

## SWIM 2005 – Director’s Final Budget – 3/14/05 – Post Board Meeting

### Budget Approved:

1. **Final Budget 2005-C-172** is the **approved budget** with approved line items and rates from the 3/13/05 Board Meeting. 172 attendees. **\$1242** profit margin. (2 pages)
2. **Final Budget 2005-C-187** is this budget with 187 attendees, a reasonable expectation with a summer brochure printing. This results in a **\$4748** profit margin. (2 pages)
3. **Final Budget 2005-C-202** is this budget with 202 attendees, with active outreach on the congregational level and at other camps and conferences. **\$8255** profit margin. (2 pages)

### Other Budget Report Attachments:

4. Budget for 2003 which was approved for 2004 in the absence of 2003 records and successful results in 2003. (2 pages)
5. Proposed 2005 staffing levels (1 page)
6. Budget for 2005 with existing cost structure and special expenses -- at 172 enrollment, we loose about \$4000 (2 pages)
7. Budget for 2005 with existing cost structure and special expenses -- we'd need to add 50 full price adults for 10% margin (2 pages)
8. Budget for 2006 with expected cost structure if Owaissa Bauer was available, with a price increase to address rising costs (2 pages)
9. Budget for 2005 with an early start on price increases -- at 172 enrollment, we'd break even (2 pages)
10. Budget for 2005 with an early start on price increases -- at 202 enrollment, we'd have 10% margin (2 pages)

### Options considered by the Board:

1. Reduce expenses: eliminate vans, reduce Outdoor expenses, cut corners, get more donations.
2. Increase revenue by increasing what we're charging.
3. Increase revenue by increasing attendance through hard work and word of mouth.
4. Increase revenue by increasing attendance through more mailings and advertising.

How do you wish to proceed?

### Proposal to Board:

1. Increase fees to “2006” levels
2. Increase promotions through direct action in congregations with CU2C2 materials, targeting all congregations in the Florida District and the TJ District
3. Increase promotions through 2000 unit postcard mailing with \$750 budget
4. Get the brochure done early and get it delivered by summer to camps and by September to households and congregations.
5. Use the last two budgets (2005-B-172 and 2005-B-202) to govern expenditures. [see approved budgets above]

Under the influence,

Pepi Acebo  
Director  
SWIM 2005 – Heavenly Bodies

# SWIM 2005 Final Budget - Version C - 172

172 attendance, rate increase, additional outreach, search costs, and full program funding

	Registration	Room/Use	Food	Full Ride	Late Fees	Early Bird	Cost	Incr Room	Cost	Incr Food
19+	120	90	120	330	40	-20		60		45
19+Offsite	120	0	120	240	40	-20		0		45
19+FT	90	90	120	300	40	-20		60		45
19+ on Staff	0	90	120	210	40	-20		60		45
13-18	10	90	120	220	40	-20		60		40
ages 6-12	10	90	40	140	40	-20		60		40
ages 3-5	10	90	40	140	40	-20		60		20
										2.5 Single Meal

Camp Fees	2003	2004	2005	2006
	600/night for 60	660/night for 60	660/night for 60	2090/night for 150
	75/ea addl hr	75/ea addl hr	75/ea addl hr	1400/night for 100
	9/night	10/night	10/night	14/night
	150/2hr for pool	150/2hr for pool	150/2hr for pool	160/2hr for pool
	100 to 120/campfire	100 to 120/campfire	100 to 120/campfire	100 to 120/campfire

SWIM Staff	2005 Late Fees	Early Bird	\$ Can	2004	\$ Can Exch	Discount
Credit \$110	31	0	0	25		
Credit \$300	24	0	0	25		

Participants						0.83			Food Costs
19+	65	10	5	5	70	273.9	-56.1		\$ 6,875.00
19+Offsite	19	0	0	0	19	199.2	-40.8		
19+FT	1	0	0	0	1	249	-51		
13-18	22	10	0	0	22	182.6	-37.4		
ages 6-12	5	0	0	0	5	116.2	-23.8		
ages 3-5	5	0	0	0	5	116.2	-23.8		

**Total 172 172**

**Income \$49,978** \$49,977.50  
**Expense \$48,736** \$48,735.80  
**Profit \$1,242** \$1,241.70

**Budget for SWIM 2005** \$9,160.00 \$9,160.00 \$24,993.00 \$24,993.00  
**Totals (columns added multiple ways to catch typos)** \$49,977.50 \$49,977.50 \$48,735.80 \$48,735.80

Dept	Type	Description	Qty	Amt/Unit	Income	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot
Overhead (minimum income/expense)			60							
Registration		19+ on Staff	55	120	6600					
Registration		19+ not Staff	5	120	600					
Room		19+	60	90	5400		60	60	3600	
Meals	Food	19+	60	120	7200		60	45	2700	
						19800				6300
Admin	Staff	Reg Comp	12	-120	-1440				0	
Adult Prog	Staff	Reg Comp	16	-120	-1920				0	
Youth	Staff	Reg Comp	0	-120	0				0	
Teens	Staff	Reg Comp	0	-120	0				0	
						-3360				0
Admin	Staff	Full Comp	1	-330	-330				0	
Adult Prog	Staff	Full Comp	0	-330	0				0	
Youth	Staff	Full Comp	6	-330	-1980				0	
Teens	Staff	Full Comp	5	-330	-1650				0	
						-3960				0
Meals	Food	Gopher Mileage					1	100	100	
Meals	Staff	Cook Fees (includes employee leasing if needed*)					0	800	0	
		*Florida law requires worker's comp if 2 or more paid employees								
Meals	Staff	Reg Comp	3	-120	-360				0	
Meals	Staff	Full Comp	12	-330	-3960				0	
						-4320				100
Admin	Board/Staff	Meeting					2	250	500	
Admin	Board/Staff	Travel/Reim	2	500	1000		2	2500	5000	
Admin	Board/Staff	CU2C2 Meeting					1	600	600	
Admin	Board/Staff	Search Committee					1	1000	1000	
Admin	Director	Discretionary					1	300	300	
Admin	Insurance						1	2100	2100	
Admin	Advertising	CU2C2					1	375	375	
Admin	Dues	CU2C2					172	1.5	258	
Admin	Postcard	Printing & Mailing					1	750	750	
Admin	Brochure	Printing & Mailing					1	3500	3500	
Admin	Website	Hosting & DNS					1	150	150	
Admin	Storage	Rental					1	700	700	
Admin	Owaissa Bauer	Rental Adj					6	60	360	
Admin	Owaissa Bauer	Rental Xtras					1	175	175	
Admin	Owaissa Bauer	Pool					4	75	300	
Admin	Porta Johns	Rental					1	300	300	
Admin	Star Car	Rental					1	200	200	

Admin	Supplies	First Aid	1	100	100
Admin	Supplies	Misc	1	100	100
Adult Prog	Fair Day	Rental	1	400	400
Adult Prog	Tent	Rental	0	2000	0
Adult Prog	Tent	Purchase	5	200	1000
Adult Prog	Chair/Table	Rental	1	200	200
Adult Prog	Supplies	New Years	1	125	125
Adult Prog	Supplies	Newsletter	1	100	100
			1000		18593

Incremental income/expense

Registration		19+	60	120	7200	
Registration		19+Offsite	19	120	2280	
Registration		19+FT	1	90	90	
Registration		13-18	22	10	220	
Registration		ages 6-12	5	10	50	
Registration		ages 3-5	5	10	50	
						9890
Registration	Late Fees	19+	10	40	400	
Registration	Late Fees	19+Offsite	0	40	0	
Registration	Late Fees	19+FT	0	40	0	
Registration	Late Fees	13-18	10	40	400	
Registration	Late Fees	ages 6-12	0	40	0	
Registration	Late Fees	ages 3-5	0	40	0	
						800
Registration	Early Bird	19+	5	-20	-100	
Registration	Early Bird	19+Offsite	0	-20	0	
Registration	Early Bird	19+FT	0	-20	0	
Registration	Early Bird	13-18	0	-20	0	
Registration	Early Bird	ages 6-12	0	-20	0	
Registration	Early Bird	ages 3-5	0	-20	0	
						-100
Registration	\$ Can	19+	5	-56.1	-280.5	
Registration	\$ Can	19+Offsite	0	-40.8	0	
Registration	\$ Can	19+FT	0	-51	0	
Registration	\$ Can	13-18	0	-37.4	0	
Registration	\$ Can	ages 6-12	0	-23.8	0	
Registration	\$ Can	ages 3-5	0	-23.8	0	
						-280.5

Base income/expense (172 Occupancy)

Room		19+	60	90	5400		60	60	3600	
Room		19+Offsite	19	0	0		19	0	0	
Room		19+FT	1	90	90		1	60	60	
Room		13-18	22	90	1980		22	60	1320	
Room		ages 6-12	5	90	450		5	60	300	
Room		ages 3-5	5	90	450		5	60	300	
						8370				5580
Meals	Food	19+	60	120	7200		60	45	2700	
Meals	Food	19+Offsite	5	120	600		5	45	225	
Meals	Food	19+FT	1	120	120		1	45	45	
Meals	Food	13-18	22	120	2640		22	40	880	
Meals	Food	ages 6-12	5	40	200		5	40	200	
Meals	Food	ages 3-5	5	40	200		5	20	100	
Meals	Food	A La Carte	10	5	50		10	2.5	25	
						11010				4175

Adult Prog	Adventure	Fees/Avg	140	37.5	5250	140	28.72	4020.8
Adult Prog	Workshops	Fees/Avg	140	2	280	140	2	280
Youth	Youth	Trip Fees	10	20	200	10	20	200
Youth	Youth	Supplies	10	0	0	10	15	150
Teens	Teens	Trip Fees	22	30	660	22	15	330
Teens	Teens	Supplies	22	0	0	22	15	330
Adult Prog	Auction	Donations	2000	1	2000	310	1	310
Adult Prog	Scholarships	Awards	0	0	0	2000	1	2000
Adult Prog	Pre-Camp	X-mas	68	8	544	1	417	417
Adult Prog	Pre-Camp	Home Hosp	18	8	144	0	0	0
Adult Prog	Camp Store		185	1	185	0	0	0
Adult Prog	Coffee & happy hour		0	0	0	0	0	0
Adult Prog	New Years Guest		5	35	175	0	0	0
Adult Prog	Serendipity Sales		440	1	440	200	1	200
Adult Prog	T-shirts		50	12	600	100	5	500
Admin	Mugbook	Toner & Paper	130	5	650	160	1	160

