15 15 15	4451.6 310 200 150 330 330 310	4850
dult Prog dult Prog outh outh eens eens dult Prog dult Prog	Adventure Workshops Youth Youth Teens Teens Auction Scholarships	ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards	5 10 155 155 10 10 22 22 22 2000 0	37.5 2 20 0 30 0 1	5812.5 310 200 0 660 0 2000	12810	10 155 155 10 10 22 22 22 310 2000	2.5 28.72 2 20 15 15 15 1	4451.6 310 200 150 330 330 310 2000	4850
duit Prog duit Prog outh outh eens eens duit Prog duit Prog duit Prog	Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp	Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas	5 10 155 155 10 10 22 22 22 2000 0	37.5 2 20 0 30 0 1 0 8	5812.5 310 200 0 660 0 2000 0 544	12810	10 155 155 10 10 22 22 22 310 2000	2.5 28.72 2 20 15 15 15 1 417	25 4451.6 310 200 150 330 330 310 2000 417	4850
dult Prog dult Prog outh outh eens eens dult Prog dult Prog dult Prog	Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp	ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards	5 10 155 155 10 10 22 22 2000 0 68 18	37.5 2 20 0 30 0 1 0 8 8	5812.5 310 200 0 660 0 2000 0 544 144	12810	10 155 155 10 10 22 22 310 2000 1	2.5 28.72 2 20 15 15 15 1 417 0	4451.6 310 200 150 330 330 310 2000 417 0	4850
dult Prog dult Prog outh outh eens eens dult Prog dult Prog dult Prog dult Prog dult Prog	Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store	ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 10 155 155 10 10 22 22 22000 0 68 18 185	37.5 2 20 0 30 0 1 1 0 8 8 1	5812.5 310 200 0 660 0 2000 0 544 144 185	12810	10 155 155 10 10 22 22 22 310 2000 1 0 0	2.5 28.72 2 20 15 15 15 1 1 417 0 0	4451.6 310 200 150 330 330 310 2000 417 0	4850
dult Prog dult Prog outh outh eens eens dult Prog	Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy	ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 10 155 155 10 10 22 22 22 2000 0 68 18 185 0	5 37.5 2 20 0 30 0 1 0 8 8 1 0	5812.5 310 200 0 660 0 2000 0 544 144 185 0	12810	10 155 155 10 10 22 22 22 310 2000 1 0 0	2.5 28.72 2 20 15 15 15 1 417 0 0	4451.6 310 200 150 330 330 310 2000 417 0 0	4850
dult Prog dult Prog outh outh eens eens dult Prog	Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue	ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 10 155 155 10 10 22 22 22 2000 0 68 18 185 0 5	5 37.5 2 20 0 30 0 1 0 8 8 1 0 35	5812.5 310 200 0 660 0 2000 0 544 144 185 0 175	12810	10 155 155 10 10 22 22 310 2000 1 0 0 0	2.5 28.72 2 20 15 15 15 1 417 0 0 0 0	4451.6 310 200 150 330 330 310 2000 417 0 0	4850
dult Prog dult Prog buth buth eens eens dult Prog	Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sa	ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 10 155 155 10 10 22 22 2000 0 68 18 185 0 5	5 37.5 2 20 0 30 0 1 0 8 8 1 0 35 1	5812.5 310 200 0 660 0 2000 0 544 144 185 0 175 440	12810	10 155 155 10 10 22 22 22 310 2000 1 0 0 0 200	2.5 28.72 20 15 15 15 0 0 0 1	4451.6 310 200 150 330 330 310 2000 417 0 0	4850
dult Prog dult Prog outh beens eens dult Prog	Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue	ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 10 155 155 10 10 22 22 22 2000 0 68 18 185 0 5	5 37.5 2 20 0 30 0 1 0 8 8 1 0 35	5812.5 310 200 0 660 0 2000 0 544 144 185 0 175	12810	10 155 155 10 10 22 22 310 2000 1 0 0 0	2.5 28.72 2 20 15 15 15 1 417 0 0 0 0	4451.6 310 200 150 330 330 310 2000 417 0 0	4850
dult Prog dult Prog buth beens seens dult Prog dult Prog	Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sa T-shirts	ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp / hour	5 10 155 155 10 10 22 22 2000 0 68 18 185 0 5 440	5 37.5 2 20 0 30 0 1 0 8 8 1 0 35 1	5812.5 310 200 0 660 0 2000 0 544 144 185 0 175 440 600	12810	10 155 155 10 10 22 22 22 310 2000 1 0 0 0 200 100	2.5 28.72 2 20 15 15 15 1 1 417 0 0 0 1 5	4451.6 310 200 150 330 330 310 2000 417 0 0 0 0	4850 9358.6
dult Prog dult Prog outh outh eens eens dult Prog	Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sa T-shirts Mugbook	ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp / hour	5 10 155 155 10 10 22 22 2000 0 68 18 185 0 5 440	5 37.5 2 20 0 30 0 1 0 8 8 1 0 35 1	5812.5 310 200 0 660 0 2000 0 544 144 185 0 175 440 600		10 155 155 10 10 22 22 22 310 2000 1 0 0 0 200 100 160	2.5 28.72 2 20 15 15 15 1 1 417 0 0 0 1 5 1	25 4451.6 310 200 150 330 330 310 2000 417 0 0 0 200 500 160	
dult Prog dult Prog outh outh eens eens dult Prog	Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sa T-shirts Mugbook	ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp / hour est les Toner & Paper	5 10 155 155 10 10 22 22 2000 0 68 18 185 0 5 440	5 37.5 2 20 0 30 0 1 0 8 8 1 0 35 1	5812.5 310 200 0 660 0 2000 0 544 144 185 0 175 440 600		10 155 155 10 10 22 22 310 2000 1 0 0 0 0 200 100 160	2.5 28.72 20 15 15 15 1 1 417 0 0 0 1 5 1 1 5 1 1 1 00	4451.6 310 200 150 330 310 2000 417 0 0 0 200 500 160	
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SWIM 2005 Final Budget - Version C - 202

202 attendance, rate increase, additional outreach, search costs, and full program funding

							Cost	Cost		
	Registration	Room/Use	Food	Full Ride	Late Fees	Early Bird	Incr Room	Incr Food		
19+	120	90	120	330	40	-20	60	45		
19+Offsite	120	0	120	240	40	-20	0	45		
19+FT	90	90	120	300	40	-20	60	45		
19+ on Staff	0	90	120	210	40	-20	60	45		
13-18	10	90	120	220	40	-20	60	40		
ages 6-12	10	90	40	140	40	-20	60	40		
ages 3-5	10	90	40	140	40	-20	60	20		
								2.5	Single Meal	
Camp Fees	2003		2004		2005		2006			
	600/night for 60	660/r	night for 60	66	0/night for 60		2090/night for	150		
	75/ea addl hr	75/ea	a addl hr	75	/ea addl hr		1400/night for	100		
	9/night	10/ni	ght	10)/night		14/night			
	150/2hr for pool	150/2	2hr for pool	15	0/2hr for pool		160/2hr for po	ool		
	100 to 120/campfire	100 t	o 120/campfire	10	00 to 120/campfi	re	100 to 120/ca	mpfire		
SWIM Staff	2005 Late F	ees Early	Bird \$ Car	1	2004		\$ Can Exch	Discount		
Credit \$110	31	0	0	0	25					
Credit \$300	24	0	0	0	25					
Participants							0.83			Food Costs
19+	95	10	5	5	70		273.9	-56.1		\$ 8,225.00
19+Offsite	19	0	0	0	19		199.2	-40.8		
19+FT	1	0	0	0	1		249	-51		
13-18	22	10	0	0	22		182.6	-37.4		
ages 6-12	5	0	0	0	5		116.2	-23.8		
ages 3-5	5	0	0	0	5		116.2	-23.8		

Total 202 172

Income \$61,063 \$61,062.50 Expense \$52,807 \$52,807.40 Profit \$8,255 \$8,255.10

 Budget for SWIM 2005
 \$9,160.00
 \$9,160.00
 \$24,993.00
 \$24,993.00

 Totals (columns added multiple ways to catch typos)
 \$61,062.50
 \$61,062.50
 \$52,807.40
 \$52,807.40

Dept	Туре	Description	Qty	Amt/Unit	Income	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot
Overhead (m	ninimum income/ex	xpense)	60)						
Registration		19+ on Staff	55	5 12	0 6600)				
Registration		19+ not Staff	į	5 12	0 600)				
Room		19+	60		0 5400)		60 60	3600	
Meals	Food	19+	60					60 45		
						19800)			6300
Admin	Staff	Reg Comp	12	-12	0 -1440)			0	
Adult Prog	Staff	Reg Comp	16	-12	0 -1920)			0	
Youth	Staff	Reg Comp	(-12	0 0)			0	
Teens	Staff	Reg Comp	(-12	0 0)			0	
						-3360	0			0
Admin	Staff	Full Comp		-33	0 -330	1			0	
Adult Prog	Staff	Full Comp	(-33	0 0)			0	
Youth	Staff	Full Comp	6	-33	0 -1980)			0	
Teens	Staff	Full Comp	ţ	-33	0 -1650)			0	
						-3960	0			0
Meals	Food	Gopher Mileage						1 100		
Meals	Staff	Cook Fees (include	des employee	leasing if need	ed*)			0 800	0	
		*Florida law requ	ires worker's	comp if 2 or m	ore paid employ	ees				
Meals	Staff	Reg Comp	3			1			0	
Meals	Staff	Full Comp	12	-33	0 -3960				0	
						-4320	0			100
Admin	Board/Staff	Meeting						2 250		
Admin	Board/Staff	Travel/Reim	2	2 50	0 1000	l .		2 2500		
Admin	Board/Staff	CU2C2 Meeting						1 600		
Admin	Board/Staff	Search Committe	e					1 1000		
Admin	Director	Discretionary						1 300		
Admin	Insurance							1 2100		
Admin	Advertising	CU2C2						1 375		
Admin	Dues	CU2C2					1	72 1.5		
Admin	Postcard	Printing & Mailing						1 750		
Admin	Brochure	Printing & Mailing)					1 3500		
Admin	Website	Hosting & DNS						1 150		
Admin	Storage	Rental						1 700		
Admin	Owaissa Bauer	Rental Adj						6 60		
Admin	Owaissa Bauer	Rental Xtras						1 175		
Admin	Owaissa Bauer	Pool						4 75		
Admin	Porta Johns	Rental						1 300		
Admin	Star Car	Rental						1 200	200	