11128 8897.8

Adult Prog	Vans	Fuel	4	100	400
Adult Prog	Vans	Tolls	4	15	60
Adult Prog	Minivan	Rental	4	600	2400
Youth	Vans	Fuel	1	100	100
Youth	Vans	Tolls	1	15	15
Youth	Vans	Rental	1	1000	1000
Teens	Vans	Fuel	1	100	100
Teens	Vans	Tolls	1	15	15
Teens	Vans	Rental	1	1000	1000
			0		5090

## SWIM 2005 Final Budget - Version C - 187

187 attendance, rate increase, additional outreach, search costs, and full program funding

	Registration	Room/Use	Food	Full Ride	Late Fees	Early Bird	Cost	Incr Room	Cost	Incr Food
19+	120	90	120	330	40	-20		60		45
19+Offsite	120	0	120	240	40	-20		0		45
19+FT	90	90	120	300	40	-20		60		45
19+ on Staff	0	90	120	210	40	-20		60		45
13-18	10	90	120	220	40	-20		60		40
ages 6-12	10	90	40	140	40	-20		60		40
ages 3-5	10	90	40	140	40	-20		60		20
										2.5 Single Meal

Camp Fees	2003	2004	2005	2006
	600/night for 60	660/night for 60	660/night for 60	2090/night for 150
	75/ea addl hr	75/ea addl hr	75/ea addl hr	1400/night for 100
	9/night	10/night	10/night	14/night
	150/2hr for pool	150/2hr for pool	150/2hr for pool	160/2hr for pool
	100 to 120/campfire	100 to 120/campfire	100 to 120/campfire	100 to 120/campfire

SWIM Staff	2005 Late Fees	Early Bird	\$ Can	2004	\$ Can Exch	Discount
Credit \$110	31	0	0	25		
Credit \$300	24	0	0	25		

Participants						0.83			Food Costs
19+	80	10	5	5	70	273.9	-56.1		\$ 7,550.00
19+Offsite	19	0	0	0	19	199.2	-40.8		
19+FT	1	0	0	0	1	249	-51		
13-18	22	10	0	0	22	182.6	-37.4		
ages 6-12	5	0	0	0	5	116.2	-23.8		
ages 3-5	5	0	0	0	5	116.2	-23.8		

**Total 187 172**

**Income \$55,520** \$55,520.00  
**Expense \$50,772** \$50,771.60  
**Profit \$4,748** \$4,748.40

**Budget for SWIM 2005** \$9,160.00 \$9,160.00 \$24,993.00 \$24,993.00  
**Totals (columns added multiple ways to catch typos)** \$55,520.00 \$55,520.00 \$50,771.60 \$50,771.60

Dept	Type	Description	Qty	Amt/Unit	Income	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot
Overhead (minimum income/expense)			60							
Registration		19+ on Staff	55	120	6600					
Registration		19+ not Staff	5	120	600					
Room		19+	60	90	5400		60	60	3600	
Meals	Food	19+	60	120	7200		60	45	2700	
						19800				6300
Admin	Staff	Reg Comp	12	-120	-1440				0	
Adult Prog	Staff	Reg Comp	16	-120	-1920				0	
Youth	Staff	Reg Comp	0	-120	0				0	
Teens	Staff	Reg Comp	0	-120	0				0	
						-3360				0
Admin	Staff	Full Comp	1	-330	-330				0	
Adult Prog	Staff	Full Comp	0	-330	0				0	
Youth	Staff	Full Comp	6	-330	-1980				0	
Teens	Staff	Full Comp	5	-330	-1650				0	
						-3960				0
Meals	Food	Gopher Mileage					1	100	100	
Meals	Staff	Cook Fees (includes employee leasing if needed*)					0	800	0	
		*Florida law requires worker's comp if 2 or more paid employees								
Meals	Staff	Reg Comp	3	-120	-360				0	
Meals	Staff	Full Comp	12	-330	-3960				0	
						-4320				100
Admin	Board/Staff	Meeting					2	250	500	
Admin	Board/Staff	Travel/Reim	2	500	1000		2	2500	5000	
Admin	Board/Staff	CU2C2 Meeting					1	600	600	
Admin	Board/Staff	Search Committee					1	1000	1000	
Admin	Director	Discretionary					1	300	300	
Admin	Insurance						1	2100	2100	
Admin	Advertising	CU2C2					1	375	375	
Admin	Dues	CU2C2					172	1.5	258	
Admin	Postcard	Printing & Mailing					1	750	750	
Admin	Brochure	Printing & Mailing					1	3500	3500	
Admin	Website	Hosting & DNS					1	150	150	
Admin	Storage	Rental					1	700	700	
Admin	Owaissa Bauer	Rental Adj					6	60	360	
Admin	Owaissa Bauer	Rental Xtras					1	175	175	
Admin	Owaissa Bauer	Pool					4	75	300	
Admin	Porta Johns	Rental					1	300	300	
Admin	Star Car	Rental					1	200	200	

Admin	Supplies	First Aid					1	100	100
Admin	Supplies	Misc					1	100	100
Adult Prog	Fair Day	Rental					1	400	400
Adult Prog	Tent	Rental					0	2000	0
Adult Prog	Tent	Purchase					5	200	1000
Adult Prog	Chair/Table	Rental					1	200	200
Adult Prog	Supplies	New Years					1	125	125
Adult Prog	Supplies	Newsletter					1	100	100
						1000			18593
Incremental income/expense									
Registration		19+	75	120	9000				
Registration		19+Offsite	19	120	2280				
Registration		19+FT	1	90	90				
Registration		13-18	22	10	220				
Registration		ages 6-12	5	10	50				
Registration		ages 3-5	5	10	50	11690			0
Registration	Late Fees	19+	10	40	400				
Registration	Late Fees	19+Offsite	0	40	0				
Registration	Late Fees	19+FT	0	40	0				
Registration	Late Fees	13-18	10	40	400				
Registration	Late Fees	ages 6-12	0	40	0				
Registration	Late Fees	ages 3-5	0	40	0	800			0
Registration	Early Bird	19+	5	-20	-100				
Registration	Early Bird	19+Offsite	0	-20	0				
Registration	Early Bird	19+FT	0	-20	0				
Registration	Early Bird	13-18	0	-20	0				
Registration	Early Bird	ages 6-12	0	-20	0				
Registration	Early Bird	ages 3-5	0	-20	0	-100			0
Registration	\$ Can	19+	5	-56.1	-280.5				
Registration	\$ Can	19+Offsite	0	-40.8	0				
Registration	\$ Can	19+FT	0	-51	0				
Registration	\$ Can	13-18	0	-37.4	0				
Registration	\$ Can	ages 6-12	0	-23.8	0				
Registration	\$ Can	ages 3-5	0	-23.8	0	-280.5			
Base income/expense (172 Occupancy)									
Room		19+	75	90	6750		75	60	4500
Room		19+Offsite	19	0	0		19	0	0
Room		19+FT	1	90	90		1	60	60
Room		13-18	22	90	1980		22	60	1320
Room		ages 6-12	5	90	450		5	60	300
Room		ages 3-5	5	90	450		5	60	300
						9720			6480
Meals	Food	19+	75	120	9000		75	45	3375
Meals	Food	19+Offsite	5	120	600		5	45	225
Meals	Food	19+FT	1	120	120		1	45	45
Meals	Food	13-18	22	120	2640		22	40	880
Meals	Food	ages 6-12	5	40	200		5	40	200
Meals	Food	ages 3-5	5	40	200		5	20	100
Meals	Food	A La Carte	10	5	50		10	2.5	25
						12810			4850
Adult Prog	Adventure	Fees/Avg	155	37.5	5812.5		155	28.72	4451.6
Adult Prog	Workshops	Fees/Avg	155	2	310		155	2	310
Youth	Youth	Trip Fees	10	20	200		10	20	200
Youth	Youth	Supplies	10	0	0		10	15	150
Teens	Teens	Trip Fees	22	30	660		22	15	330
Teens	Teens	Supplies	22	0	0		22	15	330
Adult Prog	Auction	Donations	2000	1	2000		310	1	310
Adult Prog	Scholarships	Awards	0	0	0		2000	1	2000
Adult Prog	Pre-Camp	X-mas	68	8	544		1	417	417
Adult Prog	Pre-Camp	Home Hosp	18	8	144		0	0	0
Adult Prog	Camp Store		185	1	185		0	0	0
Adult Prog	Coffee & happy hour		0	0	0		0	0	0
Adult Prog	New Years Guest		5	35	175		0	0	0
Adult Prog	Serendipity Sales		440	1	440		200	1	200
Adult Prog	T-shirts		50	12	600		100	5	500
Admin	Mugbook	Toner & Paper	130	5	650		160	1	160
						11720.5			9358.6
Adult Prog	Vans	Fuel					4	100	400
Adult Prog	Vans	Tolls					4	15	60
Adult Prog	Minivan	Rental					4	600	2400
Youth	Vans	Fuel					1	100	100
Youth	Vans	Tolls					1	15	15
Youth	Vans	Rental					1	1000	1000
Teens	Vans	Fuel					1	100	100
Teens	Vans	Tolls					1	15	15
Teens	Vans	Rental					1	1000	1000
						0			5096

## SWIM 2005 Final Budget - Version C - 202

202 attendance, rate increase, additional outreach, search costs, and full program funding

	Registration	Room/Use	Food	Full Ride	Late Fees	Early Bird	Cost	Incr Room	Cost	Incr Food
19+	120	90	120	330	40	-20		60		45
19+Offsite	120	0	120	240	40	-20		0		45
19+FT	90	90	120	300	40	-20		60		45
19+ on Staff	0	90	120	210	40	-20		60		45
13-18	10	90	120	220	40	-20		60		40
ages 6-12	10	90	40	140	40	-20		60		40
ages 3-5	10	90	40	140	40	-20		60		20
										2.5

Single Meal

Camp Fees	2003	2004	2005	2006
	600/night for 60	660/night for 60	660/night for 60	2090/night for 150
	75/ea addl hr	75/ea addl hr	75/ea addl hr	1400/night for 100
	9/night	10/night	10/night	14/night
	150/2hr for pool	150/2hr for pool	150/2hr for pool	160/2hr for pool
	100 to 120/campfire	100 to 120/campfire	100 to 120/campfire	100 to 120/campfire

SWIM Staff	2005	Late Fees	Early Bird	\$ Can	2004	\$ Can Exch	Discount
Credit \$110	31	0	0	0	25		
Credit \$300	24	0	0	0	25		

Participants									Food Costs
19+	95	10	5	5	70	273.9	-56.1		\$ 8,225.00
19+Offsite	19	0	0	0	19	199.2	-40.8		
19+FT	1	0	0	0	1	249	-51		
13-18	22	10	0	0	22	182.6	-37.4		
ages 6-12	5	0	0	0	5	116.2	-23.8		
ages 3-5	5	0	0	0	5	116.2	-23.8		

**Total 202 172**

**Income \$61,063** \$61,062.50  
**Expense \$52,807** \$52,807.40  
**Profit \$8,255** \$8,255.10

**Budget for SWIM 2005** \$9,160.00 \$9,160.00 \$24,993.00 \$24,993.00  
**Totals (columns added multiple ways to catch typos)** \$61,062.50 \$61,062.50 \$52,807.40 \$52,807.40

Dept	Type	Description	Qty	Amt/Unit	Income	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot
Overhead (minimum income/expense)			60							
Registration		19+ on Staff	55	120	6600					
Registration		19+ not Staff	5	120	600					
Room		19+	60	90	5400		60	60	3600	
Meals	Food	19+	60	120	7200		60	45	2700	
						19800				6300
Admin	Staff	Reg Comp	12	-120	-1440				0	
Adult Prog	Staff	Reg Comp	16	-120	-1920				0	
Youth	Staff	Reg Comp	0	-120	0				0	
Teens	Staff	Reg Comp	0	-120	0				0	
						-3360				0
Admin	Staff	Full Comp	1	-330	-330				0	
Adult Prog	Staff	Full Comp	0	-330	0				0	
Youth	Staff	Full Comp	6	-330	-1980				0	
Teens	Staff	Full Comp	5	-330	-1650				0	
						-3960				0
Meals	Food	Gopher Mileage					1	100	100	
Meals	Staff	Cook Fees (includes employee leasing if needed*)					0	800	0	
		*Florida law requires worker's comp if 2 or more paid employees								
Meals	Staff	Reg Comp	3	-120	-360				0	
Meals	Staff	Full Comp	12	-330	-3960				0	
						-4320				100
Admin	Board/Staff	Meeting					2	250	500	
Admin	Board/Staff	Travel/Reim	2	500	1000		2	2500	5000	
Admin	Board/Staff	CU2C2 Meeting					1	600	600	
Admin	Board/Staff	Search Committee					1	1000	1000	
Admin	Director	Discretionary					1	300	300	
Admin	Insurance						1	2100	2100	
Admin	Advertising	CU2C2					1	375	375	
Admin	Dues	CU2C2					172	1.5	258	
Admin	Postcard	Printing & Mailing					1	750	750	
Admin	Brochure	Printing & Mailing					1	3500	3500	
Admin	Website	Hosting & DNS					1	150	150	
Admin	Storage	Rental					1	700	700	
Admin	Owaissa Bauer	Rental Adj					6	60	360	
Admin	Owaissa Bauer	Rental Xtras					1	175	175	
Admin	Owaissa Bauer	Pool					4	75	300	
Admin	Porta Johns	Rental					1	300	300	
Admin	Star Car	Rental					1	200	200	

Admin	Supplies	First Aid	1	100	100
Admin	Supplies	Misc	1	100	100
Adult Prog	Fair Day	Rental	1	400	400
Adult Prog	Tent	Rental	0	2000	0
Adult Prog	Tent	Purchase	5	200	1000
Adult Prog	Chair/Table	Rental	1	200	200
Adult Prog	Supplies	New Years	1	125	125
Adult Prog	Supplies	Newsletter	1	100	100
			1000		18593

## Incremental income/expense

Registration		19+	90	120	10800	
Registration		19+Offsite	19	120	2280	
Registration		19+FT	1	90	90	
Registration		13-18	22	10	220	
Registration		ages 6-12	5	10	50	
Registration		ages 3-5	5	10	50	
						13490
Registration	Late Fees	19+	10	40	400	
Registration	Late Fees	19+Offsite	0	40	0	
Registration	Late Fees	19+FT	0	40	0	
Registration	Late Fees	13-18	10	40	400	
Registration	Late Fees	ages 6-12	0	40	0	
Registration	Late Fees	ages 3-5	0	40	0	
						800
Registration	Early Bird	19+	5	-20	-100	
Registration	Early Bird	19+Offsite	0	-20	0	
Registration	Early Bird	19+FT	0	-20	0	
Registration	Early Bird	13-18	0	-20	0	
Registration	Early Bird	ages 6-12	0	-20	0	
Registration	Early Bird	ages 3-5	0	-20	0	
						-100
Registration	\$ Can	19+	5	-56.1	-280.5	
Registration	\$ Can	19+Offsite	0	-40.8	0	
Registration	\$ Can	19+FT	0	-51	0	
Registration	\$ Can	13-18	0	-37.4	0	
Registration	\$ Can	ages 6-12	0	-23.8	0	
Registration	\$ Can	ages 3-5	0	-23.8	0	
						-280.5

## Base income/expense (172 Occupancy)

Room		19+	90	90	8100		90	60	5400	
Room		19+Offsite	19	0	0		19	0	0	
Room		19+FT	1	90	90		1	60	60	
Room		13-18	22	90	1980		22	60	1320	
Room		ages 6-12	5	90	450		5	60	300	
Room		ages 3-5	5	90	450		5	60	300	
						11070				7380
Meals	Food	19+	90	120	10800		90	45	4050	
Meals	Food	19+Offsite	5	120	600		5	45	225	
Meals	Food	19+FT	1	120	120		1	45	45	
Meals	Food	13-18	22	120	2640		22	40	880	
Meals	Food	ages 6-12	5	40	200		5	40	200	
Meals	Food	ages 3-5	5	40	200		5	20	100	
Meals	Food	A La Carte	10	5	50		10	2.5	25	
						14610				5520

Adult Prog	Adventure	Fees/Avg	170	37.5	6375	170	28.72	4882.4
Adult Prog	Workshops	Fees/Avg	170	2	340	170	2	340
Youth	Youth	Trip Fees	10	20	200	10	20	200
Youth	Youth	Supplies	10	0	0	10	15	150
Teens	Teens	Trip Fees	22	30	660	22	15	330
Teens	Teens	Supplies	22	0	0	22	15	330
Adult Prog	Auction	Donations	2000	1	2000	310	1	310
Adult Prog	Scholarships	Awards	0	0	0	2000	1	2000
Adult Prog	Pre-Camp	X-mas	68	8	544	1	417	417
Adult Prog	Pre-Camp	Home Hosp	18	8	144	0	0	0
Adult Prog	Camp Store		185	1	185	0	0	0
Adult Prog	Coffee & happy hour		0	0	0	0	0	0
Adult Prog	New Years Guest		5	35	175	0	0	0
Adult Prog	Serendipity Sales		440	1	440	200	1	200
Adult Prog	T-shirts		50	12	600	100	5	500
Admin	Mugbook	Toner & Paper	130	5	650	160	1	160

12313

Adult Prog	Vans	Fuel	4	100	400
Adult Prog	Vans	Tolls	4	15	60
Adult Prog	Minivan	Rental	4	600	2400
Youth	Vans	Fuel	1	100	100
Youth	Vans	Tolls	1	15	15
Youth	Vans	Rental	1	1000	1000
Teens	Vans	Fuel	1	100	100
Teens	Vans	Tolls	1	15	15
Teens	Vans	Rental	1	1000	1000

## SWIM 2005 – Director’s Budget Report – 3/13/05

### Budget Report Attachments:

1. Budget for 2003 which was approved for 2004 in the absence of 2003 records and successful results in 2003. (2 pages)
2. Proposed 2005 staffing levels (1 page)
3. Budget for 2005 with existing cost structure and special expenses -- at 172 enrollment, we loose about \$4000 (2 pages)
4. Budget for 2005 with existing cost structure and special expenses -- we'd need to add 50 full price adults for 10% margin (2 pages)
5. Budget for 2006 with expected cost structure if Owaissa Bauer was available, with a price increase to address rising costs (2 pages)
6. Budget for 2005 with an early start on price increases -- at 172 enrollment, we'd break even (2 pages)
7. Budget for 2005 with an early start on price increases -- at 202 enrollment, we'd have 10% margin (2 pages)

### Options:

1. Reduce expenses: eliminate vans, reduce Outdoor expenses, cut corners, get more donations.
2. Increase revenue by increasing what we're charging.
3. Increase revenue by increasing attendance through hard work and word of mouth.
4. Increase revenue by increasing attendance through more mailings and advertising.

How do you wish to proceed?

### Proposal:

1. Increase fees to “2006” levels
2. Increase promotions through direct action in congregations with CU2C2 materials, targeting all congregations in the Florida District and the TJ District
3. Increase promotions through 2000 unit postcard mailing with \$750 budget
4. Get the brochure done early and get it delivered by summer to camps and by September to households and congregations.
5. Use the last two budgets (2005-B-172 and 2005-B-202) to govern expenditures.