Admin										
	Supplies	First Aid					1	100	100	
dmin	Supplies	Misc					1	100	100	
dult Prog	Fair Day	Rental					1	400	400	
dult Prog	Tent	Rental					0	2000	0	
dult Prog	Tent	Purchase					5	200	1000	
dult Prog	Chair/Table	Rental					1	200	200	
dult Prog	Supplies	New Years					1	125	125	
dult Prog	Supplies	Newsletter					1	100	100	
ncremental i	income/expense					1000				18593
egistration	income/expense	19+	90	120	10800					
egistration		19+Offsite	19	120	2280					
egistration		19+FT	1	90	90					
egistration		13-18	22	10	220					
egistration		ages 6-12	5	10	50					
egistration		ages 3-5	5	10	50	13490				0
egistration	Late Fees	19+	10	40	400	13130				· ·
egistration	Late Fees	19+Offsite	0	40	0					
egistration	Late Fees	19+FT	0	40	Ō					
egistration	Late Fees	13-18	10	40	400					
egistration	Late Fees	ages 6-12	0	40	0					
egistration	Late Fees	ages 8-12 ages 3-5	0	40	0					
-913CI GCIUII	Luce 1 CC3	ages J J	U	70	U	800				0
egistration	Early Bird	19+	5	-20	-100	000				U
			0							
egistration	Early Bird	19+Offsite		-20	0					
egistration	Early Bird	19+FT	0	-20	0					
egistration	Early Bird	13-18	0	-20	0					
egistration	Early Bird	ages 6-12	0	-20	0					
egistration	Early Bird	ages 3-5	0	-20	0					
				_		-100				0
egistration	\$ Can	19+	5	-56.1	-280.5					
egistration	\$ Can	19+Offsite	0	-40.8	0					
egistration	\$ Can	19+FT	0	-51	0					
egistration	\$ Can	13-18	0	-37.4	0					
egistration	\$ Can	ages 6-12	0	-23.8	0					
egistration	\$ Can	ages 3-5	0	-23.8	0					
ase income/	/expense (172 O	ccupancy)				-280.5				
		10.	22	00	0400		00	CO	E400	
.oom		19+	90	90	8100		90	60	5400	
oom		19+Offsite	19	0	0		19	0	0	
oom		19+FT	1	90	90		1	60	60	
oom		13-18	22	90	1980		22	60	1320	
.oom		ages 6-12	5	90	450		5	60	300	
oom		ages 3-5	5	90	450	44075	5	60	300	
leals	Food	19+	90	120	10800	11070	90	45	4050	7380
leais leals	Food	19+Offsite	5 5	120	600		90 5	45 45	225	
leals leals	Food	19+Offsite 19+FT	1	120	120		1	45	45	
leals	Food	13-18	22	120	2640		22	40	880	
leals	Food	ages 6-12	5	40	200		5	40	200	
eals	Food Food	ages 3-5	5 10	40 5	200 50		5 10	20 2.5	100 25	
eals	1 00u	A La Carte	10	5	30	14610	10	2.3	25	5525
lult Prog	Adventure	Fees/Avg	170	37.5	6375		170	28.72	4882.4	
duit Prog dult Prog	Workshops	Fees/Avg	170	2	340				340	
					J T U		170	7	340	
					200		170 10	20	200	
outh	Youth Youth	Trip Fees	10	20	200		10	20	200 150	
outh outh	Youth	Trip Fees Supplies	10 10	20 0	0		10 10	20 15	150	
outh outh eens	Youth Teens	Trip Fees Supplies Trip Fees	10 10 22	20 0 30	0 660		10 10 22	20 15 15	150 330	
outh outh eens eens	Youth Teens Teens	Trip Fees Supplies Trip Fees Supplies	10 10 22 22	20 0 30 0	0 660 0		10 10 22 22	20 15 15 15	150 330 330	
outh outh eens eens dult Prog	Youth Teens Teens Auction	Trip Fees Supplies Trip Fees Supplies Donations	10 10 22 22 22	20 0 30 0 1	0 660 0 2000		10 10 22 22 310	20 15 15 15 1	150 330 330 310	
outh outh eens eens dult Prog dult Prog	Youth Teens Teens Auction Scholarships	Trip Fees Supplies Trip Fees Supplies Donations Awards	10 10 22 22 22 2000 0	20 0 30 0 1 0	0 660 0 2000 0		10 10 22 22 22 310 2000	20 15 15 15 1 1	150 330 330 310 2000	
outh outh eens eens dult Prog dult Prog dult Prog	Youth Teens Teens Auction Scholarships Pre-Camp	Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas	10 10 22 22 22 2000 0 68	20 0 30 0 1 0 8	0 660 0 2000 0 544		10 10 22 22 310 2000	20 15 15 15 1 1 417	150 330 330 310 2000 417	
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outh outh eens dult Prog	Youth Teens Teens Auction Scholarships Pre-Camp Camp Store Coffee & happ New Years Gu Serendipity Sa T-shirts	Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp y hour	10 10 22 22 22 2000 0 68 18 185 0 5	20 0 30 0 1 0 8 8 1 0 35 1	0 660 0 2000 0 544 144 185 0 175 440	12313	10 10 22 22 22 310 2000 1 0 0 0 0 0 0 2000 100	20 15 15 15 1 1 417 0 0 0 0	150 330 330 310 2000 417 0 0 0 200 500	9819.4
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outh outh eens eens dult Prog outh outh	Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happ' New Years Gut Serendipity Sa T-shirts Mugbook Vans Vans Vans Vans Vans Vans Vans Van	Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp y hour est les Toner & Paper Fuel Tolls Rental Fuel Tolls Rental Fuel Fuel Fuel Fuel Fuel Fuel Fuel Fue	10 10 22 22 22 2000 0 68 18 185 0 5	20 0 30 0 1 0 8 8 1 0 35 1	0 660 0 2000 0 544 144 185 0 175 440	12313	10 10 22 22 22 310 2000 1 0 0 0 0 200 100 160	20 15 15 15 1 1 417 0 0 0 0 1 5 1 1	150 330 330 310 2000 417 0 0 0 0 200 500 160	9819.4
outh Jouth J	Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happ' New Years Gu Serendipity Sa T-shirts Mugbook Vans Vans Vans Vans Vans Vans Vans Van	Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp y hour est les Toner & Paper Fuel Tolls Rental Fuel Tolls	10 10 22 22 22 2000 0 68 18 185 0 5	20 0 30 0 1 0 8 8 1 0 35 1	0 660 0 2000 0 544 144 185 0 175 440	12313	10 10 22 22 310 2000 1 0 0 0 0 200 100 160	20 15 15 15 1 1 417 0 0 0 0 0 1 5 1 1	150 330 330 310 2000 417 0 0 0 0 200 500 160	9819.4
outh seens dult Prog	Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happ' New Years Gut Serendipity Sa T-shirts Mugbook Vans Vans Vans Vans Vans Vans Vans Van	Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp y hour est les Toner & Paper Fuel Tolls Rental Fuel Tolls Rental Fuel Fuel Fuel Fuel Fuel Fuel Fuel Fue	10 10 22 22 22 2000 0 68 18 185 0 5	20 0 30 0 1 0 8 8 1 0 35 1	0 660 0 2000 0 544 144 185 0 175 440	12313	10 10 22 22 22 310 2000 1 0 0 0 0 200 100 160	20 15 15 15 1 1 417 0 0 0 0 1 5 1 1	150 330 330 310 2000 417 0 0 0 0 200 500 160	9819.4

SWIM 2005 – Director's Budget Report – 3/13/05

Budget Report Attachments:

- 1. Budget for 2003 which was approved for 2004 in the absence of 2003 records and successful results in 2003. (2 pages)
- 2. Proposed 2005 staffing levels (1 page)
- 3. Budget for 2005 with existing cost structure and special expenses -- at 172 enrollment, we loose about \$4000 (2 pages)
- 4. Budget for 2005 with existing cost structure and special expenses -- we'd need to add 50 full price adults for 10% margin (2 pages)
- 5. Budget for 2006 with expected cost structure if Owaissa Bauer was available, with a price increase to address rising costs (2 pages)
- 6. Budget for 2005 with an early start on price increases -- at 172 enrollment, we'd break even (2 pages)
- 7. Budget for 2005 with an early start on price increases -- at 202 enrollment, we'd have 10% margin (2 pages)

Options:

- 1. Reduce expenses: eliminate vans, reduce Outdoor expenses, cut corners, get more donations.
- 2. Increase revenue by increasing what we're charging.
- 3. Increase revenue by increasing attendance through hard work and word of mouth.
- 4. Increase revenue by increasing attendance through more mailings and advertising.

How do you wish to proceed?

Proposal:

- 1. Increase fees to "2006" levels
- 2. Increase promotions through direct action in congregations with CU2C2 materials, targeting all congregations in the Florida District and the TJ District
- 3. Increase promotions through 2000 unit postcard mailing with \$750 budget
- 4. Get the brochure done early and get it delivered by summer to camps and by September to households and congregations.
- 5. Use the last two budgets (2005-B-172 and 2005-B-202) to govern expenditures.

Under the influence,

Pepi Acebo Director SWIM 2005 – Heavenly Bodies

SWIM 2003 & 2004 Budget - Based on 2002 Actuals & Van Estimates

19+ 19+Offsite 19+FT 19+ on Staff 13-18 ages 6-12 ages 3-5	Registration 110 110 80 0 70 70	70 40 70 70 60 40	Food 120 120 120 120 60 30 10	Full Ride 300 270 270 190 190 140 120		Late Fees 20 20 20 20 20 20 20 20 20 20	Early Bird -10 -10 -10 -10 -10 -10 -10	Day Use 40 40 40 40 40 40 40		Incr Room 54 40 54 60 54 54 54	Incr Fo
Budget for S [®] Totals	WIM 2003:				19,500.00 49,763.80	\$49,763.80			\$30,085.00 \$47,330.69	\$47,330.69	\$2,433.
Dept	Туре	Description Qty	Amt,	/Unit In	come	Inc Subtot Q	ty Co	ost/Unit	Expense	Exp Subtot	
Overhead (mir	nimum income,	/expense)									
Registration Registration		19+ on Staff 19+ not Staff	45 15	110 110	4950 1650						
Room		19+	60	70	4200		60	60	3600		
Meals	Food	19+	60	120	7200		60	45	2700		
Registration	Staff	Reg Comp				18000	24	110	2640	6300	
Adult Program		Reg Comp						110	20.0		
outh.	Staff	Reg Comp					0	110	0		
Teens	Staff	Reg Comp				0	0	110	0	2640	
Registration	Staff	Full Comp				3	2	300	600	2040	
Adult Program	Staff	Full Comp									
/outh Гееns	Staff Staff	Full Comp Full Comp					4 5	300 300	1200 1500		
CCII3	Stan	r an Comp				0	3	300	1300	3300	
Meals	Food	Gopher Mileage					100	1	100		
Meals Meals	Staff Staff	Cook Fees (includes Reg Comp	employee leas	sing if needed	1*)		2 0	800 110	1600 0		
Meals Meals	Staff	Full Comp					9	300	2700		
						0	-			4400	
rograms	Board	Mooting					350	1	350		
rograms	Board	Meeting Travel	1500	1	1500		4040	1	4040		
Programs	Board	CU2C2					250	1	250		
Programs	Director	Discretionary					300	1	300		
Programs Programs	Insurance Advertising						1500 300	1 1	1500 300		
Programs	Brochure	Printing & Mailing					3500	1	3500		
Programs	Website						120	1	120		
Programs Programs	Beach Day Porta Johns	Rental Rental					150 160	1 1	150 160		
Programs	Storage	Rental					700	1	700		
Programs	Tent	Rental					1500	1	1500		
Programs	Owaissa Baue						175	1	175		
Programs Programs	Supplies Supplies	New Years News Letter					100 100	1 1	100 100		
Programs	Supplies	First Aid					100	1	100		
Programs	Supplies	Misc					100	1	100		
						1500				13445	
ncremental in	come/expense										
legistration		19+	50	110	5500						
Registration		19+FT	5	80	400						
Registration		13-18	28	70	1960						
Registration Registration		ages 6-12 ages 3-5	9 0	70 70	630 0						
_						8490				0	
ate Fees		19+	10	20	200						
ate Fees ate Fees		19+FT 13-18	8 10	20 20	160 200						
ate Fees		ages 6-12	0	20	0						
ate Fees		ages 3-5	0	20	0					_	
Early Bird		19+	6	-10	-60	560				0	
Early Bird Early Bird		19+ 19+FT	0	-10 -10	-60						
Early Bird		13-18	0	-10	0						
arly Bird arly Bird		ages 6-12 ages 3-5	0 0	-10 -10	0						
•	al (basi) !	-	U	-10	U	-60				0	
ion-incremen	tal (base) inco										
Room		19+	38	70 70	2660		38	54	2052		
Room Room		19+FT 13-18	5 28	70 60	350 1680		5 28	54 54	270 1512		
Room		ages 6-12	9	40	360		9	54	486		
Room		ages 3-5	0	40	0		0	54	0		
						5050				4320	

480 0

Day Use Only Day Use Only 19+ 19+FT 12 0

Day Use Only	v	13-18	0	40	0					
Day Use Only		ages 6-12	0	40	0					
Day Use Only		ages 3-5	0	40	0					
Day Ose Only	у	ages 5 5	0	40	U	480				0
Meals	Food	19+	46	120	5520	100	46	45	2070	· ·
Meals	Food	19+FT	5	120	600		5	45	225	
Meals	Food	13-18	28	60	1680		28	40	1120	
Meals	Food	ages 6-12	9	30	270		9	40	360	
Meals	Food	ages 3-5	ő	10	0		0	20	0	
Meals	Food	A La Carte	10	5	50		10	2.5	25	
ricuis	1000	// La Carte	10	3	30	8120	10	2.5	23	3800
						0120				3000
Programs	Adventure	Fees	3000	1	3000		1400	1	1400	
Programs	Workshops	Fees	264	1	264		264	1	264	
Programs	Teens	Fees	28	20	560		28	20	560	
Programs	Teens	Supplies	20	20	500		28	10	280	
Programs	Auction	Donations	1200	1	1200		310	1	310	
Programs	Pre-Camp	X-mas	229	1	229		184.69	1	184.69	
Programs	Pre-Camp	Home Hosp	144	1	144		87	1	87	
Programs	Camp Store	Home Hosp	86.8	1	86.8		0,	-	07	
Programs	Coffee & hap	inv	100	5	500		75	1	75	
Programs	New Years G		6	35	210		, ,	-	,3	
Programs	Serendipity S		830	1	830		730	1	730	
Programs	T-shirt	Juics	12	50	600		5	75	375	
Programs	Workshop Le	a T-shirt	12	30	000		10	25	250	
Programs	Mugbook	di i Silii c	0	0	0		160	1	160	
rrograms	riagbook		· ·	Ü	Ü		100	-	100	
						7623.8				4675.69
Transportation	on Vanc	Fuel					75	5	375	
Transportation		Tolls					15	5	75	
Transportation		Rental					800	5 5	4000	
rransportatio	JII Valis	Rentai				0	600	5	4000	4450
						U				4450

SWIM 2005 Budget

Staffing

Starring		Base Staff	2005 Staff	Credit \$0		Credit \$110	Credit \$300	
		Dase Stail	2005 Stall	Credit \$0		Credit \$110	Credit \$300	
Admin	Director		1	1			1	
Admin	Director-Elect		1	1	1			
Admin	Registrar		1	2		2		
Admin	Treasurer		1	1		1		
Admin	Chaplan/Worship Coor		1	1		1		
Admin	Artwork/T-shirts		1	1	1			
Admin	Brochure/Website		1	1	1			
Admin	Newsletter		1	1		1		
Admin	Mugbook		1	1		1		
Admin	Information		1	1		1		
Admin	Store		1	1		1		
Admin	Equipment		1	1		1		
Admin	Hospitality		1	1		1		
Admin	Safety		1	1		1		
Admin	Karma		1	1		1		
		1	5	16	3	12		
Adult Prog	Workshop Coordinator		1	1		1		
Adult Prog	Outdoor Coordinator		1	2		2		
Adult Prog	Outdoor Staff		5	4	1	3		
Adult Prog	First-Timers Coor		1	1	1			
Adult Prog	YA Coor		1	2		2		
Adult Prog	Nightlife/CT Coor		1	2		2		
Adult Prog	Community Time Coor		1					
Adult Prog	Community Music		1	1		1		
Adult Prog	Serendipity Music		1	1		1		
Adult Prog	Serendipity Sales		1	1		1		
Adult Prog	Serendipity Décor		1	1		1		
Adult Prog	Campfire Goddess		1	1		1		
Adult Prog	Campfire Music		1	1		1		
		1		18	2	16		
Youth	Youth Coor		1	2			2	
Youth	Youth Staff		4	4	0		4	
_	T 0		5	6	0	0		
Teens	Teen Coor		1	2			2	
Teens	Teen Staff		4	3	0		3	
Moolo	Vitaban Managar		5 1	5 1	0	0	5 1	
Meals	Kitchen Manager Kitchen Mulahs		3	3			3	
Meals							8	
Meals	Kitchen Minions		8	8		4		
Meals	SupVolSup		1 2	1 2		1 2		
Meals	Vol Sup	1		2 15	0	3		
				50	0 5	31		
		3	,	00	3	31	24	