Under the influence,

Pepi Acebo

Director

SWIM 2005 – Heavenly Bodies



SWIM 2003 & 2004 Budget - Based on 2002 Actuals & Van Estimates

	Registration	Room/Use	Food	Full Ride		Late Fees	Early Bird	Day Use		Incr Room	Incr Food
19+	110	70	120	300		20	-10	40		54	45
19+Offsite	110	40	120	270		20	-10	40		40	45
19+FT	80	70	120	270		20	-10	40		54	45
19+ on Staff	0	70	120	190		20	-10	40		60	45
13-18	70	60	60	190		20	-10	40		54	40
ages 6-12	70	40	30	140		20	-10	40		54	40
ages 3-5	70	40	10	120		20	-10	40		54	20
Budget for SWIM 2003:				\$19,500.00				\$30,085.00			
Totals				\$49,763.80	\$49,763.80			\$47,330.69	\$47,330.69		\$2,433.11
Dept	Type	Description	Qty	Amt/Unit	Income	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot	
Overhead (minimum income/expense)											
Registration		19+ on Staff	45	110	4950						
Registration		19+ not Staff	15	110	1650						
Room		19+	60	70	4200			60	60	3600	
Meals	Food	19+	60	120	7200			60	45	2700	
						18000					6300
Registration	Staff	Reg Comp						24	110	2640	
Adult Program	Staff	Reg Comp									
Youth	Staff	Reg Comp						0	110	0	
Teens	Staff	Reg Comp						0	110	0	
						0					2640
Registration	Staff	Full Comp						2	300	600	
Adult Program	Staff	Full Comp									
Youth	Staff	Full Comp						4	300	1200	
Teens	Staff	Full Comp						5	300	1500	
						0					3300
Meals	Food	Gopher Mileage						100	1	100	
Meals	Staff	Cook Fees (includes employee leasing if needed*)						2	800	1600	
Meals	Staff	Reg Comp						0	110	0	
Meals	Staff	Full Comp						9	300	2700	
						0					4400
Programs	Board	Meeting						350	1	350	
Programs	Board	Travel	1500	1	1500			4040	1	4040	
Programs	Board	CU2C2						250	1	250	
Programs	Director	Discretionary						300	1	300	
Programs	Insurance							1500	1	1500	
Programs	Advertising							300	1	300	
Programs	Brochure	Printing & Mailing						3500	1	3500	
Programs	Website							120	1	120	
Programs	Beach Day	Rental						150	1	150	
Programs	Porta Johns	Rental						160	1	160	
Programs	Storage	Rental						700	1	700	
Programs	Tent	Rental						1500	1	1500	
Programs	Owaissa Bauer	Rental Xtras						175	1	175	
Programs	Supplies	New Years						100	1	100	
Programs	Supplies	News Letter						100	1	100	
Programs	Supplies	First Aid						100	1	100	
Programs	Supplies	Misc						100	1	100	
						1500					13445
Incremental income/expense											
Registration		19+	50	110	5500						
Registration		19+FT	5	80	400						
Registration		13-18	28	70	1960						
Registration		ages 6-12	9	70	630						
Registration		ages 3-5	0	70	0						
						8490					0
Late Fees		19+	10	20	200						
Late Fees		19+FT	8	20	160						
Late Fees		13-18	10	20	200						
Late Fees		ages 6-12	0	20	0						
Late Fees		ages 3-5	0	20	0						
						560					0
Early Bird		19+	6	-10	-60						
Early Bird		19+FT	0	-10	0						
Early Bird		13-18	0	-10	0						
Early Bird		ages 6-12	0	-10	0						
Early Bird		ages 3-5	0	-10	0						
						-60					0
Non-incremental (base) income/expense											
Room		19+	38	70	2660			38	54	2052	
Room		19+FT	5	70	350			5	54	270	
Room		13-18	28	60	1680			28	54	1512	
Room		ages 6-12	9	40	360			9	54	486	
Room		ages 3-5	0	40	0			0	54	0	
						5050					4320
Day Use Only		19+	12	40	480						
Day Use Only		19+FT	0	40	0						

Day Use Only		13-18	0	40	0					
Day Use Only		ages 6-12	0	40	0					
Day Use Only		ages 3-5	0	40	0					
						480				0
Meals	Food	19+	46	120	5520		46	45	2070	
Meals	Food	19+FT	5	120	600		5	45	225	
Meals	Food	13-18	28	60	1680		28	40	1120	
Meals	Food	ages 6-12	9	30	270		9	40	360	
Meals	Food	ages 3-5	0	10	0		0	20	0	
Meals	Food	A La Carte	10	5	50		10	2.5	25	
						8120				3800
Programs	Adventure	Fees	3000	1	3000		1400	1	1400	
Programs	Workshops	Fees	264	1	264		264	1	264	
Programs	Teens	Fees	28	20	560		28	20	560	
Programs	Teens	Supplies					28	10	280	
Programs	Auction	Donations	1200	1	1200		310	1	310	
Programs	Pre-Camp	X-mas	229	1	229		184.69	1	184.69	
Programs	Pre-Camp	Home Hosp	144	1	144		87	1	87	
Programs	Camp Store		86.8	1	86.8					
Programs	Coffee & happy		100	5	500		75	1	75	
Programs	New Years Guest		6	35	210					
Programs	Serendipity Sales		830	1	830		730	1	730	
Programs	T-shirt		12	50	600		5	75	375	
Programs	Workshop Leat	T-shirt					10	25	250	
Programs	Mugbook		0	0	0		160	1	160	
						7623.8				4675.69
Transportation Vans	Fuel						75	5	375	
Transportation Vans	Tolls						15	5	75	
Transportation Vans	Rental						800	5	4000	
						0				4450

## SWIM 2005 Budget

### Staffing

		Base Staff	2005 Staff	Credit \$0	Credit \$110	Credit \$300
Admin	Director	1	1			1
Admin	Director-Elect	1	1	1		
Admin	Registrar	1	2		2	
Admin	Treasurer	1	1		1	
Admin	Chaplan/Worship Coor	1	1		1	
Admin	Artwork/T-shirts	1	1	1		
Admin	Brochure/Website	1	1	1		
Admin	Newsletter	1	1		1	
Admin	Mugbook	1	1		1	
Admin	Information	1	1		1	
Admin	Store	1	1		1	
Admin	Equipment	1	1		1	
Admin	Hospitality	1	1		1	
Admin	Safety	1	1		1	
Admin	Karma	1	1		1	
		15	16	3	12	1
Adult Prog	Workshop Coordinator	1	1		1	
Adult Prog	Outdoor Coordinator	1	2		2	
Adult Prog	Outdoor Staff	5	4	1	3	
Adult Prog	First-Timers Coor	1	1	1		
Adult Prog	YA Coor	1	2		2	
Adult Prog	Nightlife/CT Coor	1	2		2	
Adult Prog	Community Time Coor	1				
Adult Prog	Community Music	1	1		1	
Adult Prog	Serendipity Music	1	1		1	
Adult Prog	Serendipity Sales	1	1		1	
Adult Prog	Serendipity Décor	1	1		1	
Adult Prog	Campfire Goddess	1	1		1	
Adult Prog	Campfire Music	1	1		1	
		17	18	2	16	0
Youth	Youth Coor	1	2			2
Youth	Youth Staff	4	4			4
		5	6	0	0	6
Teens	Teen Coor	1	2			2
Teens	Teen Staff	4	3			3
		5	5	0	0	5
Meals	Kitchen Manager	1	1			1
Meals	Kitchen Mulahs	3	3			3
Meals	Kitchen Minions	8	8			8
Meals	SupVolSup	1	1		1	
Meals	Vol Sup	2	2		2	
		15	15	0	3	12
		57	60	5	31	24

# SWIM 2005 Budget - Version A - 172

## Based on Current Trends

	Registration	Room/Use	Food	Full Ride	Late Fees	Early Bird	Cost	Cost	
							Incr Room	Incr Food	
19+	110	70	120	300	20	-10	60	45	
19+Offsite	110	40	120	270	20	-10	0	45	
19+FT	80	70	120	270	20	-10	60	45	
19+ on Staff	0	70	120	190	20	-10	60	45	
13-18	70	60	60	190	20	-10	60	40	
ages 6-12	70	40	30	140	20	-10	60	40	
ages 3-5	70	40	10	120	20	-10	60	20	
								2.5	Single Meal
Camp Fees	2003	2004	2005	2006					
	600/night for 60	660/night for 60	660/night for 60	2090/night for 150					
	75/ea addl hr	75/ea addl hr	75/ea addl hr	1400/night for 100					
	9/night	10/night	10/night	14/night					
	150/2hr for pool	150/2hr for pool	150/2hr for pool	160/2hr for pool					
	100 to 120/campfire	100 to 120/campfire	100 to 120/campfire	100 to 120/campfire					
SWIM Staff	2005 Late Fees	Early Bird	\$ Can	2004			\$ Can Exch	Discount	
Credit \$110	31	0	0	25					
Credit \$300	24	0	0	25					
Participants							0.83		Food Costs
19+	65	10	5	5	70		249	-51	\$ 6,875.00
19+Offsite	19	0	0	0	19		224.1	-45.9	
19+FT	1	0	0	0	1		224.1	-45.9	
13-18	22	10	0	0	22		157.7	-32.3	
ages 6-12	5	0	0	0	5		116.2	-23.8	
ages 3-5	5	0	0	0	5		99.6	-20.4	

**Total 172 172**

**Income \$46,863**  
**Expense \$50,445**  
**Profit (\$3,582)**

**Budget for SWIM 2005 \$8,390.00 \$8,390.00 \$26,243.00 \$26,243.00**  
**Totals (columns added multiple ways to catch typos) \$46,863.00 \$46,863.00 \$50,445.00 \$50,445.00**

Dept	Type	Description	Qty	Amt/Unit	Income	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot
Overhead (minimum income/expense)			60							
Registration		19+ on Staff	55	110	6050					
Registration		19+ not Staff	5	110	550					
Room		19+	60	70	4200		60	60	3600	
Meals	Food	19+	60	120	7200		60	45	2700	
Admin	Staff	Reg Comp	12	-110	-1320	18000			0	6300
Adult Prog	Staff	Reg Comp	16	-110	-1760				0	
Youth	Staff	Reg Comp	0	-110	0				0	
Teens	Staff	Reg Comp	0	-110	0				0	
Admin	Staff	Full Comp	1	-300	-300	-3080			0	0
Adult Prog	Staff	Full Comp	0	-300	0				0	
Youth	Staff	Full Comp	6	-300	-1800				0	
Teens	Staff	Full Comp	5	-300	-1500				0	
Meals	Food	Gopher Mileage				-3600	1	100	100	0
Meals	Staff	Cook Fees (includes employee leasing if needed*)					0	800	0	
		*Florida law requires worker's comp if 2 or more paid employees								
Meals	Staff	Reg Comp	3	-110	-330				0	
Meals	Staff	Full Comp	12	-300	-3600				0	
						-3930				100
Admin	Board/Staff	Meeting					2	250	500	
Admin	Board/Staff	Travel/Reim	2	500	1000		2	3500	7000	
Admin	Board/Staff	CU2C2 Meeting					1	600	600	
Admin	Board/Staff	Search Committee					1	1000	1000	
Admin	Director	Discretionary					1	300	300	
Admin	Insurance						1	2100	2100	
Admin	Advertising	CU2C2					1	375	375	
Admin	Dues	CU2C2					172	1.5	258	
Admin	Brochure	Printing & Mailing					1	3500	3500	
Admin	Website	Hosting & DNS					1	150	150	
Admin	Storage	Rental					1	700	700	
Admin	Owaissa Bauer	Rental Adj					6	60	360	
Admin	Owaissa Bauer	Rental Xtras					1	175	175	
Admin	Owaissa Bauer	Pool					4	75	300	
Admin	Porta Johns	Rental					1	300	300	
Admin	Star Car	Rental					1	200	200	

Admin	Supplies	First Aid	1	100	100
Admin	Supplies	Misc	1	100	100
Adult Prog	Fair Day	Rental	1	400	400
Adult Prog	Tent	Rental	0	2000	0
Adult Prog	Tent	Purchase	5	200	1000
Adult Prog	Chair/Table	Rental	1	200	200
Adult Prog	Supplies	New Years	1	125	125
Adult Prog	Supplies	Newsletter	1	100	100
			1000		19843

## Incremental income/expense

Registration		19+	60	110	6600		
Registration		19+Offsite	19	110	2090		
Registration		19+FT	1	80	80		
Registration		13-18	22	70	1540		
Registration		ages 6-12	5	70	350		
Registration		ages 3-5	5	70	350		
						11010	0
Registration	Late Fees	19+	10	20	200		
Registration	Late Fees	19+Offsite	0	20	0		
Registration	Late Fees	19+FT	0	20	0		
Registration	Late Fees	13-18	10	20	200		
Registration	Late Fees	ages 6-12	0	20	0		
Registration	Late Fees	ages 3-5	0	20	0		
						400	0
Registration	Early Bird	19+	5	-10	-50		
Registration	Early Bird	19+Offsite	0	-10	0		
Registration	Early Bird	19+FT	0	-10	0		
Registration	Early Bird	13-18	0	-10	0		
Registration	Early Bird	ages 6-12	0	-10	0		
Registration	Early Bird	ages 3-5	0	-10	0		
						-50	0
Registration	\$ Can	19+	5	-51	-255		
Registration	\$ Can	19+Offsite	0	-45.9	0		
Registration	\$ Can	19+FT	0	-45.9	0		
Registration	\$ Can	13-18	0	-32.3	0		
Registration	\$ Can	ages 6-12	0	-23.8	0		
Registration	\$ Can	ages 3-5	0	-20.4	0		
						-255	

## Base income/expense (172 Occupancy)

Room		19+	60	70	4200		60	60	3600	
Room		19+Offsite	19	40	760		19	0	0	
Room		19+FT	1	70	70		1	60	60	
Room		13-18	22	60	1320		22	60	1320	
Room		ages 6-12	5	40	200		5	60	300	
Room		ages 3-5	5	40	200		5	60	300	
						6750				5580
Meals	Food	19+	60	120	7200		60	45	2700	
Meals	Food	19+Offsite	5	120	600		5	45	225	
Meals	Food	19+FT	1	120	120		1	45	45	
Meals	Food	13-18	22	60	1320		22	40	880	
Meals	Food	ages 6-12	5	30	150		5	40	200	
Meals	Food	ages 3-5	5	10	50		5	20	100	
Meals	Food	A La Carte	10	5	50		10	2.5	25	
						9490				4175

Adult Prog	Adventure	Fees/Avg	140	37.5	5250	140	32	4480
Adult Prog	Workshops	Fees/Avg	140	2	280	140	2	280
Youth	Youth	Trip Fees	10	20	200	10	20	200
Youth	Youth	Supplies	10	0	0	10	15	150
Teens	Teens	Trip Fees	22	30	660	22	15	330
Teens	Teens	Supplies	22	0	0	22	15	330
Adult Prog	Auction	Donations	2000	1	2000	310	1	310
Adult Prog	Scholarships	Awards	0	0	0	2000	1	2000
Adult Prog	Pre-Camp	X-mas	68	8	544	1	417	417
Adult Prog	Pre-Camp	Home Hosp	18	8	144	0	0	0
Adult Prog	Camp Store		185	1	185	0	0	0
Adult Prog	Coffee & happy hour		0	0	0	0	0	0
Adult Prog	New Years Guest		5	35	175	0	0	0
Adult Prog	Serendipity Sales		440	1	440	200	1	200
Adult Prog	T-shirts		50	12	600	100	5	500
Admin	Mugbook	Toner & Paper	130	5	650	160	1	160

Adult Prog	Vans	Fuel	4	100	400
Adult Prog	Vans	Tolls	4	15	60
Adult Prog	Minivan	Rental	4	600	2400
Youth	Vans	Fuel	1	100	100
Youth	Vans	Tolls	1	15	15
Youth	Vans	Rental	1	1000	1000
Teens	Vans	Fuel	1	100	100
Teens	Vans	Tolls	1	15	15
Teens	Vans	Rental	1	1000	1000
			0		5090

# SWIM 2005 Budget - Version A - 222

## Solve budget with increased enrollment without rate increase

	Registration	Room/Use	Food	Full Ride	Late Fees	Early Bird	Cost	Cost	
							Incr Room	Incr Food	
19+	110	70	120	300	20	-10	60	45	
19+Offsite	110	40	120	270	20	-10	0	45	
19+FT	80	70	120	270	20	-10	60	45	
19+ on Staff	0	70	120	190	20	-10	60	45	
13-18	70	60	60	190	20	-10	60	40	
ages 6-12	70	40	30	140	20	-10	60	40	
ages 3-5	70	40	10	120	20	-10	60	20	
								2.5	Single Meal
Camp Fees	2003	2004	2005	2006					
	600/night for 60	660/night for 60	660/night for 60	2090/night for 150					
	75/ea addl hr	75/ea addl hr	75/ea addl hr	1400/night for 100					
	9/night	10/night	10/night	14/night					
	150/2hr for pool	150/2hr for pool	150/2hr for pool	160/2hr for pool					
	100 to 120/campfire	100 to 120/campfire	100 to 120/campfire	100 to 120/campfire					
SWIM Staff	2005 Late Fees	Early Bird	\$ Can	2004			\$ Can Exch	Discount	
Credit \$110	31	0	0	25					
Credit \$300	24	0	0	25					
Participants							0.83		Food Costs
19+	115	10	5	5	70		249	-51	\$ 9,125.00
19+Offsite	19	0	0	0	19		224.1	-45.9	
19+FT	1	0	0	0	1		224.1	-45.9	
13-18	22	10	0	0	22		157.7	-32.3	
ages 6-12	5	0	0	0	5		116.2	-23.8	
ages 3-5	5	0	0	0	5		99.6	-20.4	

**Total 222 172**

**Income \$63,838**

**Expense \$58,895**

**Profit \$4,943**

Budget for SWIM 2005	\$8,390.00	\$8,390.00	\$27,743.00	\$27,743.00
Totals (columns added multiple ways to catch typos)	\$63,838.00	\$63,838.00	\$58,895.00	\$58,895.00

Dept	Type	Description	Qty	Amt/Unit	Income	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot
Overhead (minimum income/expense)			60							
Registration		19+ on Staff	55	110	6050					
Registration		19+ not Staff	5	110	550					
Room		19+	60	70	4200		60	60	3600	
Meals	Food	19+	60	120	7200		60	45	2700	
						18000				6300
Admin	Staff	Reg Comp	12	-110	-1320				0	
Adult Prog	Staff	Reg Comp	16	-110	-1760				0	
Youth	Staff	Reg Comp	0	-110	0				0	
Teens	Staff	Reg Comp	0	-110	0				0	
						-3080				0
Admin	Staff	Full Comp	1	-300	-300				0	
Adult Prog	Staff	Full Comp	0	-300	0				0	
Youth	Staff	Full Comp	6	-300	-1800				0	
Teens	Staff	Full Comp	5	-300	-1500				0	
						-3600				0
Meals	Food	Gopher Mileage					1	100	100	
Meals	Staff	Cook Fees (includes employee leasing if needed*)					0	800	0	
		*Florida law requires worker's comp if 2 or more paid employees								
Meals	Staff	Reg Comp	3	-110	-330				0	
Meals	Staff	Full Comp	12	-300	-3600				0	
						-3930				100
Admin	Board/Staff	Meeting					2	250	500	
Admin	Board/Staff	Travel/Reim	2	500	1000		2	3500	7000	
Admin	Board/Staff	CU2C2 Meeting					1	600	600	
Admin	Board/Staff	Search Committee					1	1000	1000	
Admin	Director	Discretionary					1	300	300	
Admin	Insurance						1	2100	2100	
Admin	Advertising	CU2C2					1	375	375	
Admin	Dues	CU2C2					172	1.5	258	
Admin	Post Card	Printing & Mailing					1	1500	1500	
Admin	Brochure	Printing & Mailing					1	3500	3500	
Admin	Website	Hosting & DNS					1	150	150	
Admin	Storage	Rental					1	700	700	
Admin	Owaissa Bauer	Rental Adj					6	60	360	
Admin	Owaissa Bauer	Rental Xtras					1	175	175	
Admin	Owaissa Bauer	Pool					4	75	300	
Admin	Porta Johns	Rental					1	300	300	