SWIM 2005 Budget - Version A - 172 **Based on Current Trends**

								Cost		
	Registration F	Room/Use	Food F	ull Ride	Late Fees	Early Bird	Incr Room	Incr Food		
19+	110	70	120	300	20	-10	60	45		
19+Offsite	110	40	120	270	20	-10	0	45		
19+FT	80	70	120	270	20	-10	60	45		
19+ on Staff	0	70	120	190	20	-10	60	45		
13-18	70	60	60	190	20	-10	60	40		
ages 6-12	70	40	30	140	20	-10	60	40		
ages 3-5	70	40	10	120	20	-10	60	20		
								2.5	Single Meal	
Camp Fees	2003		2004		2005		2006			
	600/night for 60	660/r	night for 60	6	60/night for 60		2090/night for	150		
	75/ea addl hr	75/ea	addl hr	7	5/ea addl hr		1400/night for	100		
	9/night	10/ni	ght	1	0/night		14/night			
	150/2hr for pool	150/2	2hr for pool	1	50/2hr for pool		160/2hr for po	ol		
	100 to 120/campfire	100 t	o 120/campfire	1	00 to 120/campf	ìre	100 to 120/car	mpfire		
SWIM Staff	2005 Late	Fees Early	Bird \$ Can		2004		\$ Can Exch	Discount		
Credit \$110	31	0	0	0	25					
Credit \$300	24	0	0	0	25					
Participants							0.83			Food Costs
19+	65	10	5	5	70		249	-51		\$ 6,875.00
19+Offsite	19	0	0	0	19		224.1	-45.9		
19+FT	1	0	0	0	1		224.1	-45.9		
13-18	22	10	0	0	22		157.7	-32.3		
ages 6-12	5	0	0	0	5		116.2	-23.8		
ages 3-5	5	0	0	0	5		99.6	-20.4		
Total	172				172					

Total 172

Income \$46,863 Expense \$50,445 **Profit** (\$3,582)

Budget for SWIM 2005 Totals (columns added multiple ways to catch typos) \$8,390.00 \$8,390.00 \$46,863.00 \$46,863.00 \$26,243.00 \$26,243.00 \$50,445.00 \$50,445.00

Dept	Туре	Description	Qty	Amt/Unit	Income	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot
Overhead (m	inimum income/ex	xpense)	(50						
Registration		19+ on Staff		55 1:						
Registration		19+ not Staff		5 1						
Room		19+			0 420		60			
Meals	Food	19+	(50 12	20 720		60) 45	2700	
Admin	Staff	Dee Comm		12 -11	.0 -132	18000)		0	6300
Adult Prog	Staff	Reg Comp Reg Comp		12 -11 16 -11					0	
Youth	Staff	Reg Comp	-	0 -11)			0	
Teens	Staff	Reg Comp		0 -11)			0	
reens	Stan	Reg Comp		0 1.	.0	-3080)		O	0
Admin	Staff	Full Comp		1 -30	00 -300		,		0	•
Adult Prog	Staff	Full Comp		0 -30)			0	
Youth	Staff	Full Comp		6 -30)			0	
Teens	Staff	Full Comp		5 -30					0	
		•				-3600)			0
Meals	Food	Gopher Mileag	je				1	100	100	
Meals	Staff			ee leasing if n			(800	0	
			equires worke		more paid emp					
Meals	Staff	Reg Comp		3 -11					0	
Meals	Staff	Full Comp	:	12 -30	00 -360				0	
						-3930)			100
Admin	Board/Staff	Meeting					2	2 250	500	
Admin	Board/Staff	Travel/Reim		2 50	00 100)	2	3500		
Admin	Board/Staff	CU2C2 Meetin					1			
Admin	Board/Staff	Search Comm	ittee				1			
Admin	Director	Discretionary					1			
Admin	Insurance						1			
Admin	Advertising	CU2C2					1			
Admin	Dues	CU2C2					172			
Admin	Brochure	Printing & Mai					1			
Admin	Website	Hosting & DN	5				1			
Admin	Storage	Rental					1			
Admin	Owaissa Bauer	Rental Adj					6			
Admin	Owaissa Bauer	Rental Xtras					1			
Admin	Owaissa Bauer Porta Johns	Pool Rental					2			
Admin							1			
Admin	Star Car	Rental						L 200	200	

Admin Admin Adult Prog	Supplies Supplies Fair Day Tent Tent Chair/Table Supplies Supplies	First Aid Misc Rental Rental Purchase Rental New Years Newsletter				1000	1 1 0 5 1 1	100 100 400 2000 200 200 125 100	100 100 400 0 1000 200 125 100	19843
Registration	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	19+	60	110	6600					
Registration Registration		19+Offsite 19+FT	19 1	110 80	2090 80					
Registration Registration		13-18 ages 6-12	22 5	70 70	1540 350					
Registration		ages 3-5	5	70	350	11010				0
Registration	Late Fees	19+	10	20	200	11010				Ü
Registration Registration	Late Fees Late Fees	19+Offsite 19+FT	0 0	20 20	0 0					
Registration Registration	Late Fees Late Fees	13-18 ages 6-12	10 0	20 20	200 0					
Registration	Late Fees	ages 3-5	0	20	0					
Registration	Early Bird	19+	5	-10	-50	400				0
Registration	Early Bird	19+Offsite	0	-10	0					
Registration Registration	Early Bird Early Bird	19+FT 13-18	0 0	-10 -10	0 0					
Registration Registration	Early Bird Early Bird	ages 6-12 ages 3-5	0 0	-10 -10	0 0					
						-50				0
Registration Registration	\$ Can \$ Can	19+ 19+Offsite	5 0	-51 -45.9	-255 0					
Registration	\$ Can	19+FT	0	-45.9 -32.3	0 0					
Registration Registration	\$ Can \$ Can	13-18 ages 6-12	0 0	-32.3 -23.8	0					
Registration	\$ Can	ages 3-5	0	-20.4	0	-255				
Base income/	expense (172 Oc	ccupancy)				233				
Room		19+	60	70	4200		60	60	3600	
Room Room		19+Offsite 19+FT	19 1	40 70	760 70		19 1	0 60	0 60	
Room		13-18	22	60	1320		22	60	1320	
Room Room		ages 6-12 ages 3-5	5 5	40 40	200 200		5 5	60 60	300 300	
Meals	Food	19+	60	120	7200	6750	60	45	2700	5580
Meals	Food	19+Offsite	5	120	600		5	45	225	
Meals Meals	Food Food	19+FT 13-18	1 22	120 60	120 1320		1 22	45 40	45 880	
Meals	Food	ages 6-12	5 5	30	150 50		5 5	40	200 100	
Meals Meals	Food Food	ages 3-5 A La Carte	10	10 5	50 50		10	20 2.5	25	
						9490				4175
Adult Prog Adult Prog	Adventure Workshops	Fees/Avg Fees/Avg	140 140	37.5 2	5250 280		140 140	32 2	4480 280	
Youth	Youth	Trip Fees	10	20	200		10	20	200	
Youth Teens	Youth Teens	Supplies Trip Fees	10 22	0 30	0 660		10 22	15 15	150 330	
Teens	Teens	Supplies Donations	22 2000	0	0 2000		22	15 1	330 310	
Adult Prog Adult Prog	Auction Scholarships	Awards	0	0	0		310 2000	1	2000	
Adult Prog Adult Prog	Pre-Camp Pre-Camp	X-mas Home Hosp	68 18	8 8	544 144		1 0	417 0	417 0	
Adult Prog	Camp Store		185	1	185		0	0	0	
Adult Prog Adult Prog	Coffee & happy New Years Gue		0 5	0 35	0 175		0 0	0	0	
Adult Prog	Serendipity Sal	es	440	1	440		200	1	200	
Adult Prog Admin	T-shirts Mugbook	Toner & Paper	50 130	12 5	600 650		100 160	5 1	500 160	
						11128				9357
Adult Prog	Vans	Fuel					4	100	400	
Adult Prog	Vans	Tolls					4	15	60	
Adult Prog Youth	Minivan Vans	Rental Fuel					4 1	600 100	2400 100	
Youth	Vans	Tolls					1	15	15	
Youth Teens	Vans Vans	Rental Fuel					1 1	1000	1000 100	
Teens Teens	Vans Vans	Tolls Rental					1 1	15 1000	15 1000	
reens	vario	Acrical				0	1	1000	1000	5090

SWIM 2005 Budget - Version A - 222

Solve budget with increased enrollment without rate increase

							Cost	Cost		
	Registration Re	oom/Use	Food Fu	ıll Ride	Late Fees	Early Bird	Incr Room	Incr Food		
19+	110	70	120	300	20	-10	60	45		
19+Offsite	110	40	120	270	20	-10	C) 45		
19+FT	80	70	120	270	20	-10	60	45		
19+ on Staff	0	70	120	190	20	-10	60	45		
13-18	70	60	60	190	20	-10	60	40		
ages 6-12	70	40	30	140	20	-10	60	40		
ages 3-5	70	40	10	120	20	-10	60	20		
								2.5	Single Meal	
Camp Fees	2003		2004		2005		2006	i		
	600/night for 60	660/nig	ght for 60	6	60/night for 60		2090/night fo	r 150		
	75/ea addl hr	75/ea a	addl hr	7	5/ea addl hr		1400/night fo	r 100		
	9/night	10/nigh	nt	1	0/night		14/night			
	150/2hr for pool	150/2h	r for pool	1	50/2hr for pool		160/2hr for p	ool		
	100 to 120/campfire		120/campfire		00 to 120/campfi		100 to 120/ca			
	, , , ,		.,		.,		,			
SWIM Staff	2005 Late I	Fees Early B	ird \$ Can		2004		\$ Can Exch	Discount		
Credit \$110	31	0	0	0	25					
Credit \$300	24	0	0	0	25					
Participants							0.83			Food Costs
19+	115	10	5	5	70		249	-51		\$ 9,125.00
19+Offsite	19	0	0	0	19		224.1	-45.9		
19+FT	1	0	0	0	1		224.1	-45.9		
13-18	22	10	0	0	22		157.7	-32.3		
ages 6-12	5	0	0	0	5		116.2	-23.8		
ages 3-5	5	0	0	0	5		99.6	-20.4		

172

\$27,743.00 \$27,743.00

\$58,895.00 \$58,895.00

300

Income \$63,838 Expense \$58,895 Profit \$4,943

222

Total

Admin

Porta Johns

Rental

 Budget for SWIM 2005
 \$8,390.00
 \$8,390.00

 Totals (columns added multiple ways to catch typos)
 \$63,838.00
 \$63,838.00

Type Description Qty Amt/Unit Income Inc Subtot Qty Cost/Unit Expense Exp Subtot Overhead (minimum income/expense) 60 Registration 19+ on Staff 55 110 6050 Registration 19+ not Staff 5 110 550 4200 19+ 60 60 Room 70 Meals Food 19+ 60 120 7200 18000 6300 Reg Comp 12 -110 Admin Staff -1320 n Reg Comp Adult Prog Staff -110 -1760 16 0 Staff Youth Reg Comp -110 0 Teens Staff Reg Comp 0 -110 0 0 -3080 0 Staff Full Comp 1 -300 -300 0 Admin Adult Prog Staff Full Comp 0 -300 Youth Staff Full Comp 6 -300 -1800 0 Staff Full Comp -300 -1500 Teens 0 -3600 0 Meals Gopher Mileage 100 100 Cook Fees (includes employee leasing if needed*) Meals Staff 0 *Florida law requires worker's comp if 2 or more paid employees Staff 0 Meals Reg Comp Meals Staff Full Comp 12 -300 -3600 0 -3930 100 Admin Board/Staff Meeting 1000 500 3500 600 Admin Board/Staff Travel/Reim 7000 CU2C2 Meeting Board/Staff Admin 600 Board/Staff Search Committee 1000 Admin Admin Director Discretionary 300 300 Admin Insurance 2100 CU2C2 375 Admin Advertisina Admin Dues CU2C2 Post Card Printing & Mailing Admin 1500 Printing & Mailing 3500 Admin Brochure Hosting & DNS Website 150 Admin 700 60 175 Admin Storage 700 360 175 Admin Owaissa Bauer Rental Adj Rental Xtras Owaissa Bauer Admin Owaissa Bauer 300 Admin Pool

Admin	Star Car	Rental					1	200	200	
Admin	Supplies	First Aid					1	100	100	
Admin Adult Prog	Supplies Fair Day	Misc Rental					1 1	100 400	100 400	
Adult Prog	Tent	Rental					0	2000	0	
Adult Prog	Tent	Purchase					5	200	1000	
Adult Prog	Chair/Table	Rental					1	200	200	
Adult Prog	Supplies	New Years					1	125	125	
Adult Prog	Supplies	Newsletter					1	100	100	
						1000				21343
To annous autoli	:									
Incremental	income/expense									
Registration		19+	110	110	12100					
Registration		19+Offsite	19	110	2090					
Registration		19+FT	1	80	80					
Registration		13-18	22	70	1540					
Registration		ages 6-12	5 5	70 70	350 350					
Registration		ages 3-5	5	70	330	16510				0
Registration	Late Fees	19+	10	20	200					
Registration	Late Fees	19+Offsite	0	20	0					
Registration	Late Fees	19+FT	0	20	0					
Registration	Late Fees	13-18	10 0	20 20	200					
Registration Registration	Late Fees Late Fees	ages 6-12 ages 3-5	0	20	0					
Registration	Lute 1 ces	ages 5 5	· ·	20	· ·	400				0
Registration	Early Bird	19+	5	-10	-50					
Registration	Early Bird	19+Offsite	0	-10	0					
Registration	Early Bird	19+FT	0	-10	0					
Registration	Early Bird	13-18	0	-10	0					
Registration	Early Bird	ages 6-12	0	-10 -10	0					
Registration	Early Bird	ages 3-5	U	-10	U	-50				0
Registration	\$ Can	19+	5	-51	-255					
Registration	\$ Can	19+Offsite	0	-45.9	0					
Registration	\$ Can	19+FT	0	-45.9	0					
Registration Registration	\$ Can \$ Can	13-18 ages 6-12	0 0	-32.3 -23.8	0 0					
Registration	\$ Can	ages 3-5	0	-20.4	0					
		-				-255				
Base income,	/expense (172 Oc	cupancy)								
Room		19+	110	70	7700		110	60	6600	
Room		19+Offsite	19	40	760		19	0	0	
Room		19+FT	1	70	70		1	60	60	
Room		13-18	22	60	1320		22	60	1320	
Room		ages 6-12	5	40	200		5	60	200	
Room									300	
KOOIII		ages 3-5	5	40	200	10250	5	60	300	9590
	Food		5			10250	5	60	300	8580
Meals Meals	Food Food	ages 3-5 19+ 19+Offsite		40 120 120	200 13200 600	10250				8580
Meals Meals Meals	Food Food	19+ 19+Offsite 19+FT	5 110 5 1	120 120 120	13200 600 120	10250	5 110 5 1	60 45 45 45	300 4950 225 45	8580
Meals Meals Meals Meals	Food Food Food	19+ 19+Offsite 19+FT 13-18	5 110 5 1 22	120 120 120 60	13200 600 120 1320	10250	5 110 5 1 22	60 45 45 45 40	300 4950 225 45 880	8580
Meals Meals Meals Meals Meals	Food Food Food	19+ 19+Offsite 19+FT 13-18 ages 6-12	5 110 5 1 22 5	120 120 120 60 30	13200 600 120 1320 150	10250	5 110 5 1 22 5	60 45 45 45 40 40	300 4950 225 45 880 200	8580
Meals Meals Meals Meals Meals Meals	Food Food Food Food	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5	5 110 5 1 22 5 5	120 120 120 60 30 10	13200 600 120 1320 150 50	10250	5 110 5 1 22 5 5	45 45 45 40 40 20	300 4950 225 45 880 200 100	8580
Meals Meals Meals Meals Meals	Food Food Food	19+ 19+Offsite 19+FT 13-18 ages 6-12	5 110 5 1 22 5	120 120 120 60 30	13200 600 120 1320 150	10250 15490	5 110 5 1 22 5	60 45 45 45 40 40	300 4950 225 45 880 200	8580
Meals Meals Meals Meals Meals Meals Meals	Food Food Food Food Food Food	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte	5 110 5 1 22 5 5 10	120 120 120 60 30 10 5	13200 600 120 1320 150 50		5 110 5 1 22 5 5	45 45 45 40 40 20 2.5	300 4950 225 45 880 200 100 25	
Meals Meals Meals Meals Meals Meals Meals	Food Food Food Food Food Adventure	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte	5 110 5 1 22 5 5 10	120 120 120 60 30 10 5	13200 600 120 1320 150 50 50		5 110 5 1 22 5 5 10	45 45 45 40 40 20 2.5	300 4950 225 45 880 200 100 25	
Meals	Food Food Food Food Food Adventure Workshops	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg	5 110 5 1 22 5 10 190 190	120 120 120 60 30 10 5	13200 600 120 1320 150 50 50		5 110 5 1 22 5 5 10	60 45 45 45 40 40 20 2.5	300 4950 225 45 880 200 100 25 6080 380	
Meals	Food Food Food Food Food Food Workshops Youth	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees	5 110 5 1 22 5 5 10 190 190 10	120 120 120 60 30 10 5	13200 600 120 1320 150 50 50		5 110 5 1 22 5 5 10 190 190 10	60 45 45 45 40 40 20 2.5	300 4950 225 45 880 200 100 25 6080 380 200	
Meals	Food Food Food Food Food Adventure Workshops	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees	5 110 5 1 22 5 5 10 190 190 10 22	120 120 120 60 30 10 5	13200 600 120 1320 150 50 50 7125 380 200		5 110 5 1 22 5 5 10 190 190 10 10 22	45 45 45 40 40 20 2.5	300 4950 225 45 880 200 100 25 6080 380 200 150 330	
Meals Tog Adult Prog Youth Youth Tog Teens	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies	5 110 5 1 22 5 5 10 190 190 10 10 22 22	120 120 120 60 30 10 5	13200 600 120 1320 150 50 50 7125 380 200 0 660 0		5 110 5 1 22 5 5 10 190 190 10 10 22 22	45 45 45 40 40 20 2.5 32 2 20 15 15	300 4950 225 45 880 200 100 25 6080 380 200 150 330 330	
Meals Adult Prog Adult Prog Youth Youth Teens Teens Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations	5 110 5 1 22 5 5 10 190 190 190 10 10 22 22 2000	120 120 120 60 30 10 5	13200 600 120 1320 150 50 50 7125 380 200 0 660 0 2000		5 110 5 1 22 5 5 10 190 190 10 10 22 22 310	60 45 45 45 40 40 20 2.5 32 2 20 15 15 15	300 4950 225 45 880 200 100 25 6080 380 200 150 330 330 310	
Meals Adult Prog Adult Prog Youth Youth Teens Teens Adult Prog Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards	5 110 5 1 1 22 5 5 10 190 190 190 22 22 2000 0	120 120 120 60 30 10 5 37.5 2 20 0 30 0	13200 6000 1201 13201 15005 5007 7125380 20000 066000 020000000		5 110 5 1 22 5 5 10 190 190 10 22 22 310 2000	60 45 45 46 40 20 2.5 32 2 20 15 15 11	300 4950 225 45 880 200 100 25 6080 380 200 150 330 330 310 2000	
Meals Adult Prog Youth Youth Teens Teens Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas	5 110 5 1 22 5 5 10 190 190 10 10 22 22 22 2000 68	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1	13200 6000 1200 13200 1500 500 500 7125 3800 2000 0 0 20000 0 544		5 110 5 1 22 5 5 10 190 190 10 10 10 22 22 310 2000 1	60 45 45 40 40 20 2.5 32 2 20 15 15 1 1	300 4950 225 45 880 200 100 25 6080 380 200 150 330 330 310 2000 417	
Meals Adult Prog Youth Youth Teens Teens Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards	5 110 5 1 22 5 5 5 10 190 190 10 10 22 22 2000 0 68 18	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1 0 8 8 8	13200 600 120 1320 150 50 50 7125 380 200 0 660 0 2000 0 544 144		5 110 5 1 22 5 5 10 190 190 10 10 22 22 310 2000 1 0	60 45 45 46 40 20 2.5 32 2 20 15 15 11	300 4950 225 45 880 200 100 25 6080 380 200 150 330 330 310 2000	
Meals Adult Prog Youth Youth Teens Teens Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 110 5 1 22 5 5 10 190 190 10 10 22 22 22 2000 68	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1	13200 6000 1200 13200 1500 500 500 7125 3800 2000 0 0 20000 0 544		5 110 5 1 22 5 5 10 190 190 10 10 10 22 22 310 2000 1	60 45 45 40 40 20 2.5 32 2 20 15 15 1 1 17 0	300 4950 225 45 880 200 100 25 6080 380 200 150 330 330 310 2000 417 0	
Meals Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 110 5 1 22 5 5 5 10 190 190 10 10 10 22 22 2000 0 68 18 185 0 5	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1 1 0 8 8 8 1 0 35	13200 600 120 1320 150 50 50 7125 380 200 0 660 0 2000 0 544 144 185 0 175		5 110 5 1 22 5 5 10 190 190 10 10 10 22 22 310 2000 1 0 0 0 0	60 45 45 40 40 20 2.5 32 2 20 15 15 1 1 1 17 0	300 4950 225 45 880 200 100 25 6080 380 200 150 330 310 2000 417 0 0 0	
Meals Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 110 5 11 22 5 5 5 10 190 190 190 10 10 22 22 2000 0 68 18 185 0 5 440	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1 1 0 8 8 1 1 0 0 3 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1	13200 6000 1201 1320 1500 500 7125 3800 2000 0 6600 0 20000 0 5444 1441 1850 0 175		5 110 5 1 22 5 5 10 190 190 10 10 22 22 310 2000 1 0 0 0 200	60 45 45 40 40 20 2.5 32 2 20 15 15 1 1 417 0 0 0 1	300 4950 225 45 880 200 100 25 6080 380 200 150 330 310 2000 417 0 0 0 200	
Meals Adult Prog	Food Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal T-shirts	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Frip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st ees	5 110 5 1 22 5 5 10 190 190 10 10 10 22 22 22 2000 68 18 185 0 5 440 50	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1 1 0 8 8 8 1 1 0 35	13200 6000 1201 13201 150050 5007 7125380 200000 0 66600000000544414418500017554441850017554440600000000000000000000000000000000		5 110 5 11 22 5 5 10 190 190 10 10 22 22 310 2000 1 0 0 200 100	60 45 45 40 40 20 2.5 32 2 20 15 15 1 11 417 0 0 0 0 1 5	300 4950 225 45 880 200 100 25 6080 380 200 150 330 310 2000 417 0 0 0 200 500	
Meals Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 110 5 1 22 5 5 10 190 190 10 10 10 22 22 22 2000 68 18 185 0 5 440 50	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1 1 0 8 8 1 1 0 0 3 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1	13200 6000 1201 1320 1500 500 7125 3800 2000 0 6600 0 20000 0 5444 1441 1850 0 175	15490	5 110 5 1 22 5 5 10 190 190 10 10 22 22 310 2000 1 0 0 0 200	60 45 45 40 40 20 2.5 32 2 20 15 15 1 1 417 0 0 0 1	300 4950 225 45 880 200 100 25 6080 380 200 150 330 310 2000 417 0 0 0 200	6425
Meals Adult Prog	Food Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal T-shirts	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Frip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st ees	5 110 5 1 22 5 5 10 190 190 10 10 10 22 22 22 2000 68 18 185 0 5 440 50	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1 1 0 8 8 8 1 1 0 35	13200 6000 1201 13201 150050 5007 7125380 200000 0 66600000000544414418500017554441850017554440600000000000000000000000000000000		5 110 5 11 22 5 5 10 190 190 10 10 22 22 310 2000 1 0 0 200 100	60 45 45 40 40 20 2.5 32 2 20 15 15 1 11 417 0 0 0 0 1 5	300 4950 225 45 880 200 100 25 6080 380 200 150 330 310 2000 417 0 0 0 200 500	
Meals Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal: T-shirts Mugbook	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es	5 110 5 1 22 5 5 10 190 190 10 10 10 22 22 22 2000 68 18 185 0 5 440 50	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1 1 0 8 8 8 1 1 0 35	13200 6000 1201 13201 150050 5007 7125380 200000 0 66600000000544414418500017554441850017554440600000000000000000000000000000000	15490	5 110 5 1 22 5 5 10 190 190 10 10 22 22 310 2000 1 0 0 200 100 160	60 45 45 45 40 20 2.5 32 2 20 15 15 1 1 417 0 0 0 1 5 1	300 4950 225 45 880 200 100 25 6080 380 200 150 330 310 2000 417 0 0 0 200 500 160	6425
Meals Adult Prog	Food Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal T-shirts	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Frip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st ees	5 110 5 1 22 5 5 10 190 190 10 10 10 22 22 22 2000 68 18 185 0 5 440 50	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1 1 0 8 8 8 1 1 0 35	13200 6000 1201 13201 150050 5007 7125380 200000 0 66600000000544414418500017554441850017554440600000000000000000000000000000000	15490	5 110 5 11 22 5 5 10 190 190 10 10 22 22 310 2000 1 0 0 200 100	60 45 45 40 40 20 2.5 32 2 20 15 15 1 11 417 0 0 0 0 1 5	300 4950 225 45 880 200 100 25 6080 380 200 150 330 310 2000 417 0 0 0 200 500	6425
Meals Adult Prog	Food Food Food Food Food Food Food Food	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Fres/Avg Fres/Avg Fres/Avg Frip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es Toner & Paper Fuel Tolls Rental	5 110 5 1 22 5 5 10 190 190 10 10 10 22 22 22 2000 68 18 185 0 5 440 50	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1 1 0 8 8 8 1 1 0 35	13200 6000 1201 13201 150050 5007 7125380 200000 0 66600000000544414418500017554441850017554440600000000000000000000000000000000	15490	5 110 5 122 5 5 10 190 190 10 10 10 22 22 310 2000 1 0 0 0 200 100 160	60 45 45 40 40 20 2.5 32 2 20 15 15 1 1 17 0 0 0 0 1 5 1	300 4950 225 45 880 200 100 25 6080 380 200 150 330 310 2000 417 0 0 0 0 200 500 160	6425
Meals Adult Prog	Food Food Food Food Food Food Food Adventure Workshops Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal T-shirts Mugbook Vans Vans Minivan Vans	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es Toner & Paper	5 110 5 1 22 5 5 10 190 190 10 10 10 22 22 22 2000 68 18 185 0 5 440 50	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1 1 0 8 8 8 1 1 0 35	13200 6000 1201 13201 150050 5007 7125380 200000 0 66600000000544414418500017554441850017554440600000000000000000000000000000000	15490	5 110 5 1 12 25 5 5 10 190 190 10 10 22 22 310 2000 1 0 0 0 200 100 160	60 45 45 45 40 40 20 2.5 32 2 20 15 15 1 417 0 0 0 1 5 1 1 100 15 6000 100	300 4950 225 45 880 200 100 25 6080 380 200 150 330 310 2000 417 0 0 0 200 500 160 400 60 2400 100	6425
Meals Adult Prog	Food Food Food Food Food Food Food Food	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st tes Toner & Paper	5 110 5 1 22 5 5 10 190 190 10 10 10 22 22 22 2000 68 18 185 0 5 440 50	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1 1 0 8 8 8 1 1 0 35	13200 6000 1201 13201 150050 5007 7125380 200000 0 66600000000544414418500017554441850017554440600000000000000000000000000000000	15490	5 110 5 11 22 5 5 10 190 190 10 10 10 22 22 310 2000 1 0 0 0 200 100 160	60 45 45 45 40 40 20 2.5 32 2 20 15 15 15 1 1 417 0 0 0 1 5 1 1 100 15 600 100 15	300 4950 225 45 880 200 100 25 6080 380 200 150 330 310 2000 417 0 0 0 200 500 160 400 60 2400 100 15	6425
Meals	Food Food Food Food Food Food Food Food	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es Toner & Paper Fuel Tolls Rental Fuel Tolls Rental	5 110 5 1 22 5 5 10 190 190 10 10 10 22 22 22 2000 68 18 185 0 5 440 50	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1 1 0 8 8 8 1 1 0 35	13200 6000 1201 13201 150050 5007 7125380 200000 0 66600000000544414418500017554441850017554440600000000000000000000000000000000	15490	5 110 5 110 5 1 22 5 5 10 190 190 10 10 22 22 310 2000 1 0 0 0 200 100 160	60 45 45 40 40 20 2.5 32 2 20 15 15 1 1 417 0 0 0 0 1 1 5 1 1 1 1 1 1 1 1 1 1 1 1 1	300 4950 225 45 880 200 100 25 6080 380 200 150 330 310 2000 417 0 0 0 0 200 500 160 400 60 2400 100 15 1000	6425
Meals	Food Food Food Food Food Food Food Food	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es Toner & Paper Fuel Tolls Rental Fuel Tolls Rental Fuel	5 110 5 1 22 5 5 10 190 190 10 10 10 22 22 22 2000 68 18 185 0 5 440 50	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1 1 0 8 8 8 1 1 0 35	13200 6000 1201 13201 150050 5007 7125380 200000 0 66600000000544414418500017554441850017554440600000000000000000000000000000000	15490	5 110 5 11 22 5 5 10 190 190 10 10 10 22 22 310 2000 10 0 0 0 200 100 160	60 45 45 45 40 40 20 2.5 32 2 20 15 15 1 417 0 0 0 1 5 1 1 100 15 1000 100	300 4950 225 45 880 200 100 25 6080 380 200 150 330 310 2000 417 0 0 0 200 500 160 400 60 2400 100 15 1000 100	6425
Meals	Food Food Food Food Food Food Food Food	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es Toner & Paper Fuel Tolls Rental Fuel Tolls Rental	5 110 5 1 22 5 5 10 190 190 10 10 10 22 22 22 2000 68 18 185 0 5 440 50	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1 1 0 8 8 8 1 1 0 35	13200 6000 1201 13201 150050 5007 7125380 200000 0 66600000000544414418500017554441850017554440600000000000000000000000000000000	15490	5 110 5 110 5 1 22 5 5 10 190 190 10 10 22 22 310 2000 1 0 0 0 200 100 160	60 45 45 40 40 20 2.5 32 2 20 15 15 1 1 417 0 0 0 0 1 1 5 1 1 1 1 1 1 1 1 1 1 1 1 1	300 4950 225 45 880 200 100 25 6080 380 200 150 330 310 2000 417 0 0 0 0 200 500 160 400 60 2400 100 15 1000	6425
Meals	Food Food Food Food Food Food Food Food	19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st tes Toner & Paper Fuel Tolls Rental Fuel Tolls	5 110 5 1 22 5 5 10 190 190 10 10 10 22 22 22 2000 68 18 185 0 5 440 50	120 120 120 60 30 10 5 37.5 2 20 0 30 0 1 1 0 8 8 8 1 1 0 35	13200 6000 1201 13201 150050 5007 7125380 200000 0 66600000000544414418500017554441850017554440600000000000000000000000000000000	15490	5 110 5 11 22 5 5 10 190 190 10 10 10 22 22 310 2000 1 0 0 0 200 100 160	60 45 45 45 40 40 20 2.5 32 2 20 15 15 15 1 1 417 0 0 0 1 5 1 1 100 15 600 100 15 1000 15	300 4950 225 45 880 200 100 25 6080 380 200 150 330 330 310 2000 417 0 0 0 200 500 160 400 60 2400 100 15 1000 15	6425