Admin	Star Car	Rental		1	200	200	
Admin	Supplies	First Aid		1	100	100	
Admin	Supplies	Misc		1	100	100	
Adult Prog	Fair Day	Rental		1	400	400	
Adult Prog	Tent	Rental		0	2000	0	
Adult Prog	Tent	Purchase		5	200	1000	
Adult Prog	Chair/Table	Rental		1	200	200	
Adult Prog	Supplies	New Years		1	125	125	
Adult Prog	Supplies	Newsletter		1	100	100	
			1000				21343

Incremental income/expense

Registration		19+	110	110	12100		
Registration		19+Offsite	19	110	2090		
Registration		19+FT	1	80	80		
Registration		13-18	22	70	1540		
Registration		ages 6-12	5	70	350		
Registration		ages 3-5	5	70	350		
					16510		0
Registration	Late Fees	19+	10	20	200		
Registration	Late Fees	19+Offsite	0	20	0		
Registration	Late Fees	19+FT	0	20	0		
Registration	Late Fees	13-18	10	20	200		
Registration	Late Fees	ages 6-12	0	20	0		
Registration	Late Fees	ages 3-5	0	20	0		
					400		0
Registration	Early Bird	19+	5	-10	-50		
Registration	Early Bird	19+Offsite	0	-10	0		
Registration	Early Bird	19+FT	0	-10	0		
Registration	Early Bird	13-18	0	-10	0		
Registration	Early Bird	ages 6-12	0	-10	0		
Registration	Early Bird	ages 3-5	0	-10	0		
					-50		0
Registration	\$ Can	19+	5	-51	-255		
Registration	\$ Can	19+Offsite	0	-45.9	0		
Registration	\$ Can	19+FT	0	-45.9	0		
Registration	\$ Can	13-18	0	-32.3	0		
Registration	\$ Can	ages 6-12	0	-23.8	0		
Registration	\$ Can	ages 3-5	0	-20.4	0		
					-255		

Base income/expense (172 Occupancy)

Room		19+	110	70	7700	110	60	6600	
Room		19+Offsite	19	40	760	19	0	0	
Room		19+FT	1	70	70	1	60	60	
Room		13-18	22	60	1320	22	60	1320	
Room		ages 6-12	5	40	200	5	60	300	
Room		ages 3-5	5	40	200	5	60	300	
					10250				8580
Meals	Food	19+	110	120	13200	110	45	4950	
Meals	Food	19+Offsite	5	120	600	5	45	225	
Meals	Food	19+FT	1	120	120	1	45	45	
Meals	Food	13-18	22	60	1320	22	40	880	
Meals	Food	ages 6-12	5	30	150	5	40	200	
Meals	Food	ages 3-5	5	10	50	5	20	100	
Meals	Food	A La Carte	10	5	50	10	2.5	25	
					15490				6425
Adult Prog	Adventure	Fees/Avg	190	37.5	7125	190	32	6080	
Adult Prog	Workshops	Fees/Avg	190	2	380	190	2	380	
Youth	Youth	Trip Fees	10	20	200	10	20	200	
Youth	Youth	Supplies	10	0	0	10	15	150	
Teens	Teens	Trip Fees	22	30	660	22	15	330	
Teens	Teens	Supplies	22	0	0	22	15	330	
Adult Prog	Auction	Donations	2000	1	2000	310	1	310	
Adult Prog	Scholarships	Awards	0	0	0	2000	1	2000	
Adult Prog	Pre-Camp	X-mas	68	8	544	1	417	417	
Adult Prog	Pre-Camp	Home Hosp	18	8	144	0	0	0	
Adult Prog	Camp Store		185	1	185	0	0	0	
Adult Prog	Coffee & happy hour		0	0	0	0	0	0	
Adult Prog	New Years Guest		5	35	175	0	0	0	
Adult Prog	Serendipity Sales		440	1	440	200	1	200	
Adult Prog	T-shirts		50	12	600	100	5	500	
Admin	Mugbook	Toner & Paper	130	5	650	160	1	160	
					13103				11057

Adult Prog	Vans	Fuel		4	100	400	
Adult Prog	Vans	Tolls		4	15	60	
Adult Prog	Minivan	Rental		4	600	2400	
Youth	Vans	Fuel		1	100	100	
Youth	Vans	Tolls		1	15	15	
Youth	Vans	Rental		1	1000	1000	
Teens	Vans	Fuel		1	100	100	
Teens	Vans	Tolls		1	15	15	
Teens	Vans	Rental		1	1000	1000	
			0				5090

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**Based on Current Trends with 2006 Expenses & Rate Increase**

	Registration	Room/Use	Food	Full Ride	Late Fees	Early Bird	Cost Incr Room	Cost Incr Food	
19+	120	90	120	330	40	-20	84	45	
19+Offsite	120	0	120	240	40	-20	0	45	
19+FT	90	90	120	300	40	-20	84	45	
19+ on Staff	0	90	120	210	40	-20	84	45	
13-18	70	90	60	220	40	-20	84	40	
ages 6-12	70	90	40	200	40	-20	84	40	
ages 3-5	70	90	20	180	40	-20	84	20	
								2.5	Single Meal
Camp Fees	2003		2004		2005		2006		
	600/night for 60		660/night for 60		660/night for 60		2090/night for 150		
	75/ea addl hr		75/ea addl hr		75/ea addl hr		1400/night for 100		
	9/night		10/night		10/night		14/night		
	150/2hr for pool		150/2hr for pool		150/2hr for pool		160/2hr for pool		
	100 to 120/campfire		100 to 120/campfire		100 to 120/campfire		100 to 120/campfire		
SWIM Staff	2005	Late Fees	Early Bird	\$ Can	2004		\$ Can Exch	Discount	
Credit \$110	31	0	0	0	25				
Credit \$300	24	0	0	0	25				
Participants							0.83		Food Costs
19+	65	10	5	5	70		273.9	-56.1	\$ 6,875.00
19+Offsite	19	0	0	0	19		199.2	-40.8	
19+FT	1	0	0	0	1		249	-51	
13-18	22	10	0	0	22		182.6	-37.4	
ages 6-12	5	0	0	0	5		166	-34	
ages 3-5	5	0	0	0	5		149.4	-30.6	

**Total 172 172**

**Income \$50,478**

**Expense \$47,782**

**Profit \$2,696**

Budget for SWIM 2005	\$9,160.00	\$9,160.00	\$22,468.00	\$22,468.00
Totals (columns added multiple ways to catch typos)	\$50,477.50	\$50,477.50	\$47,782.00	\$47,782.00

Dept	Type	Description	Qty	Amt/Unit	Income	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot
Overhead (minimum income/expense)			60							
Registration		19+ on Staff	55	120	6600					
Registration		19+ not Staff	5	120	600					
Room		19+	60	90	5400		60	84	5040	
Meals	Food	19+	60	120	7200		60	45	2700	
						19800				7740
Admin	Staff	Reg Comp	12	-120	-1440					0
Adult Prog	Staff	Reg Comp	16	-120	-1920					0
Youth	Staff	Reg Comp	0	-120	0					0
Teens	Staff	Reg Comp	0	-120	0					0
						-3360				0
Admin	Staff	Full Comp	1	-330	-330					0
Adult Prog	Staff	Full Comp	0	-330	0					0
Youth	Staff	Full Comp	6	-330	-1980					0
Teens	Staff	Full Comp	5	-330	-1650					0
						-3960				0
Meals	Food	Gopher Mileage					1	100	100	
Meals	Staff	Cook Fees (includes employee leasing if needed*)					0	800	0	
		*Florida law requires worker's comp if 2 or more paid employees								
Meals	Staff	Reg Comp	3	-120	-360					0
Meals	Staff	Full Comp	12	-330	-3960					0
						-4320				100
Admin	Board/Staff	Meeting					2	250	500	
Admin	Board/Staff	Travel/Reim	2	500	1000		2	2000	4000	
Admin	Board/Staff	CU2C2 Meeting					1	600	600	
Admin	Board/Staff	Search Committee					0	1000	0	
Admin	Director	Discretionary					1	300	300	
Admin	Insurance						1	2100	2100	
Admin	Advertising	CU2C2					1	375	375	
Admin	Dues	CU2C2					172	1.5	258	
Admin	Brochure	Printing & Mailing					1	3500	3500	
Admin	Website	Hosting & DNS					1	150	150	
Admin	Storage	Rental					1	800	800	
Admin	Owaissa Bauer	Rental Adj					0	0	0	
Admin	Owaissa Bauer	Rental Xtras					1	200	200	
Admin	Owaissa Bauer	Pool					4	80	320	
Admin	Porta Johns	Rental					1	300	300	
Admin	Star Car	Rental					1	200	200	



Admin	Supplies	First Aid	1	100	100
Admin	Supplies	Misc	1	100	100
Adult Prog	Fair Day	Rental	1	400	400
Adult Prog	Tent	Rental	0	2000	0
Adult Prog	Tent	Purchase	0	200	0
Adult Prog	Chair/Table	Rental	1	200	200
Adult Prog	Supplies	New Years	1	125	125
Adult Prog	Supplies	Newsletter	1	100	100
			1000		14628

## Incremental income/expense

Registration		19+	60	120	7200		
Registration		19+Offsite	19	120	2280		
Registration		19+FT	1	90	90		
Registration		13-18	22	70	1540		
Registration		ages 6-12	5	70	350		
Registration		ages 3-5	5	70	350		
						11810	0
Registration	Late Fees	19+	10	40	400		
Registration	Late Fees	19+Offsite	0	40	0		
Registration	Late Fees	19+FT	0	40	0		
Registration	Late Fees	13-18	10	40	400		
Registration	Late Fees	ages 6-12	0	40	0		
Registration	Late Fees	ages 3-5	0	40	0		
						800	0
Registration	Early Bird	19+	5	-20	-100		
Registration	Early Bird	19+Offsite	0	-20	0		
Registration	Early Bird	19+FT	0	-20	0		
Registration	Early Bird	13-18	0	-20	0		
Registration	Early Bird	ages 6-12	0	-20	0		
Registration	Early Bird	ages 3-5	0	-20	0		
						-100	0
Registration	\$ Can	19+	5	-56.1	-280.5		
Registration	\$ Can	19+Offsite	0	-40.8	0		
Registration	\$ Can	19+FT	0	-51	0		
Registration	\$ Can	13-18	0	-37.4	0		
Registration	\$ Can	ages 6-12	0	-34	0		
Registration	\$ Can	ages 3-5	0	-30.6	0		
						-280.5	