SWIM 2006 Budget - Version A - 172

Based on Current Trends with 2006 Expenses & Rate Increase

								Cost		
	Registration Re	oom/Use	Food F	ull Ride	Late Fees	Early Bird	Incr Room	Incr Food		
19+	120	90	120	330	40	-20	84	45		
19+Offsite	120	0	120	240	40	-20	0	45		
19+FT	90	90	120	300	40	-20	84	45		
19+ on Staff	0	90	120	210	40	-20	84	45		
13-18	70	90	60	220	40	-20	84	40		
ages 6-12	70	90	40	200	40	-20	84	40		
ages 3-5	70	90	20	180	40	-20	84	20		
								2.5	Single Meal	
Camp Fees	2003		2004		2005		2006			
	600/night for 60	660/	night for 60	6	60/night for 60		2090/night for	150		
	75/ea addl hr	75/e	a addl hr	7	5/ea addl hr		1400/night for	100		
	9/night	10/n	ight	1	0/night		14/night			
	150/2hr for pool	150/	2hr for pool	1	50/2hr for pool		160/2hr for po	ol		
	100 to 120/campfire	100 1	to 120/campfire	1	00 to 120/campf	ire :	100 to 120/car	mpfire		
SWIM Staff	2005 Late F	ees Early	Bird \$ Can		2004	:	\$ Can Exch	Discount		
Credit \$110	31	0	0	0	25					
Credit \$300	24	0	0	0	25					
Participants							0.83			Food Costs
19+	65	10	5	5	70		273.9	-56.1		\$ 6,875.00
19+Offsite	19	0	0	0	19		199.2	-40.8		
19+FT	1	0	0	0	1		249	-51		
13-18	22	10	0	0	22		182.6	-37.4		
ages 6-12	5	0	0	0	5		166	-34		
ages 3-5	5	0	0	0	5		149.4	-30.6		
Total	172				172					

Income \$50,478 Expense \$47,782

Profit \$2,696

 Budget for SWIM 2005
 \$9,160.00
 \$9,160.00
 \$22,468.00
 \$22,468.00

 Totals (columns added multiple ways to catch typos)
 \$50,477.50
 \$50,477.50
 \$47,782.00
 \$47,782.00

Dept	Туре	Description	Qty	Amt/Unit	Income	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot
Overhead (m	ninimum income/e	xpense)	6	0						
Registration		19+ on Staff	5	5 120	6600					
Registration		19+ not Staff		5 120	600					
Room		19+	6	0 90	5400		60	84	5040	
Meals	Food	19+	6	0 120	7200		60	45	2700	
						19800				7740
Admin	Staff	Reg Comp		2 -120					0	
Adult Prog	Staff	Reg Comp		6 -120					0	
Youth	Staff	Reg Comp		0 -120					0	
Teens	Staff	Reg Comp		0 -120	0				0	
						-3360				0
Admin	Staff	Full Comp		1 -330					0	
Adult Prog	Staff	Full Comp		0 -330					0	
Youth	Staff	Full Comp		6 -330					0	
Teens	Staff	Full Comp		5 -330	-1650				0	
						-3960		400	4.00	0
Meals	Food	Gopher Mileag			1 100		1	100	100	
Meals	Staff			ee leasing if nee			0	800	0	
Marela	CI-CC			r's comp if 2 or i						
Meals	Staff	Reg Comp		3 -120					0	
Meals	Staff	Full Comp	1	2 -330	-3960	-4320			0	100
						-4320				100
Admin	Board/Staff	Meeting					2	250	500	
Admin	Board/Staff	Travel/Reim		2 500	1000		2		4000	
Admin	Board/Staff	CU2C2 Meetir					1	600	600	
Admin	Board/Staff	Search Comm	nittee				0	1000	0	
Admin	Director	Discretionary					1	300	300	
Admin	Insurance						1	2100	2100	
Admin	Advertising	CU2C2					1	375	375	
Admin	Dues	CU2C2					172	1.5	258	
Admin	Brochure	Printing & Mai					1		3500	
Admin	Website	Hosting & DN:	S				1	150	150	
Admin	Storage	Rental					1	800	800	
Admin	Owaissa Bauer	Rental Adj					0		0	
Admin	Owaissa Bauer	Rental Xtras					1	200	200	
Admin	Owaissa Bauer	Pool					4	80	320	
Admin	Porta Johns	Rental					1	300	300	
Admin	Star Car	Rental					1	200	200	

Admin Adult Prog Adult Prog Adult Prog Adult Prog Adult Prog	Supplies Supplies Fair Day Tent Tent Chair/Table Supplies	First Aid Misc Rental Rental Purchase Rental New Years					1 1 1 0 0 1 1	100 100 400 2000 200 200 125	100 100 400 0 0 200 125	
Adult Prog	Supplies	Newsletter				1000	1	100	100	14628
ncremental i	income/expense									
Registration		19+	60	120	7200					
Registration Registration		19+Offsite 19+FT	19 1	120 90	2280 90					
Registration		13-18	22	70	1540					
Registration		ages 6-12	5	70	350					
Registration		ages 3-5	5	70	350					
	Lata Fasa	10.	10	40	400	11810				0
Registration Registration	Late Fees Late Fees	19+ 19+Offsite	10 0	40 40	400 0					
Registration	Late Fees	19+FT	0	40	0					
Registration	Late Fees	13-18	10	40	400					
Registration	Late Fees	ages 6-12	0	40	0					
Registration	Late Fees	ages 3-5	0	40	0					
	Fault Dind	10.	-	20	100	800				0
Registration Registration	Early Bird Early Bird	19+ 19+Offsite	5 0	-20 -20	-100 0					
Registration	Early Bird	19+Offsite 19+FT	0	-20 -20	0					
Registration	Early Bird	13-18	0	-20	Ö					
Registration	Early Bird	ages 6-12	0	-20	0					
Registration	Early Bird	ages 3-5	0	-20	0	,				_
Pogictratio-	\$ Can	19+	5	-56.1	-280.5	-100				0
Registration Registration	\$ Can \$ Can	19+ 19+Offsite	0	-56.1 -40.8	-280.5 0					
Registration	\$ Can	19+FT	Ö	-51	Ö					
Registration	\$ Can	13-18	0	-37.4	0					
Registration	\$ Can	ages 6-12	0	-34	0					
Registration	\$ Can	ages 3-5	0	-30.6	0	200 5				
Base income,	expense (172 Od	ccupancy)				-280.5				
Room		19+	60	90	5400		60	84	5040	
Room		19+Offsite	19	0	0		19	0	0	
Room		19+FT	1	90	90		1	84	84	
Room		13-18	22	90	1980		22	84	1848	
Room		ages 6-12	5	90	450		5	84	420	
Room		ages 3-5	5	90	450	8370	5	84	420	7812
Meals	Food	19+	60	120	7200	0370	60	45	2700	7012
ricais										
Meals	Food	19+Offsite	5	120	600		5	45	225	
Meals Meals	Food Food	19+FT	5 1	120	120		1	45 45	45	
Meals Meals Meals	Food Food Food	19+FT 13-18	5 1 22	120 60	120 1320		1 22	45 45 40	45 880	
Meals Meals Meals Meals	Food Food Food	19+FT 13-18 ages 6-12	5 1 22 5	120 60 40	120 1320 200		1 22 5	45 45 40 40	45 880 200	
Meals Meals Meals Meals Meals	Food Food Food	19+FT 13-18 ages 6-12 ages 3-5	5 1 22 5 5	120 60 40 20	120 1320		1 22	45 45 40	45 880 200 100	
Meals Meals Meals Meals Meals	Food Food Food Food	19+FT 13-18 ages 6-12	5 1 22 5	120 60 40	120 1320 200 100	9590	1 22 5 5	45 45 40 40 20	45 880 200	4175
Meals Meals Meals Meals Meals Meals	Food Food Food Food	19+FT 13-18 ages 6-12 ages 3-5	5 1 22 5 5	120 60 40 20	120 1320 200 100	9590	1 22 5 5	45 45 40 40 20	45 880 200 100	4175
Meals Meals Meals Meals Meals Meals	Food Food Food Food Food Food	19+FT 13-18 ages 6-12 ages 3-5 A La Carte	5 1 22 5 5 10	120 60 40 20 5	120 1320 200 100 50	9590	1 22 5 5 10	45 45 40 40 20 2.5	45 880 200 100 25	4175
Meals Meals Meals Meals Meals Meals Meals Meals Meals Adult Prog Adult Prog Youth	Food Food Food Food Food Food Adventure Workshops Youth	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees	5 1 22 5 5 5 10 140 140	120 60 40 20 5	120 1320 200 100 50 5250 280 200	9590	1 22 5 5 10 140 140 10	45 45 40 40 20 2.5	45 880 200 100 25 3360 280 200	4175
Meals Moult Prog Moult Mouth Mouth	Food Food Food Food Food Adventure Workshops Youth	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies	5 1 22 5 5 10 140 140 10	120 60 40 20 5	120 1320 200 100 50 5250 280 200 0	9590	1 22 5 5 10 140 140 10	45 45 40 40 20 2.5 24 2 20 15	45 880 200 100 25 3360 280 200 150	4175
Meals Moult Prog Mouth M	Food Food Food Food Food Adventure Workshops Youth Youth Teens	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees	5 1 22 5 5 5 10	120 60 40 20 5	120 1320 200 100 50 5250 280 200 0 660	9590	1 22 5 5 10 140 140 10 10 22	45 45 40 40 20 2.5 24 2 20 15	45 880 200 100 25 3360 280 200 150 330	4175
Meals	Food Food Food Food Food Adventure Workshops Youth	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies	5 1 22 5 5 10 140 140 10	120 60 40 20 5	120 1320 200 100 50 5250 280 200 0	9590	1 22 5 5 10 140 140 10	45 45 40 40 20 2.5 24 2 20 15 15	45 880 200 100 25 3360 280 200 150	4175
Meals	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Frip Fees Supplies Trip Fees Supplies Donations Awards	5 1 22 5 5 5 10 140 140 10 10 22 22 22 2000 0	120 60 40 20 5 37.5 2 20 0 30 0 1	120 1320 200 100 50 5250 280 200 0 660 0 2000 0	9590	1 22 5 5 10 140 140 10 10 22 22 22 310 2000	45 45 40 40 20 2.5 24 2 20 15 15 15 11	45 880 200 100 25 3360 280 200 150 330 330 310 2000	4175
Meals	Food Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas	5 1 22 5 5 5 10 140 140 10 10 22 22 2000 0 68	120 60 40 20 5 37.5 2 20 0 30 0 1 0 8	120 1320 200 100 50 5250 280 200 0 660 0 2000 0 544	9590	1 22 5 5 10 140 140 10 10 22 22 22 310 2000 1	45 45 40 40 20 2.5 24 2 20 15 15 1 1 1 417	45 880 200 100 25 3360 280 200 150 330 330 310 2000 417	4175
Meals Adult Prog Adult Prog Feens Adult Prog	Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Frip Fees Supplies Trip Fees Supplies Donations Awards	5 1 22 5 5 5 10 140 140 110 10 22 22 2000 0 68 18	120 60 40 20 5 37.5 2 20 0 30 0 1 0 8 8	120 1320 200 100 50 5550 280 200 0 660 0 2000 0 544	9590	1 22 5 5 5 10 10 140 140 10 10 22 22 310 2000 1 0	45 45 40 40 20 2.5 24 2 20 15 15 1 1 1 417 0	45 880 200 100 25 3360 280 200 150 330 330 310 2000 417 0	4175
Meals Moult Prog Mouth Feens Feens Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 1 22 5 5 5 10 140 140 110 10 22 22 2000 0 68 18	120 60 40 20 5 37.5 2 20 0 30 0 1 0 8 8	120 1320 200 100 50 5250 280 200 0 660 0 2000 0 544 144 185	9590	1 22 5 5 10 140 140 10 10 22 22 22 310 2000 1 0	45 40 40 20 2.5 24 2 20 15 15 1 1 417 0	45 880 200 100 25 3360 280 200 150 330 310 2000 417 0	4175
Meals	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fres/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 1 22 5 5 5 10 140 140 10 10 22 22 2000 0 68 18 185 0	120 60 40 20 5 37.5 2 20 0 30 0 1 0 8 8 8 1	120 1320 200 100 50 5250 280 200 0 660 0 2000 0 544 144 185 0	9590	1 22 5 5 5 10 140 140 10 10 22 22 22 310 2000 1 0 0	45 45 40 40 20 2.5 24 2 20 15 15 11 417 0 0	45 880 200 100 25 3360 280 200 150 330 330 310 2000 417 0	4175
Meals	Food Food Food Food Food Food Adventure Workshops Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 1 22 5 5 5 10 140 140 110 10 22 22 2000 0 68 18	120 60 40 20 5 37.5 2 20 0 30 0 1 0 8 8	120 1320 200 100 50 5250 280 200 0 660 0 2000 0 544 144 185	9590	1 22 5 5 10 140 140 10 10 22 22 310 2000 1 0 0	45 45 40 40 20 2.5 24 2 20 15 15 11 417 0 0 0	45 880 200 100 25 3360 280 200 150 330 310 2000 417 0	4175
Meals	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 1 22 5 5 5 10 140 140 10 10 22 22 22000 0 68 18 185 0 5	120 60 40 20 5 37.5 2 20 0 30 0 1 0 8 8 1 0 35	120 1320 200 100 50 5250 280 200 0 660 0 2000 0 544 144 185 0	9590	1 22 5 5 5 10 140 140 10 10 22 22 22 310 2000 1 0 0	45 45 40 40 20 2.5 24 2 20 15 15 11 417 0 0	45 880 200 100 25 3360 280 200 150 330 330 310 2000 417 0 0	4175
Meals Meals Meals Meals Meals Meals Meals Meals Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 1 22 5 5 5 10 140 140 110 10 22 22 2000 0 68 18 185 0 5	120 60 40 20 5 37.5 2 20 0 30 0 1 0 8 8 1 0 35	120 1320 200 100 50 5250 280 200 0 660 0 2000 0 544 144 185 0 175 440	9590	1 22 5 5 10 140 140 10 10 22 22 22 310 2000 1 0 0 0	45 45 40 40 20 2.5 2 2 20 15 15 15 1 1 417 0 0	45 880 200 100 25 3360 280 200 150 330 310 2000 417 0 0	4175
Meals	Food Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal T-shirts	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Frip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp v hour est les	5 1 22 5 5 5 10 140 140 10 10 22 22 22 2000 0 68 18 185 0 5 440 50	120 60 40 20 5 37.5 2 20 0 30 0 1 1 0 8 8 1 0 35 1	120 1320 200 100 50 5250 280 200 0 660 0 2000 0 544 144 185 0 175 440 600	9590	1 22 5 5 5 10 10 140 140 10 10 22 22 310 2000 1 0 0 0 0 0 200 100	45 45 40 40 20 2.5 24 2 20 15 15 11 417 0 0 0	45 880 200 100 25 3360 280 200 150 330 310 2000 417 0 0 0	4175
Meals Adult Prog	Food Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal T-shirts Mugbook	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp v hour est les Toner & Paper	5 1 22 5 5 5 10 140 140 10 10 22 22 22 2000 0 68 18 185 0 5 440 50	120 60 40 20 5 37.5 2 20 0 30 0 1 1 0 8 8 1 0 35 1	120 1320 200 100 50 5250 280 200 0 660 0 2000 0 544 144 185 0 175 440 600		1 22 5 5 5 10 10 140 140 10 10 22 22 310 2000 1 0 0 0 200 100 160	45 45 40 40 20 2.5 24 2 20 15 15 11 417 0 0 0 0 1 1 5	45 880 200 100 25 3360 280 200 150 330 310 2000 417 0 0 0 0 200 500 160	
Meals Adult Prog Adult Prog Youth Youth Teens Teens Teens Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal T-shirts Mugbook	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp v hour est les Toner & Paper	5 1 22 5 5 5 10 140 140 10 10 22 22 22 2000 0 68 18 185 0 5 440 50	120 60 40 20 5 37.5 2 20 0 30 0 1 1 0 8 8 1 0 35 1	120 1320 200 100 50 5250 280 200 0 660 0 2000 0 544 144 185 0 175 440 600		1 22 5 5 5 10 10 140 140 10 10 22 22 310 2000 1 0 0 0 200 100 160 4	45 45 40 40 20 2.5 24 2 20 15 15 11 417 0 0 0 0 1 5 1	3360 280 200 150 25 3360 280 200 150 330 330 310 2000 417 0 0 0 0 200 500 160	
Meals Adult Prog	Food Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal T-shirts Mugbook	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp v hour est les Toner & Paper	5 1 22 5 5 5 10 140 140 10 10 22 22 22 2000 0 68 18 185 0 5 440 50	120 60 40 20 5 37.5 2 20 0 30 0 1 1 0 8 8 1 0 35 1	120 1320 200 100 50 5250 280 200 0 660 0 2000 0 544 144 185 0 175 440 600		1 22 5 5 5 10 10 140 140 10 10 22 22 310 2000 1 0 0 0 200 100 160	45 45 40 40 20 2.5 24 2 20 15 15 11 417 0 0 0 0 1 1 5	45 880 200 100 25 3360 280 200 150 330 310 2000 417 0 0 0 0 200 500 160	
Meals Adult Prog	Food Food Food Food Food Food Food Adventure Workshops Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal T-shirts Mugbook Vans Vans Minivan Vans	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp v hour ist les Toner & Paper Fuel Tolls Rental Fuel	5 1 22 5 5 5 10 140 140 10 10 22 22 22 2000 0 68 18 185 0 5 440 50	120 60 40 20 5 37.5 2 20 0 30 0 1 1 0 8 8 1 0 35 1	120 1320 200 100 50 5250 280 200 0 660 0 2000 0 544 144 185 0 175 440 600		1 22 5 5 5 10 10 140 140 10 10 10 22 22 310 2000 1 0 0 0 200 100 160 160	45 45 40 40 20 2.5 24 2 20 15 15 11 417 0 0 0 0 1 5 1	45 880 200 100 25 3360 280 200 150 330 330 310 2000 417 0 0 0 200 500 160	
Meals Adult Prog	Food Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal T-shirts Mugbook Vans Vans Vans Vans Vans Vans Vans	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp I hour steles Toner & Paper Fuel Tolls Rental Fuel Tolls	5 1 22 5 5 5 10 140 140 10 10 22 22 22 2000 0 68 18 185 0 5 440 50	120 60 40 20 5 37.5 2 20 0 30 0 1 1 0 8 8 1 0 35 1	120 1320 200 100 50 5250 280 200 0 660 0 2000 0 544 144 185 0 175 440 600		1 22 5 5 5 10 10 140 140 10 10 22 22 310 2000 10 0 0 200 100 160 160	45 45 40 40 20 2.5 24 2 20 15 15 15 1 1 417 0 0 0 0 1 5 1	45 880 200 100 25 3360 280 200 150 330 310 2000 417 0 0 0 0 200 500 160	
Meals Adult Prog	Food Food Food Food Food Food Food Food	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Trip Fees Supplies Trip Fees Trip Fees Trip Fees Trip Fees Tonations Awards X-mas Home Hosp V hour test test Toner & Paper Fuel Tolls Rental Fuel Tolls Rental	5 1 22 5 5 5 10 140 140 10 10 22 22 22 2000 0 68 18 185 0 5 440 50	120 60 40 20 5 37.5 2 20 0 30 0 1 1 0 8 8 1 0 35 1	120 1320 200 100 50 5250 280 200 0 660 0 2000 0 544 144 185 0 175 440 600		1 22 5 5 10 140 140 10 10 22 22 22 310 2000 1 0 0 0 0 200 100 160	45 45 40 40 20 2.5 24 2 20 15 15 15 1 1 417 0 0 0 0 1 1 5 1	45 880 200 100 25 3360 280 200 150 330 310 2000 417 0 0 0 0 200 500 160	
Meals Adult Prog	Food Food Food Food Food Food Food Food	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp v hour ist les Toner & Paper Fuel Tolls Rental Fuel Tolls Rental Fuel Tolls Rental Fuel	5 1 22 5 5 5 10 140 140 10 10 22 22 22 2000 0 68 18 185 0 5 440 50	120 60 40 20 5 37.5 2 20 0 30 0 1 1 0 8 8 1 0 35 1	120 1320 200 100 50 5250 280 200 0 660 0 2000 0 544 144 185 0 175 440 600		1 22 5 5 5 10 10 140 140 10 10 10 22 22 310 2000 1 0 0 0 200 100 160 160 160 160 160 160 160 160 1	45 45 40 40 20 2.5 24 2 20 15 15 15 1 1 417 0 0 0 0 0 1 1 5 1	45 880 200 100 25 3360 280 200 150 330 330 310 2000 417 0 0 0 200 500 160	
Meals Adult Prog	Food Food Food Food Food Food Food Food	19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Trip Fees Supplies Trip Fees Trip Fees Trip Fees Trip Fees Tonations Awards X-mas Home Hosp V hour test test Toner & Paper Fuel Tolls Rental Fuel Tolls Rental	5 1 22 5 5 5 10 140 140 10 10 22 22 22 2000 0 68 18 185 0 5 440 50	120 60 40 20 5 37.5 2 20 0 30 0 1 1 0 8 8 1 0 35 1	120 1320 200 100 50 5250 280 200 0 660 0 2000 0 544 144 185 0 175 440 600		1 22 5 5 10 140 140 10 10 22 22 22 310 2000 1 0 0 0 0 200 100 160	45 45 40 40 20 2.5 24 2 20 15 15 15 1 1 417 0 0 0 0 1 1 5 1	45 880 200 100 25 3360 280 200 150 330 310 2000 417 0 0 0 0 200 500 160	

SWIM 2005 Budget - Version B - 172

Rate increases

							Cost	Cost		
	Registration R	oom/Use	Food Fu	ıll Ride	Late Fees	Early Bird	Incr Room	Incr Foo	d	
19+	120	90	120	330	40	-20	60	1 4	5	
19+Offsite	120	0	120	240	40	-20	C) 4	5	
19+FT	90	90	120	300	40	-20	60	4	5	
19+ on Staff	0	90	120	210	40	-20	60	4	5	
13-18	60	90	60	210	40	-20	60	1 4	0	
ages 6-12	60	90	40	190	40	-20	60	1 4	0	
ages 3-5	60	90	20	170	40	-20	60) 2	0	
								2.	5 Single Meal	
Camp Fees	2003		2004		2005		2006	,		
	600/night for 60	660/nig	ht for 60	6	60/night for 60		2090/night fo	r 150		
	75/ea addl hr	75/ea a	iddl hr	7	5/ea addl hr		1400/night fo	r 100		
	9/night	10/nigh	it	1	0/night		14/night			
	150/2hr for pool	150/2h	r for pool	1	50/2hr for pool		160/2hr for p	ool		
	100 to 120/campfire	100 to	120/campfire	1	00 to 120/campfi	re	100 to 120/ca	mpfire		
	•							•		
SWIM Staff	2005 Late	Fees Early Bi	ird \$ Can		2004		\$ Can Exch	Discount		
Credit \$110	31	0	0	0	25					
Credit \$300	24	0	0	0	25					
Participants							0.83	•		Food Costs
19+	65	10	5	5	70		273.9			\$ 6,875.00
19+Offsite	19	0	0	0	19		199.2	-40.	8	
19+FT	1	0	0	0	1		249	-5	1	
13-18	22	10	0	0	22		174.3	-35.	7	
ages 6-12	5	0	0	0	5		157.7	· -32.	3	
ages 3-5	5	0	0	0	5		141.1	-28.	9	

172

Income \$50,158 Expense \$50,445 **Profit** (\$288)