## Base income/expense (172 Occupancy)

Room		19+	60	90	5400		60	84	5040	
Room		19+Offsite	19	0	0		19	0	0	
Room		19+FT	1	90	90		1	84	84	
Room		13-18	22	90	1980		22	84	1848	
Room		ages 6-12	5	90	450		5	84	420	
Room		ages 3-5	5	90	450		5	84	420	
						8370				7812
Meals	Food	19+	60	120	7200		60	45	2700	
Meals	Food	19+Offsite	5	120	600		5	45	225	
Meals	Food	19+FT	1	120	120		1	45	45	
Meals	Food	13-18	22	60	1320		22	40	880	
Meals	Food	ages 6-12	5	40	200		5	40	200	
Meals	Food	ages 3-5	5	20	100		5	20	100	
Meals	Food	A La Carte	10	5	50		10	2.5	25	
						9590				4175

Adult Prog	Adventure	Fees/Avg	140	37.5	5250	140	24	3360
Adult Prog	Workshops	Fees/Avg	140	2	280	140	2	280
Youth	Youth	Trip Fees	10	20	200	10	20	200
Youth	Youth	Supplies	10	0	0	10	15	150
Teens	Teens	Trip Fees	22	30	660	22	15	330
Teens	Teens	Supplies	22	0	0	22	15	330
Adult Prog	Auction	Donations	2000	1	2000	310	1	310
Adult Prog	Scholarships	Awards	0	0	0	2000	1	2000
Adult Prog	Pre-Camp	X-mas	68	8	544	1	417	417
Adult Prog	Pre-Camp	Home Hosp	18	8	144	0	0	0
Adult Prog	Camp Store		185	1	185	0	0	0
Adult Prog	Coffee & happy hour		0	0	0	0	0	0
Adult Prog	New Years Guest		5	35	175	0	0	0
Adult Prog	Serendipity Sales		440	1	440	200	1	200
Adult Prog	T-shirts		50	12	600	100	5	500
Admin	Mugbook	Toner & Paper	130	5	650	160	1	160

Adult Prog	Vans	Fuel	4	100	400
Adult Prog	Vans	Tolls	4	15	60
Adult Prog	Minivan	Rental	4	600	2400
Youth	Vans	Fuel	1	100	100
Youth	Vans	Tolls	1	15	15
Youth	Vans	Rental	1	1000	1000
Teens	Vans	Fuel	1	100	100
Teens	Vans	Tolls	1	15	15
Teens	Vans	Rental	1	1000	1000
			0		5090

# SWIM 2005 Budget - Version B - 172

## Rate increases

	Registration	Room/Use	Food	Full Ride	Late Fees	Early Bird	Cost Incr Room	Cost Incr Food
19+	120	90	120	330	40	-20	60	45
19+Offsite	120	0	120	240	40	-20	0	45
19+FT	90	90	120	300	40	-20	60	45
19+ on Staff	0	90	120	210	40	-20	60	45
13-18	60	90	60	210	40	-20	60	40
ages 6-12	60	90	40	190	40	-20	60	40
ages 3-5	60	90	20	170	40	-20	60	20
								2.5 Single Meal

Camp Fees	2003	2004	2005	2006
	600/night for 60	660/night for 60	660/night for 60	2090/night for 150
	75/ea addl hr	75/ea addl hr	75/ea addl hr	1400/night for 100
	9/night	10/night	10/night	14/night
	150/2hr for pool	150/2hr for pool	150/2hr for pool	160/2hr for pool
	100 to 120/campfire	100 to 120/campfire	100 to 120/campfire	100 to 120/campfire

SWIM Staff	2005 Late Fees	Early Bird	\$ Can	2004	\$ Can Exch	Discount
Credit \$110	31	0	0	25		
Credit \$300	24	0	0	25		

Participants						0.83		Food Costs
19+	65	10	5	5	70	273.9	-56.1	\$ 6,875.00
19+Offsite	19	0	0	0	19	199.2	-40.8	
19+FT	1	0	0	0	1	249	-51	
13-18	22	10	0	0	22	174.3	-35.7	
ages 6-12	5	0	0	0	5	157.7	-32.3	
ages 3-5	5	0	0	0	5	141.1	-28.9	

**Total 172 172**

**Income \$50,158**  
**Expense \$50,445**  
**Profit (\$288)**

<b>Budget for SWIM 2005</b>	<b>\$9,160.00</b>	<b>\$9,160.00</b>	<b>\$26,243.00</b>	<b>\$26,243.00</b>
<b>Totals (columns added multiple ways to catch typos)</b>	<b>\$50,157.50</b>	<b>\$50,157.50</b>	<b>\$50,445.00</b>	<b>\$50,445.00</b>

Dept	Type	Description	Qty	Amt/Unit	Income	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot
Overhead (minimum income/expense)			60							
Registration		19+ on Staff	55	120	6600					
Registration		19+ not Staff	5	120	600					
Room		19+	60	90	5400			60	60	3600
Meals	Food	19+	60	120	7200			60	45	2700
						19800				6300
Admin	Staff	Reg Comp	12	-120	-1440					0
Adult Prog	Staff	Reg Comp	16	-120	-1920					0
Youth	Staff	Reg Comp	0	-120	0					0
Teens	Staff	Reg Comp	0	-120	0					0
						-3360				0
Admin	Staff	Full Comp	1	-330	-330					0
Adult Prog	Staff	Full Comp	0	-330	0					0
Youth	Staff	Full Comp	6	-330	-1980					0
Teens	Staff	Full Comp	5	-330	-1650					0
						-3960				0
Meals	Food	Gopher Mileage					1	100	100	
Meals	Staff	Cook Fees (includes employee leasing if needed*)					0	800	0	
		*Florida law requires worker's comp if 2 or more paid employees								
Meals	Staff	Reg Comp	3	-120	-360					0
Meals	Staff	Full Comp	12	-330	-3960					0
						-4320				100
Admin	Board/Staff	Meeting					2	250	500	
Admin	Board/Staff	Travel/Reim	2	500	1000		2	3500	7000	
Admin	Board/Staff	CU2C2 Meeting					1	600	600	
Admin	Board/Staff	Search Committee					1	1000	1000	
Admin	Director	Discretionary					1	300	300	
Admin	Insurance						1	2100	2100	
Admin	Advertising	CU2C2					1	375	375	
Admin	Dues	CU2C2					172	1.5	258	
Admin	Brochure	Printing & Mailing					1	3500	3500	
Admin	Website	Hosting & DNS					1	150	150	
Admin	Storage	Rental					1	700	700	
Admin	Owaissa Bauer	Rental Adj					6	60	360	
Admin	Owaissa Bauer	Rental Xtras					1	175	175	
Admin	Owaissa Bauer	Pool					4	75	300	
Admin	Porta Johns	Rental					1	300	300	
Admin	Star Car	Rental					1	200	200	

Admin	Supplies	First Aid	1	100	100
Admin	Supplies	Misc	1	100	100
Adult Prog	Fair Day	Rental	1	400	400
Adult Prog	Tent	Rental	0	2000	0
Adult Prog	Tent	Purchase	5	200	1000
Adult Prog	Chair/Table	Rental	1	200	200
Adult Prog	Supplies	New Years	1	125	125
Adult Prog	Supplies	Newsletter	1	100	100
			1000		19843

## Incremental income/expense

Registration		19+	60	120	7200		
Registration		19+Offsite	19	120	2280		
Registration		19+FT	1	90	90		
Registration		13-18	22	60	1320		
Registration		ages 6-12	5	60	300		
Registration		ages 3-5	5	60	300		
						11490	0
Registration	Late Fees	19+	10	40	400		
Registration	Late Fees	19+Offsite	0	40	0		
Registration	Late Fees	19+FT	0	40	0		
Registration	Late Fees	13-18	10	40	400		
Registration	Late Fees	ages 6-12	0	40	0		
Registration	Late Fees	ages 3-5	0	40	0		
						800	0
Registration	Early Bird	19+	5	-20	-100		
Registration	Early Bird	19+Offsite	0	-20	0		
Registration	Early Bird	19+FT	0	-20	0		
Registration	Early Bird	13-18	0	-20	0		
Registration	Early Bird	ages 6-12	0	-20	0		
Registration	Early Bird	ages 3-5	0	-20	0		
						-100	0
Registration	\$ Can	19+	5	-56.1	-280.5		
Registration	\$ Can	19+Offsite	0	-40.8	0		
Registration	\$ Can	19+FT	0	-51	0		
Registration	\$ Can	13-18	0	-35.7	0		
Registration	\$ Can	ages 6-12	0	-32.3	0		
Registration	\$ Can	ages 3-5	0	-28.9	0		
						-280.5	

## Base income/expense (172 Occupancy)

Room		19+	60	90	5400		60	60	3600	
Room		19+Offsite	19	0	0		19	0	0	
Room		19+FT	1	90	90		1	60	60	
Room		13-18	22	90	1980		22	60	1320	
Room		ages 6-12	5	90	450		5	60	300	
Room		ages 3-5	5	90	450		5	60	300	
						8370				5580
Meals	Food	19+	60	120	7200		60	45	2700	
Meals	Food	19+Offsite	5	120	600		5	45	225	
Meals	Food	19+FT	1	120	120		1	45	45	
Meals	Food	13-18	22	60	1320		22	40	880	
Meals	Food	ages 6-12	5	40	200		5	40	200	
Meals	Food	ages 3-5	5	20	100		5	20	100	
Meals	Food	A La Carte	10	5	50		10	2.5	25	
						9590				4175