172

Total

	SWIM 2005 umns added mult	iple ways to c	atch typos)		\$9,160.00 \$50,157.50	\$9,160.00 \$50,157.50			\$26,243.00 \$50,445.00	
Dept	Туре	Description	Qty	Amt/Unit	Income	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot
Overhead (r	minimum income/ex	kpense)	6	60						
Registration		19+ on Staff		55 120						
Registration		19+ not Staff		5 120						
Room	Fand	19+		60 90			60 60	60 45		ı
Meals	Food	19+	6	50 120	7200	19800		45	2/00	6300
Admin	Staff	Reg Comp	1	.2 -120	-1440	19600			0	
Adult Prog	Staff	Reg Comp		.6 -120					0	
Youth	Staff	Reg Comp	-	0 -120					0	
Teens	Staff	Reg Comp		0 -120					0	
						-3360				0
Admin	Staff	Full Comp		1 -330					0	
Adult Prog	Staff	Full Comp		0 -330					0	
Youth	Staff	Full Comp		6 -330					0	
Teens	Staff	Full Comp		5 -330	-1650				0	
						-3960		400		0
Meals	Food	Gopher Mileag					1 0	100		
Meals	Staff			ree leasing if need are related to the reader. The reader of the reader of the reader. The reader of			U	800	U	
Meals	Staff	Reg Comp	equires worke	3 -120		uyees			0	
Meals	Staff	Full Comp	1	.2 -330					0	
riedis	Stair	r un comp		.2 550	3300	-4320			O	100
Admin	Board/Staff	Meeting					2	250	500	
Admin	Board/Staff	Travel/Reim		2 500	1000		2	3500	7000	
Admin	Board/Staff	CU2C2 Meetir					1	600		
Admin	Board/Staff	Search Comm	nittee				1	1000		
Admin	Director	Discretionary					1	300		
Admin	Insurance	0110.00					1	2100		
Admin	Advertising	CU2C2					1	375		
Admin Admin	Dues Brochure	CU2C2 Printing & Mai	ilina				172 1	1.5 3500		
Admin	Website	Hosting & DN					1	150		
Admin	Storage	Rental	5				1	700		
Admin	Owaissa Bauer	Rental Adj					6	60		
Admin	Owaissa Bauer	Rental Xtras					1	175		
Admin	Owaissa Bauer	Pool					4	75		
Admin	Porta Johns	Rental					1	300		
Admin	Star Car	Rental					1	200	200	

Admin Admin Adult Prog	Supplies Supplies Fair Day Tent Tent Chair/Table Supplies Supplies	First Aid Misc Rental Rental Purchase Rental New Years Newsletter				1000	1 1 1 0 5 1 1	100 100 400 2000 200 200 125 100	100 100 400 0 1000 200 125 100	19843
Registration	пеотпеу ехрепае	19+	60	120	7200					
Registration Registration Registration Registration Registration		19+Offsite 19+FT 13-18 ages 6-12 ages 3-5	19 1 22 5	120 90 60 60 60	2280 90 1320 300 300					
Registration Registration Registration Registration	Late Fees Late Fees Late Fees Late Fees	19+ 19+Offsite 19+FT 13-18	10 0 0 10	40 40 40 40	400 0 0 400	11490				0
Registration Registration Registration Registration	Late Fees Late Fees Early Bird Early Bird	ages 6-12 ages 3-5 19+ 19+Offsite	0 0 5 0	40 40 -20 -20	-100 0	800				0
Registration Registration Registration Registration	Early Bird Early Bird Early Bird Early Bird	19+FT 13-18 ages 6-12 ages 3-5	0 0 0 0	-20 -20 -20 -20	0 0 0 0	-100				0
Registration Registration Registration Registration	\$ Can \$ Can \$ Can \$ Can	19+ 19+Offsite 19+FT 13-18	5 0 0	-56.1 -40.8 -51 -35.7	-280.5 0 0 0	-100				Ü
Registration Registration	\$ Can \$ Can	ages 6-12 ages 3-5	0 0	-32.3 -28.9	0 0	-280.5				
Base income/	expense (172 Oc	ccupancy)				-200.5				
Room Room Room Room Room		19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5	60 19 1 22 5 5	90 0 90 90 90 90	5400 0 90 1980 450 450	8370	60 19 1 22 5 5	60 0 60 60 60	3600 0 60 1320 300 300	5580
Meals Meals Meals Meals	Food Food Food Food	19+ 19+Offsite 19+FT 13-18 ages 6-12	60 5 1 22 5	120 120 120 60 40	7200 600 120 1320 200	6370	60 5 1 22 5 5	45 45 45 40 40	2700 225 45 880 200	3360
Meals Meals	Food Food	ages 3-5 A La Carte	5 10	20 5	100 50	9590	10	20 2.5	100 25	4175
Adult Prog Adult Prog Youth	Adventure Workshops Youth	Fees/Avg Fees/Avg Trip Fees	140 140 10	37.5 2 20	5250 280 200	9390	140 140 10	32 2 20	4480 280 200	41/3
Youth Teens Teens Adult Prog Adult Prog	Youth Teens Teens Auction Scholarships	Supplies Trip Fees Supplies Donations Awards	10 22 22 2000 0	0 30 0 1	0 660 0 2000		10 22 22 310 2000	15 15 15 1 1	150 330 330 310 2000	
Adult Prog Adult Prog Adult Prog Adult Prog Adult Prog	Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue		68 18 185 0 5	8 8 1 0 35	544 144 185 0 175		1 0 0 0 0	417 0 0 0 0	417 0 0 0 0	
Adult Prog Adult Prog Admin	Serendipity Sal T-shirts Mugbook	es Toner & Paper	440 50 130	1 12 5	440 600 650		200 100 160	1 5 1	200 500 160	
/ Commi	riagbook	Toner & ruper	130	3	030	11128	100	-	100	9357
Adult Prog Adult Prog Adult Prog Youth Youth Teens Teens Teens	Vans Vans Minivan Vans Vans Vans Vans Vans Vans	Fuel Tolls Rental Fuel Tolls Rental Fuel Tolls Rental Fuel Tolls Rental					4 4 1 1 1 1 1	100 15 600 100 15 1000 100 15 1000	400 60 2400 100 15 1000 100 15 1000	
						0				5090

SWIM 2005 Budget - Version B - 202

Rate increases and increased attendance

							Cost	Cost		
	Registration R	oom/Use	Food Fu	ıll Ride	Late Fees	Early Bird	Incr Room	Incr Food	l	
19+	120	90	120	330	40	-20	60) 45	•	
19+Offsite	120	0	120	240	40	-20	() 45	•	
19+FT	90	90	120	300	40	-20	60) 45	i	
19+ on Staff	0	90	120	210	40	-20	60) 45		
13-18	60	90	60	210	40	-20	60) 4()	
ages 6-12	60	90	40	190	40	-20	60) 4()	
ages 3-5	60	90	20	170	40	-20	60) 20)	
=								2.5	Single Meal	
Camp Fees	2003		2004		2005		2006			
•	600/night for 60	660/ni	ght for 60	6	60/night for 60		2090/night fo	r 150		
	75/ea addl hr	75/ea	addl hr	7	5/ea addl hr		1400/night fo	r 100		
	9/night	10/nig	ht		0/night		14/night			
	150/2hr for pool	, ,	nr for pool		50/2hr for pool		160/2hr for p	ool		
	100 to 120/campfire		120/campfire		00 to 120/campfi		100 to 120/ca			
	100 to 120, camping	200 to	120, 00	-	00 to 120, camp.		100 to 120, co	р с		
SWIM Staff	2005 Late I	Fees Early I	Bird \$ Can		2004		\$ Can Exch	Discount		
Credit \$110	31	0	0	0	25					
Credit \$300	24	0	0	0	25					
Participants							0.83	3		Food Costs
19+	95	10	5	5	70		273.9	-56.1		\$ 8,225.00
19+Offsite	19	0	0	0	19		199.2	-40.8	3	
19+FT	1	0	0	0	1		249	-51	-	
13-18	22	10	0	0	22		174.3	-35.7	,	
ages 6-12	5	0	0	0	5		157.7	-32.3	3	
ages 3-5	5	0	0	0	5		141.1	-28.9)	
•										

Income \$61,243 Expense \$55,365 Profit \$5,878

Total

Budget for SWIM 2005 Totals (columns added multiple ways to catch typos)

202

\$9,160.00 \$9,160.00 \$61,242.50 \$61,242.50

172

\$26,993.00 \$26,993.00 \$55,365.00 \$55,365.00

i otais (coiu	imns added muit	ipie ways to c	atcn typos)		\$61,242.50	\$61,242.50			\$55,365.00	\$55,365.00
Dept	Туре	Description	Qty	Amt/Unit	Income	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot
Overhead (m	inimum income/ex	xpense)	60)						
Registration		19+ on Staff	55	120	6600					
Registration		19+ not Staff	Į.	120	600					
Room		19+	60	90	5400		60	60		
Meals	Food	19+	60	120	7200		60	45	2700	
						19800				6300
Admin	Staff	Reg Comp	12		-1440				0	
Adult Prog	Staff	Reg Comp	16						0	
Youth	Staff	Reg Comp	(0	
Teens	Staff	Reg Comp	(-120	0				0	
						-3360				0
Admin	Staff	Full Comp	1						0	
Adult Prog	Staff	Full Comp	(0	
Youth	Staff	Full Comp	(0	
Teens	Staff	Full Comp	į	-330	-1650				0	
						-3960				0
Meals	Food	Gopher Mileag					1	100		
Meals	Staff			e leasing if nee			0	800	0	
				s comp if 2 or r		oyees			_	
Meals	Staff	Reg Comp							0	
Meals	Staff	Full Comp	12	-330	-3960				0	
						-4320				100
Admin	Board/Staff	Meeting					2	250	500	
Admin	Board/Staff	Travel/Reim		500	1000		2	3500		
Admin	Board/Staff	CU2C2 Meetin		. 500	1000		1	600		
Admin	Board/Staff	Search Comm					1	1000		
Admin	Director	Discretionary					1	300		
Admin	Insurance	Discretional,					1	2100		
Admin	Advertising	CU2C2					1	375		
Admin	Dues	CU2C2					172	1.5		
Admin	Postcard	Printing & Mai	lina				1	750		
Admin	Brochure	Printing & Mai					1	3500		
Admin	Website	Hosting & DN					1	150		
Admin	Storage	Rental	-				1	700		
Admin	Owaissa Bauer	Rental Adj					6	60		
Admin	Owaissa Bauer	Rental Xtras					1	175		
Admin	Owaissa Bauer	Pool					4	75		
Admin	Porta Johns	Rental					1	300		

	a. a							200		
Admin	Star Car	Rental					1	200	200	
Admin	Supplies	First Aid					1	100	100	
Admin	Supplies	Misc					1	100	100	
Adult Prog	Fair Day	Rental					1	400	400	
Adult Prog	Tent	Rental					0	2000	0	
Adult Prog	Tent	Purchase					5	200	1000	
Adult Prog	Chair/Table	Rental					1	200	200	
Adult Prog	Supplies	New Years					1	125	125	
Adult Prog	Supplies	Newsletter					1	100	100	
Addit 110g	Supplies	Newsletter				1000		100	100	20593
						1000				20393
T	:									
Incremental	income/expense									
Registration		19+	90	120	10800					
Registration		19+Offsite	19	120	2280					
Registration		19+FT	1	90	90					
Registration		13-18	22	60	1320					
Registration		ages 6-12	5	60	300					
Registration		ages 3-5	5	60	300					
						15090				0
Registration	Late Fees	19+	10	40	400					
Registration	Late Fees	19+Offsite	0	40	0					
Registration	Late Fees	19+FT	0	40	0					
Registration	Late Fees	13-18	10	40	400					
Registration	Late Fees	ages 6-12	0	40	0					
Registration	Late Fees		0	40	0					
Registration	Late i ees	ages 3-5	U	40	U	800				0
Description (Co.)	E1-B1	10.	-	20	100	800				U
Registration	Early Bird	19+	5	-20	-100					
Registration	Early Bird	19+Offsite	0	-20	0					
Registration	Early Bird	19+FT	0	-20	0					
Registration	Early Bird	13-18	0	-20	0					
Registration	Early Bird	ages 6-12	0	-20	0					
Registration	Early Bird	ages 3-5	0	-20	0					
						-100				0
Registration	\$ Can	19+	5	-56.1	-280.5					
Registration	\$ Can	19+Offsite	0	-40.8	0					
Registration	\$ Can	19+FT	0	-51	0					
Registration	\$ Can	13-18	0	-35.7	0					
Registration	\$ Can	ages 6-12	ő	-32.3	Ö					
Registration	\$ Can	ages 3-5	0	-28.9	0					
Registration	ş Cali	ages 3-3	U	-20.9	U	-280.5				
Paca incomo	/ovpopos (172 Oc	cunancu)				-200.5				
base income/	expense (172 Oc	.сирапсу)								
B		10.	00	00	0100		00		E400	
Room		19+	90	90	8100		90	60	5400	
Room		19+Offsite	19	0	0		19	0	0	
Room		19+FT	1	90	90		1	60	60	
Room		13-18								
		13 10	22	90	1980		22	60	1320	
Room		ages 6-12	5	90 90	1980 450		22 5	60 60	1320 300	
Room		ages 6-12	5	90	450	11070	5	60	300	7380
Room	Food	ages 6-12	5	90	450	11070	5	60	300	7380
Room Room	Food Food	ages 6-12 ages 3-5	5 5	90 90	450 450	11070	5 5	60 60	300 300	7380
Room Room Meals		ages 6-12 ages 3-5	5 5 90	90 90 120	450 450 10800	11070	5 5 90	60 60 45	300 300 4050	7380
Room Room Meals Meals	Food	ages 6-12 ages 3-5 19+ 19+Offsite	5 5 90 5	90 90 120 120	450 450 10800 600	11070	5 5 90 5	60 60 45 45	300 300 4050 225	7380
Room Room Meals Meals Meals	Food Food	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18	5 5 90 5 1	90 90 120 120 120	450 450 10800 600 120	11070	5 5 90 5 1	60 60 45 45 45	300 300 4050 225 45	7380
Room Room Meals Meals Meals Meals Meals	Food Food Food	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12	5 5 90 5 1 22 5	90 90 120 120 120 60 40	450 450 10800 600 120 1320 200	11070	5 5 90 5 1 22 5	60 60 45 45 45 40 40	300 300 4050 225 45 880 200	7380
Room Room Meals Meals Meals Meals Meals	Food Food Food Food	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5	5 5 90 5 1 22 5 5	90 90 120 120 120 60 40 20	450 450 10800 600 120 1320 200 100	11070	5 5 90 5 1 22 5 5	60 60 45 45 45 40 40 20	300 300 4050 225 45 880 200 100	7380
Room Room Meals Meals Meals Meals Meals	Food Food Food	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12	5 5 90 5 1 22 5	90 90 120 120 120 60 40	450 450 10800 600 120 1320 200		5 5 90 5 1 22 5	60 60 45 45 45 40 40	300 300 4050 225 45 880 200	
Room Room Meals Meals Meals Meals Meals	Food Food Food Food	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5	5 5 90 5 1 22 5 5	90 90 120 120 120 60 40 20	450 450 10800 600 120 1320 200 100	11070	5 5 90 5 1 22 5 5	60 60 45 45 45 40 40 20	300 300 4050 225 45 880 200 100	7380
Room Room Meals Meals Meals Meals Meals Meals	Food Food Food Food Food Food	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte	5 5 90 5 1 22 5 5 5	90 90 120 120 120 60 40 20 5	450 450 10800 600 120 1320 200 100 50		5 5 90 5 1 22 5 5	60 60 45 45 45 40 20 2.5	300 300 4050 225 45 880 200 100 25	
Room Room Meals Meals Meals Meals Meals Meals Meals	Food Food Food Food Food Adventure	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte	5 5 90 5 1 22 5 5 10	90 90 120 120 120 60 40 20 5	450 450 10800 600 120 1320 200 100 50		5 5 90 5 1 22 5 5 10	60 60 45 45 45 40 20 2.5	300 300 4050 225 45 880 200 100 25	
Room Room Meals Meals Meals Meals Meals Meals Meals Meals	Food Food Food Food Food Adventure Workshops	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg	5 5 90 5 1 22 5 5 10	90 90 120 120 120 60 40 20 5	450 450 10800 600 120 1320 200 100 50		5 5 90 5 1 22 5 5 10	60 60 45 45 45 40 40 20 2.5	300 300 4050 225 45 880 200 100 25 5440 340	
Room Room Meals Meals Meals Meals Meals Meals Meals Meals	Food Food Food Food Food Food Workshops Youth	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees	5 5 90 5 1 22 5 5 10	90 90 120 120 120 60 40 20 5	450 450 10800 600 120 1320 200 100 50 6375 340 200		5 5 90 5 1 22 5 5 10	60 60 45 45 45 40 20 2.5	300 300 4050 225 45 880 200 100 25 5440 340 200	
Room Room Meals Meals Meals Meals Meals Meals Meals Meals Meals	Food Food Food Food Food Adventure Workshops Youth	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies	5 5 90 5 1 22 5 5 10	90 90 120 120 120 60 40 20 5	450 450 10800 600 120 1320 200 100 50 6375 340 200 0		5 5 90 5 1 22 5 5 10	60 60 45 45 45 40 20 2.5	300 300 4050 225 45 880 200 100 25 5440 340 200 150	
Room Room Meals	Food Food Food Food Food Adventure Workshops Youth Youth Teens	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Frip Fees Supplies Trip Fees	5 5 90 5 1 22 5 5 10	90 90 120 120 120 60 40 20 5	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660		5 5 90 5 1 22 5 5 10	60 60 45 45 45 40 40 20 2.5	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330	
Room Room Meals Teens Teens	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies	5 5 90 5 1 22 5 5 5 10	90 90 120 120 120 60 40 20 5	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0		5 5 90 5 1 22 5 5 10	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330	
Room Room Meals Adult Prog Adult Prog Youth Youth Teens Teens Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations	5 5 90 5 1 22 5 5 5 10	90 90 120 120 120 60 40 20 5	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000		5 5 90 5 1 22 5 5 5 10	60 60 45 45 45 40 20 2.5 32 2 20 15 15 15	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310	
Room Room Room Meals Adult Prog Adult Prog Youth Teens Teens Adult Prog Adult Prog Adult Prog Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Frip Fees Supplies Trip Fees Supplies Donations Awards	5 5 90 5 1 22 5 5 10 170 170 10 10 22 22 22 2000 0	90 90 120 120 120 60 40 20 5	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0		5 5 90 5 1 22 5 5 5 10 170 170 10 22 22 22 310 2000	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000	
Room Room Room Meals Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Donations Awards X-mas	5 5 90 5 1 22 5 5 10 170 170 10 10 10 22 22 22 2000 0 68	90 90 120 120 120 60 40 20 5 37.5 2 20 0 30 0 1 0 8	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544		5 5 90 5 1 22 5 5 10 170 170 10 10 22 22 310 2000 1	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11 417	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417	
Room Room Room Meals Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Frip Fees Supplies Trip Fees Supplies Donations Awards	5 5 90 5 1 22 5 5 10 170 170 10 10 10 22 22 22000 0 68 18	90 90 120 120 120 60 40 20 5 37.5 2 20 0 30 0 1 0 8 8	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144		5 5 90 5 1 22 5 5 10 170 170 10 10 22 22 310 2000 1 0	60 60 45 45 45 40 20 2.5 32 2 20 15 15 11 1 417 0	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0	
Room Room Room Meals Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 1 0 8 8 1	450 450 10800 6000 120 1320 2000 100 50 6375 340 200 0 660 0 2000 0 544 144 185		5 5 90 5 1 22 5 5 10 170 170 10 22 22 22 310 2000 1 0 0	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11 1 11 417 0	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0	
Room Room Room Meals Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Frip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 5 90 5 1 22 5 5 10 170 170 10 10 22 22 22 2000 68 18 185 0	90 90 120 120 120 60 40 20 5 37.5 2 20 0 30 0 1 0 8 8 8 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0		5 5 90 5 1 22 5 5 10 170 170 10 10 22 22 310 2000 1 0 0 0	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 15 1 1 417 0 0	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0 0	
Room Room Room Meals Adult Prog	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 5 90 5 1 22 5 5 10 170 170 10 10 10 22 22 22 2000 0 68 18 185 0 5	90 90 120 120 120 60 40 20 5 37.5 2 20 0 30 0 1 0 8 8 8 1 0 35	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175		5 5 90 5 1 22 5 5 10 170 170 10 10 10 22 22 310 2000 1 0 0 0 0	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11 1 11 417 0	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0 0	
Room Room Room Room Room Room Room Room	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 37.5 2 20 0 30 0 1 1 0 8 8 1 0 0 35 1	450 450 10800 6000 120 1320 2000 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440		5 5 90 5 1 22 5 5 10 170 170 10 10 22 22 22 22 310 2000 1 0 0 0 0 0 0 0 0 0 0 0 0 0	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11 1 1 417 0 0 0	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0 0 0	
Room Room Room Meals Mea	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 0 8 8 8 1 0 0 35 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440 600		5 5 90 5 1 22 5 5 10 170 170 10 10 22 22 23 310 2000 1 0 0 0 0 0 0 10 10 10 10	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11 417 0 0 0	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0 0 0	
Room Room Room Room Room Room Room Room	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 37.5 2 20 0 30 0 1 1 0 8 8 1 0 0 35 1	450 450 10800 6000 120 1320 2000 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440		5 5 90 5 1 22 5 5 10 170 170 10 10 22 22 22 22 310 2000 1 0 0 0 0 0 0 0 0 0 0 0 0 0	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11 1 1 417 0 0 0	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0 0 0	
Room Room Room Room Meals Mealt Prog Adult Prog	Food Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal T-shirts	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Trip Fees Supplies Donations Awards X-mas Home Hosp	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 0 8 8 8 1 0 0 35 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440 600	13190	5 5 90 5 1 22 5 5 10 170 170 10 10 22 22 23 310 2000 1 0 0 0 0 0 0 10 10 10 10	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11 417 0 0 0	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0 0 0	5525
Room Room Room Room Meals Mealt Prog Adult Prog	Food Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal T-shirts	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Trip Fees Supplies Donations Awards X-mas Home Hosp	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 0 8 8 8 1 0 0 35 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440 600		5 5 90 5 1 22 5 5 10 170 170 10 10 22 22 23 310 2000 1 0 0 0 0 0 0 10 10 10 10	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11 417 0 0 0	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0 0 0	
Room Room Room Room Meals Mealt Prog Adult Prog	Food Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal T-shirts	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Trip Fees Supplies Donations Awards X-mas Home Hosp	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 0 8 8 8 1 0 0 35 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440 600	13190	5 5 90 5 1 22 5 5 10 170 170 10 10 22 22 23 310 2000 1 0 0 0 0 0 0 10 10 10 10	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11 417 0 0 0	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0 0 0	5525
Room Room Room Room Meals Meal	Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal: T-shirts Mugbook	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 0 8 8 8 1 0 0 35 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440 600	13190	5 5 90 5 1 22 5 5 10 170 10 10 10 22 22 310 2000 1 0 0 0 0 0 10 10 10 10 1	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 15 1 1 417 0 0 0 0	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 310 2000 417 0 0 0 0 200 100 100 100 100 100 100 100	5525
Room Room Room Meals Mea	Food Food Food Food Food Food Food Adventure Workshops Youth Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal T-shirts Mugbook	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es Toner & Paper	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 0 8 8 8 1 0 0 35 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440 600	13190	5 5 5 90 5 1 1 22 5 5 5 10 10 170 170 10 10 10 22 22 22 310 2000 1 0 0 0 200 100 160 160	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 1 1 417 0 0 0 0 1 5 1	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0 0 0 0 200 500 160	5525
Room Room Room Room Room Room Room Room	Food Food Food Food Food Food Food Food	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es Toner & Paper	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 0 8 8 8 1 0 0 35 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440 600	13190	5 5 5 90 5 1 1 22 2 5 5 5 10 10 170 170 10 10 22 22 310 2000 1 0 0 0 0 200 100 160 160	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11 417 0 0 0 0 1 5	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0 0 0 0 200 500 160	5525
Room Room Room Room Room Room Room Room	Food Food Food Food Food Food Food Food	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Frip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es Toner & Paper Fuel Tolls Rental	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 0 8 8 8 1 0 0 35 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440 600	13190	5 5 90 5 1 22 5 5 10 170 170 10 10 22 22 310 2000 1 0 0 0 0 0 10 10 10 10 1	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11 417 0 0 0 0 1 1 5 1	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0 0 0 0 25 500 160	5525
Room Room Room Room Room Room Room Room	Food Food Food Food Food Food Food Adventure Workshops Youth Teens Teens Auction Scholarships Pre-Camp Pre-Camp Camp Store Coffee & happy New Years Gue Serendipity Sal T-shirts Mugbook Vans Vans Minivan Vans	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es Toner & Paper Fuel Tolls Rental Fuel	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 0 8 8 8 1 1 0 35 1 1 1 1 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440 600	13190	5 5 5 90 5 1 1 22 5 5 10 10 170 10 10 10 22 22 310 2000 100 160 160 160 160 160 160 160 160	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 310 2000 417 0 0 0 0 200 500 160	5525
Room Room Room Room Room Room Room Room	Food Food Food Food Food Food Food Food	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es Toner & Paper Fuel Tolls Rental Fuel Tolls Tolls	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 0 8 8 8 1 1 0 35 1 1 1 1 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440 600	13190	5 5 5 90 5 1 1 22 2 5 5 5 10 10 170 170 10 10 22 22 310 2000 1 0 0 0 200 1000 160 160	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11 417 0 0 0 0 1 5 1	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0 0 0 0 0 200 500 160	5525
Room Room Room Room Room Room Room Room	Food Food Food Food Food Food Food Food	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es Toner & Paper Fuel Tolls Rental Fuel Tolls Rental	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 0 8 8 8 1 1 0 35 1 1 1 1 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440 600	13190	5 5 90 5 1 22 5 5 10 170 10 10 22 22 310 2000 1 0 0 0 0 0 0 100 100	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11 417 0 0 0 0 1 1 5 1	300 300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0 0 0 0 200 160	5525
Room Room Room Room Room Room Room Room	Food Food Food Food Food Food Food Food	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es Toner & Paper Fuel Tolls Rental Fuel Tolls Rental Fuel Tolls Rental Fuel	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 0 8 8 8 1 1 0 35 1 1 1 1 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440 600	13190	5 5 90 5 1 22 5 5 10 170 10 10 10 22 22 310 2000 1 0 0 0 0 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 15 1 1 1 100 15 100 100 100	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 310 2000 417 0 0 0 0 200 500 160	5525
Room Room Room Room Room Room Room Room	Food Food Food Food Food Food Food Food	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es Toner & Paper Fuel Tolls Rental Fuel Tolls	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 0 8 8 8 1 1 0 35 1 1 1 1 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440 600	13190	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	300 300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0 0 0 0 0 0 200 500 160	5525
Room Room Room Room Room Room Room Room	Food Food Food Food Food Food Food Food	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es Toner & Paper Fuel Tolls Rental Fuel Tolls Rental Fuel Tolls Rental Fuel	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 0 8 8 8 1 1 0 35 1 1 1 1 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440 600	13190	5 5 90 5 1 22 5 5 10 170 10 10 10 22 22 310 2000 1 0 0 0 0 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 15 1 1 1 100 15 100 100 100	300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 310 2000 417 0 0 0 0 200 500 160	10377
Room Room Room Room Room Room Room Room	Food Food Food Food Food Food Food Food	ages 6-12 ages 3-5 19+ 19+Offsite 19+FT 13-18 ages 6-12 ages 3-5 A La Carte Fees/Avg Fees/Avg Trip Fees Supplies Trip Fees Supplies Donations Awards X-mas Home Hosp hour st es Toner & Paper Fuel Tolls Rental Fuel Tolls	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	90 90 120 120 120 60 40 20 5 5 37.5 2 20 0 30 0 1 0 8 8 8 1 1 0 35 1 1 1 1 1	450 450 10800 600 120 1320 200 100 50 6375 340 200 0 660 0 2000 0 544 144 185 0 175 440 600	13190	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	60 60 45 45 45 40 40 20 2.5 32 2 20 15 15 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	300 300 300 4050 225 45 880 200 100 25 5440 340 200 150 330 330 310 2000 417 0 0 0 0 0 0 200 500 160	5525