Adult Prog	Adventure	Fees/Avg	140	37.5	5250	140	32	4480
Adult Prog	Workshops	Fees/Avg	140	2	280	140	2	280
Youth	Youth	Trip Fees	10	20	200	10	20	200
Youth	Youth	Supplies	10	0	0	10	15	150
Teens	Teens	Trip Fees	22	30	660	22	15	330
Teens	Teens	Supplies	22	0	0	22	15	330
Adult Prog	Auction	Donations	2000	1	2000	310	1	310
Adult Prog	Scholarships	Awards	0	0	0	2000	1	2000
Adult Prog	Pre-Camp	X-mas	68	8	544	1	417	417
Adult Prog	Pre-Camp	Home Hosp	18	8	144	0	0	0
Adult Prog	Camp Store		185	1	185	0	0	0
Adult Prog	Coffee & happy hour		0	0	0	0	0	0
Adult Prog	New Years Guest		5	35	175	0	0	0
Adult Prog	Serendipity Sales		440	1	440	200	1	200
Adult Prog	T-shirts		50	12	600	100	5	500
Admin	Mugbook	Toner & Paper	130	5	650	160	1	160

Adult Prog	Vans	Fuel	4	100	400
Adult Prog	Vans	Tolls	4	15	60
Adult Prog	Minivan	Rental	4	600	2400
Youth	Vans	Fuel	1	100	100
Youth	Vans	Tolls	1	15	15
Youth	Vans	Rental	1	1000	1000
Teens	Vans	Fuel	1	100	100
Teens	Vans	Tolls	1	15	15
Teens	Vans	Rental	1	1000	1000
			0		5090

# SWIM 2005 Budget - Version B - 202

## Rate increases and increased attendance

	Registration	Room/Use	Food	Full Ride	Late Fees	Early Bird	Cost Incr Room	Cost Incr Food
19+	120	90	120	330	40	-20	60	45
19+Offsite	120	0	120	240	40	-20	0	45
19+FT	90	90	120	300	40	-20	60	45
19+ on Staff	0	90	120	210	40	-20	60	45
13-18	60	90	60	210	40	-20	60	40
ages 6-12	60	90	40	190	40	-20	60	40
ages 3-5	60	90	20	170	40	-20	60	20
								2.5 Single Meal

Camp Fees	2003	2004	2005	2006
	600/night for 60	660/night for 60	660/night for 60	2090/night for 150
	75/ea addl hr	75/ea addl hr	75/ea addl hr	1400/night for 100
	9/night	10/night	10/night	14/night
	150/2hr for pool	150/2hr for pool	150/2hr for pool	160/2hr for pool
	100 to 120/campfire	100 to 120/campfire	100 to 120/campfire	100 to 120/campfire

SWIM Staff	2005 Late Fees	Early Bird	\$ Can	2004	\$ Can Exch	Discount
Credit \$110	31	0	0	25		
Credit \$300	24	0	0	25		

Participants									Food Costs
19+	95	10	5	5	70	273.9	-56.1		\$ 8,225.00
19+Offsite	19	0	0	0	19	199.2	-40.8		
19+FT	1	0	0	0	1	249	-51		
13-18	22	10	0	0	22	174.3	-35.7		
ages 6-12	5	0	0	0	5	157.7	-32.3		
ages 3-5	5	0	0	0	5	141.1	-28.9		

**Total 202 172**

**Income \$61,243**

**Expense \$55,365**

**Profit \$5,878**

<b>Budget for SWIM 2005</b>	<b>\$9,160.00</b>	<b>\$9,160.00</b>	<b>\$26,993.00</b>	<b>\$26,993.00</b>
<b>Totals (columns added multiple ways to catch typos)</b>	<b>\$61,242.50</b>	<b>\$61,242.50</b>	<b>\$55,365.00</b>	<b>\$55,365.00</b>

Dept	Type	Description	Qty	Amt/Unit	Income	Inc Subtot	Qty	Cost/Unit	Expense	Exp Subtot
Overhead (minimum income/expense)			60							
Registration		19+ on Staff	55	120	6600					
Registration		19+ not Staff	5	120	600					
Room		19+	60	90	5400			60	60	3600
Meals	Food	19+	60	120	7200			60	45	2700
						19800				6300
Admin	Staff	Reg Comp	12	-120	-1440					0
Adult Prog	Staff	Reg Comp	16	-120	-1920					0
Youth	Staff	Reg Comp	0	-120	0					0
Teens	Staff	Reg Comp	0	-120	0					0
						-3360				0
Admin	Staff	Full Comp	1	-330	-330					0
Adult Prog	Staff	Full Comp	0	-330	0					0
Youth	Staff	Full Comp	6	-330	-1980					0
Teens	Staff	Full Comp	5	-330	-1650					0
						-3960				0
Meals	Food	Gopher Mileage					1	100	100	
Meals	Staff	Cook Fees (includes employee leasing if needed*)					0	800	0	
		*Florida law requires worker's comp if 2 or more paid employees								
Meals	Staff	Reg Comp	3	-120	-360					0
Meals	Staff	Full Comp	12	-330	-3960					0
						-4320				100
Admin	Board/Staff	Meeting					2	250	500	
Admin	Board/Staff	Travel/Reim	2	500	1000		2	3500	7000	
Admin	Board/Staff	CU2C2 Meeting					1	600	600	
Admin	Board/Staff	Search Committee					1	1000	1000	
Admin	Director	Discretionary					1	300	300	
Admin	Insurance						1	2100	2100	
Admin	Advertising	CU2C2					1	375	375	
Admin	Dues	CU2C2					172	1.5	258	
Admin	Postcard	Printing & Mailing					1	750	750	
Admin	Brochure	Printing & Mailing					1	3500	3500	
Admin	Website	Hosting & DNS					1	150	150	
Admin	Storage	Rental					1	700	700	
Admin	Owaissa Bauer	Rental Adj					6	60	360	
Admin	Owaissa Bauer	Rental Xtras					1	175	175	
Admin	Owaissa Bauer	Pool					4	75	300	
Admin	Porta Johns	Rental					1	300	300	

Admin	Star Car	Rental		1	200	200	
Admin	Supplies	First Aid		1	100	100	
Admin	Supplies	Misc		1	100	100	
Adult Prog	Fair Day	Rental		1	400	400	
Adult Prog	Tent	Rental		0	2000	0	
Adult Prog	Tent	Purchase		5	200	1000	
Adult Prog	Chair/Table	Rental		1	200	200	
Adult Prog	Supplies	New Years		1	125	125	
Adult Prog	Supplies	Newsletter		1	100	100	
				1000			20593

Incremental income/expense

Registration		19+	90	120	10800		
Registration		19+Offsite	19	120	2280		
Registration		19+FT	1	90	90		
Registration		13-18	22	60	1320		
Registration		ages 6-12	5	60	300		
Registration		ages 3-5	5	60	300		
						15090	0
Registration	Late Fees	19+	10	40	400		
Registration	Late Fees	19+Offsite	0	40	0		
Registration	Late Fees	19+FT	0	40	0		
Registration	Late Fees	13-18	10	40	400		
Registration	Late Fees	ages 6-12	0	40	0		
Registration	Late Fees	ages 3-5	0	40	0		
						800	0
Registration	Early Bird	19+	5	-20	-100		
Registration	Early Bird	19+Offsite	0	-20	0		
Registration	Early Bird	19+FT	0	-20	0		
Registration	Early Bird	13-18	0	-20	0		
Registration	Early Bird	ages 6-12	0	-20	0		
Registration	Early Bird	ages 3-5	0	-20	0		
						-100	0
Registration	\$ Can	19+	5	-56.1	-280.5		
Registration	\$ Can	19+Offsite	0	-40.8	0		
Registration	\$ Can	19+FT	0	-51	0		
Registration	\$ Can	13-18	0	-35.7	0		
Registration	\$ Can	ages 6-12	0	-32.3	0		
Registration	\$ Can	ages 3-5	0	-28.9	0		
						-280.5	

Base income/expense (172 Occupancy)

Room		19+	90	90	8100	90	60	5400	
Room		19+Offsite	19	0	0	19	0	0	
Room		19+FT	1	90	90	1	60	60	
Room		13-18	22	90	1980	22	60	1320	
Room		ages 6-12	5	90	450	5	60	300	
Room		ages 3-5	5	90	450	5	60	300	
						11070			7380
Meals	Food	19+	90	120	10800	90	45	4050	
Meals	Food	19+Offsite	5	120	600	5	45	225	
Meals	Food	19+FT	1	120	120	1	45	45	
Meals	Food	13-18	22	60	1320	22	40	880	
Meals	Food	ages 6-12	5	40	200	5	40	200	
Meals	Food	ages 3-5	5	20	100	5	20	100	
Meals	Food	A La Carte	10	5	50	10	2.5	25	
						13190			5525
Adult Prog	Adventure	Fees/Avg	170	37.5	6375	170	32	5440	
Adult Prog	Workshops	Fees/Avg	170	2	340	170	2	340	
Youth	Youth	Trip Fees	10	20	200	10	20	200	
Youth	Youth	Supplies	10	0	0	10	15	150	
Teens	Teens	Trip Fees	22	30	660	22	15	330	
Teens	Teens	Supplies	22	0	0	22	15	330	
Adult Prog	Auction	Donations	2000	1	2000	310	1	310	
Adult Prog	Scholarships	Awards	0	0	0	2000	1	2000	
Adult Prog	Pre-Camp	X-mas	68	8	544	1	417	417	
Adult Prog	Pre-Camp	Home Hosp	18	8	144	0	0	0	
Adult Prog	Camp Store		185	1	185	0	0	0	
Adult Prog	Coffee & happy hour		0	0	0	0	0	0	
Adult Prog	New Years Guest		5	35	175	0	0	0	
Adult Prog	Serendipity Sales		440	1	440	200	1	200	
Adult Prog	T-shirts		50	12	600	100	5	500	
Admin	Mugbook	Toner & Paper	130	5	650	160	1	160	
						12313			10377

Adult Prog	Vans	Fuel		4	100	400	
Adult Prog	Vans	Tolls		4	15	60	
Adult Prog	Minivan	Rental		4	600	2400	
Youth	Vans	Fuel		1	100	100	
Youth	Vans	Tolls		1	15	15	
Youth	Vans	Rental		1	1000	1000	
Teens	Vans	Fuel		1	100	100	
Teens	Vans	Tolls		1	15	15	
Teens	Vans	Rental		1	1000	1000	
				0			5090